



FITEQ ANNUAL REPORT 2020

CONTENTS



FOREWORD FROM THE FITEQ EXECUTIVE BOARD

FOREWORD FROM THE FITEQ EXECUTIVE BOARD

Back in January, when we embarked upon our journey to make this teqball's most successful year to date, not a single person could have imagined what the next 12 months would bring.

Indeed, the COVID-19 pandemic has well and truly turned the world upside down. It has been an immensely difficult time for everyone and like all sports, teqball has had to adapt to a new norm. Yet whilst the pandemic undeniably disrupted our initial plans, we can honestly say this has been the most rewarding year in teqball's history. We say this because the global teqball family has been challenged in every way possible, yet together, our family has responded to every challenge with resilience, hard work and innovation.

Now, as we begin to see some light at the end of the tunnel with the promising news of an effective vaccine, we should all feel a renewed sense of hope and optimism. This was a feeling that we had at the start of 2020, galvanised by a record-breaking year in 2019 in which we welcomed 58 countries and 160 athletes to our biggest-ever Teqball World Championships.

Looking to build on this progress, our intentions this year were clear: we wanted more countries and more people playing teqball every day. Despite the restrictions in place, the teqball family has rallied and we can proudly say that the number of National Federations, clubs and players have all risen exponentially in the past 12 months, enabling FITEQ to achieve GAISF full membership in November. Our new friends are warmly welcomed to the teqball family and we cannot wait to build a brighter sporting future with you all.

It has been our dream since the very beginning for teqball to inspire people all around the world and to be an example of how sport can bring people together as one. It has therefore been heart-warming to hear the amazing stories National Federations have shared in their monthly meetings with General Secretary Marius Vizer Jr. During these meetings, and more generally as we reflect on the challenges we have faced, it has become even clearer to us that sport is about unity and supporting each other during the darkest of times. FITEQ will carry this lesson forward and never lose sight of the real reason that not only makes us love sport, but makes us need it.

Indeed, there are billions of people who need sport and whose lives are influenced by it every day. At FITEQ we do not take for granted the responsibility this brings. We need to set an example in everything we do, which is why our values of respect, integrity, passion, inclusion and ambition, are the driving force of every decision we take. To that end, the absence of international competition for the majority of this year meant FITEQ had to re-adjust its strategic direction for 2020. Recognising an opportunity to expedite progress in other areas, we are delighted with the development of robust new policies that ensure that FITEQ promotes gender equality, clean sport and the highest standards of governance.

We also undertook a detailed study of the benefits of transferring the official seat of FITEQ from Switzerland to Hungary. After carefully considering what would enable FITEQ to best support the global teqball family, the Executive Board has made a recommendation to the General Assembly to make the home of teqball the official home of FITEQ. The tax concessions and operational benefits offered by the Government of Hungary in accordance with the new sport law designed for International Sport Federations will help FITEQ invest more in the future of our sport.

With our foundations stronger than ever, we can look ahead to 2021 and the return of international teqball competitions with renewed energy and enthusiasm. Ultimately, athletes are the number one priority in any sport and the more opportunities we can provide for teqers, whether it is at grassroots or elite level, the better. In this regard, we are very grateful to our Athletes' Committee, led by World Champion Natalia Guitler, for its tireless work to support teqers and provide a source of hope during times of great uncertainty.

Natalia has also been a role model and an inspiration, particularly to female teqers. The inspiration she provides is complemented by the dedication of FITEQ's Women's Committee to providing opportunities for female teqers all around the world and in all areas of the sport.

Speaking of a bright future, athletes and fans have so much to look forward to next year. Not only will the pinnacle of teqball – the World Championships – return on a bigger and better scale than ever before, so too will our existing competition calendar. This means that the best teqers from around the world will once again play each other on a regular basis. In addition to this, we have teqball's inclusion at the Sanya Asian Beach Games and Asian Indoor and Marital Arts Games, as well as FITEQ's Gold Partnership with SportAccord in Yekaterinburg, Russia to get excited about. We urge you all in the challenging weeks ahead to focus on these positive milestones, in the knowledge that we will be enjoying our shared passion together in the not too distant future.

We also encourage everyone in the teqball family to read this report and learn about the incredible work that has been carried out all over the world this year. From the life-changing CSR projects FITEQ has delivered, to the innovative content shared with our three million plus social media followers every day; all the way to the partnerships we have formed with organisations like the Olympic Channel, the World Anti-Doping Agency and the United Nations Sport for Climate Action Framework, this report is a reminder of the wonderful sporting journey that you are all an integral part of.

From the bottom of our hearts, we thank you for your belief in our sport, your resilience during an unimaginably difficult year, and your innovation that inspires us every single day.



