

APPOINTMENT CENTRE

MAY 29- JUNE 4, 2022



RE/MAX
NIAGARA &
ESCARPMENT
Realty Ltd., Brokerage
Realty Inc., Brokerage
Independently Owned & Operated

WEEKLY
APPOINTMENT
BREAKDOWN

3,084
appointments
booked

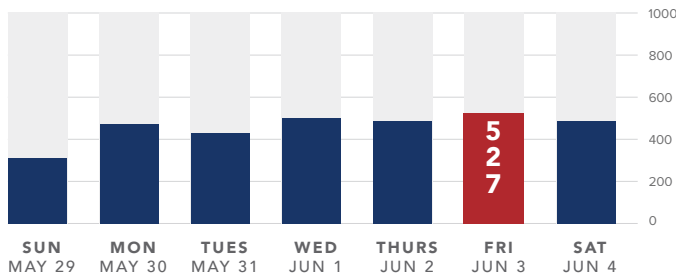
+2.6%
% change over
previous week

338
new listings
this week

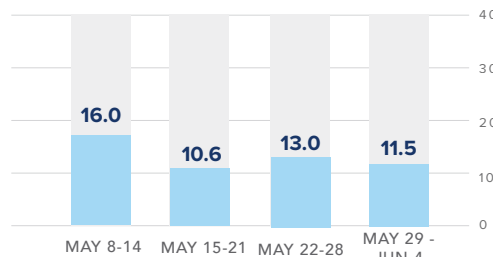
268
total properties
SOLD this week

11.5
*Appointment/Sold
Index

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2021 vs 2022

19,023
total
appointments:
June 2022

2,728
total
appointments:
June 1-4 2021

3,084
total
appointments:
June 1-4 2022

-30.2%
% change
2021 vs. 2022

Appointments are up +2.6% over last week. May 2022 outperformed pre-COVID May 2019 by 5%. However, compared to the abnormally high numbers we saw in May 2021, we are down -30.2%.

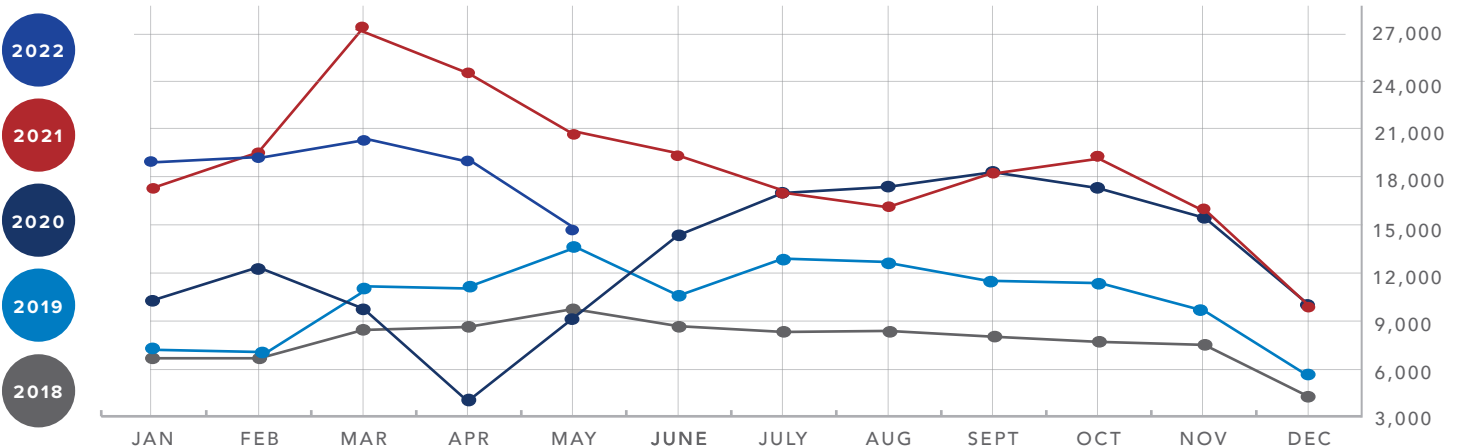
The appointment/sold index dropped slightly to 11.5, as buyers continue to show confidence in the market and are making quick decisions to take advantage of locked-in interest rates prior to increase.

Similarly to 2 weeks ago, we saw the most demand for the \$1-2M price range in all of our trading areas. In Hamilton and Niagara, we saw a slight shuffle in the top 5 price ranges, but remained in the mid-high ranges. In Halton, we saw mid, high and luxury 2M+ prices ranges in the top 5.

TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$450-500k	\$1-2M
#2	\$550-600k	\$450-500k	#2	\$850-900k	\$950k-1M	#2	\$1-2M	\$650-700k
#3	\$650-700k	\$850-900k	#3	\$950k-1M	\$2M+	#3	\$950k-1M	\$600-650k
#4	\$750-800k	\$550-600k	#4	\$650-700k	\$650-700k	#4	\$550-600k	\$450-500k
#5	\$450-500k	\$950k-1M	#5	\$700-750k	\$850-900k	#5	\$500-550k	\$550-600k

APPOINTMENTS 5 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.