



# APPOINTMENT CENTRE

**June 9-15, 2019**

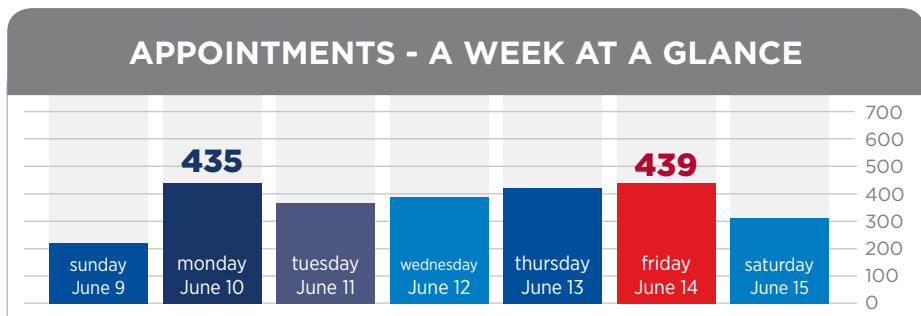
|                                     |                     |   |
|-------------------------------------|---------------------|---|
| <b>WEEKLY APPOINTMENT BREAKDOWN</b> | <b>2,563</b>        | <b>-9.4%</b>                                      |
|                                     | appointments booked | % change over previous week (seasonally adjusted) |

## THE STORY LAST WEEK:

As we begin to shift into summer mode (even if the weather is not cooperating), we saw appointments dip 9.4% last week over the previous week. This is a trend that we usually see at this time of the year, however when we review the number of appointments in June so far, we are up an incredible 24.6% over the same time in 2018!

Our weekly breakdown continued the trend of the last couple of weeks, with the number of appointments on both Monday and Friday almost equal.

Popular price ranges in Hamilton remained exactly the same as last week, while Burlington shows activity in low, middle and high price ranges once again. Niagara has remained fairly consistent as well over the past few weeks.



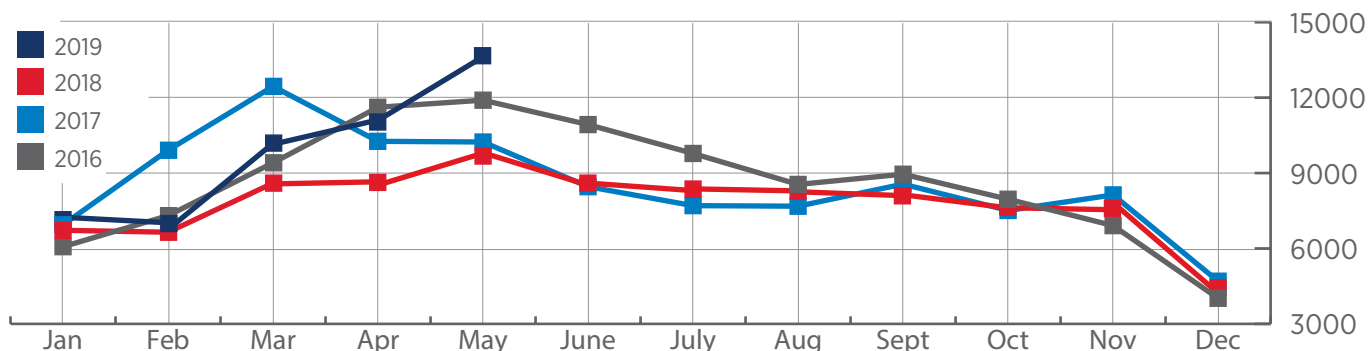
### TOP 5 PRICE RANGES

| Hamilton |            | Burlington |            | Niagara |            |
|----------|------------|------------|------------|---------|------------|
| #1       | \$450-500k | #1         | \$1-2M     | #1      | \$350-400k |
| #2       | \$500-550k | #2         | \$800-900k | #2      | \$250-300k |
| #3       | \$550-600k | #3         | \$550-600k | #3      | \$450-500k |
| #4       | \$350-400k | #4         | \$350-400k | #4      | \$300-350k |
| #5       | \$400-450k | #5         | \$900-1M   | #5      | \$500-550k |

### MONTHLY COMPARISON 2018 vs. 2019

|                               |                                     |                                     |                        |
|-------------------------------|-------------------------------------|-------------------------------------|------------------------|
| <b>9,303</b>                  | <b>4,633</b>                        | <b>5,774</b>                        | <b>+24.6%</b>          |
| total appointments: June 2018 | total appointments: June 1-15, 2018 | total appointments: June 1-15, 2019 | % change 2018 vs. 2019 |

### APPOINTMENTS 4 YEARS AT A GLANCE



\*source: RE/MAX Escarpment & Niagara internal data.