

APPOINTMENT CENTRE

OCTOBER 9-15, 2022



RE/MAX
NIAGARA &
ESCARPMENT
 Realty Ltd., Brokerage
 Realty Inc., Brokerage
Independently Owned & Operated

WEEKLY
 APPOINTMENT
 BREAKDOWN

2,792
 appointments
 booked

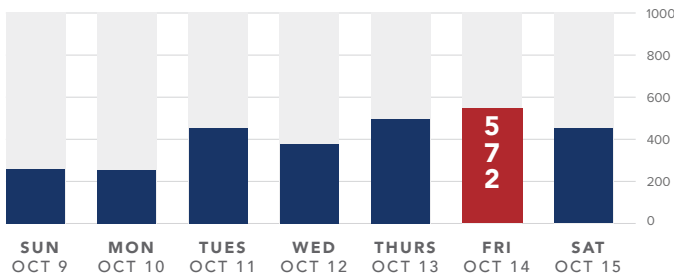
-3.7%
 % change over
 previous week

248
 new listings
 this week

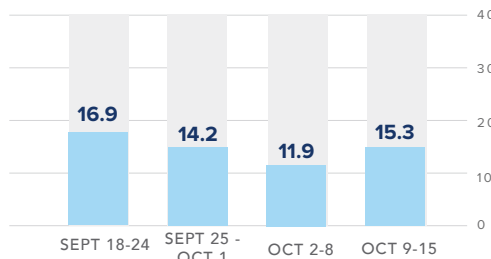
182
 total properties
 SOLD this week

15.3
 *Appointment/Sold
 Index

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2021 vs 2022

19,682
 total appointments:
 Oct 2021

9,857
 total appointments:
 Oct 1-15 2021

6,107
 total appointments:
 Oct 1-15 2022

-38.0%
 % change
 2021 vs. 2022

TOP 5 PRICE RANGES

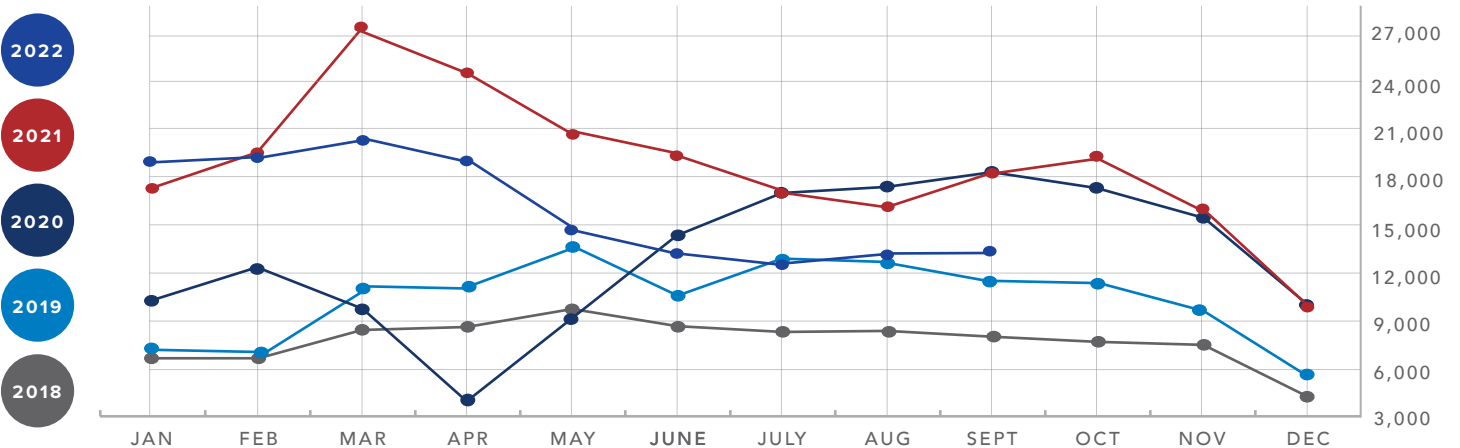
HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$650-700k	#1	\$1-2M	\$1-2M	#1	\$600-650k	\$600-650k
#2	\$650-700k	\$1-2M	#2	\$650-700k	\$550-600k	#2	\$400-450k	\$1-2M
#3	\$750-800k	\$550-600k	#3	\$2M+	\$2M+	#3	\$500-550k	\$650-700k
#4	\$550-600k	\$500-550k	#4	\$950k-1M	\$950k-1M	#4	\$450-500k	\$400-450k
#5	\$700-750k	\$800-850k	#5	\$700-750k	\$650-700k	#5	\$650-700k	TIE \$450-500k & 500-550k

Appointments are down -3.7% compared to last week, as buyers and sellers take a break for the Thanksgiving Holiday weekend. By the end of the week, appointment were ramping up once again with 572 booked on Friday.

The appointment/sold index has risen almost by 4 points likely due to new buyers entering the market.

Niagara continues to lean more towards to more affordable price ranges. Popular price ranges in Hamilton saw a slight shuffle, with the \$1-2M range falling from the top spot and replaced by \$650-700k. Halton price ranges held in the mid-high price ranges.

APPOINTMENTS 5 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.