Gábor Borsányi
FITEQ President &
Co-founder of teqball



Viktor Huszár
FITEQ Chairman &
Co-founder of teqball



Gyuri Gattyán
FITEQ Vice President &
Co-founder of teqball



Marius Vizer Jr
FITEQ General Secretary

INTRODUCTION TO FITEQ

WHO WE ARE

Established in March 2017, the International Federation of Teqball (FITEQ) is the governing body presiding over teqball and para teqball. The sport has enjoyed rapid growth over the last few years as a result of increasing athlete participation, a growing fanbase and the development of strategic partnerships.

WHAT WE DO

FITEQ drives the ambitions of teqball. We believe that the sport can inspire people of any age, ability, gender or culture. Our dedicated team aims to offer youthful and innovative sporting activities with competitive spirit in mind. FITEQ seeks to continue to grow and develop teqball globally by expanding its National Federation framework and its competition portfolio. FITEQ is primed for action and is looking forward to an exciting future built on great optimism, great ambitions and great partnerships.

We are responsible for:

- Government and management of teqball at the international level;
- Development and promotion of teqball globally;
- The codification of the official rules and regulations of teqball;
- Supporting the establishment of National Federations;
- Education and development of athletes, coaches and technical officials;
- Sanctioning national and international competitions and events;
- Establishing and maintaining world-ranking statistics;
- Governance, management and development of para teqball.

OUR VISION AND MISSION

FITEQ has a vision of every person being able to participate in teqball and to allow all involved to reach their full potential, whatever level that might be, whilst inspiring the world through sporting success.

FITEQ's primary mission is to introduce, promote, foster and develop the sport globally and unite the international teqball community.

FITEQ aims to provide an innovative and exciting sport for people all over the world to enjoy, whether playing, officiating, coaching or spectating. FITEQ seeks to achieve its goals whilst maintaining its core values of respect, integrity, passion, inclusion and ambition.

OUR VALUES

RESPECT

On and off the court, respect is a central value of FITEQ. Respect for the game, diversity, players, opponents, officials and supporters underpins the essence of FITEQ. As players are at the centre of the game, their health and welfare needs to be respected. FITEQ is administered by a wide range of people, so it is essential that a collaborative dynamic is created which is respectful of everyone involved in the game. Acknowledgement and appreciation of diversity is encouraged across the Federation.



INTEGRITY

FITEQ strives for equity, consistency and fairness in the treatment of others and in its decision-making. FITEQ will deliver competitions under the laws of teqball in an honest and transparent manner and be accountable to all members of the Federation.

PASSION

Teqball brings out a passion in people and FITEQ encourages and nurtures this passion in players, supporters and administrators so that it impacts the game and all involved in a positive manner.



INCLUSION

Only sports which are fully inclusive can be embraced globally and FITEQ is committed to ensuring teqball is available to all levels and abilities throughout the world.

AMBITION

Ambition is the earnest desire of achievement and FITEQ embraces this and aims to help members achieve all their ambitions, irrelevant of size or importance.



OUR LEADERSHIP TEAM



Gábor Borsányi – FITEQ President & Co-founder of teqball

Gábor is the President of FITEQ representing and leading the Federation as well as the development of the sport of teqball. Gábor is the creative force of the Teq Team. He is a former professional football player, who retired at a young age. Sport has always been his passion and he created the idea of teqball.



Viktor Huszár – FITEQ Chairman & Co-founder of teqball

Viktor is the Chairman of FITEQ and the scientific mind in the Teq Team. His primary role is to ensure that the Executive Board is effective in its task of setting and implementing FITEQ's overall strategy. He is a football loving computer scientist, who put the engineering resources behind the Teqball and Sqiller projects.



Gyuri Gattyán – FITEQ Vice President & Co-founder of teqball

Gyuri is an international businessman, who is responsible for leading teqball's business strategy. He is the founder and owner of Docler Holding, but he is also known for being a producer and the benefactor of several charities. Gyuri is passionate about sport and he recognised the value that teqball could give to the world.



Marius Vizer Jr – FITEQ General Secretary

As FITEQ General Secretary, Marius is integral to the professionalisation of FITEQ, with the Federation seeking to continue its global growth. He has extensive experience in sports administration and has worked in a number of senior positions across a variety of different sectors. Marius has travelled widely to all five continents to support the development of teqball. His proficiency in English, French, German, Italian, Hungarian and Romanian to a professional level assists him in connecting with the teqball family around the world.



Matthew Curtain – FITEQ Sport Director

Matthew Curtain is the sport director of FITEQ. His primary role is to manage the Federation's sport governance, management, diplomacy, operations, communications, events, education, integrity, and anti-doping strategy. With a proven track-record of leadership roles throughout the international sporting sector, Matthew has extensive knowledge and experience in designing and delivering innovative and sustainable athlete-driven IF frameworks.

FITEQ RECOGNITION



FITEQ PARTNERS





SPORT DEPARTMENT REPORT

As I reflect on the accomplishments of this year, I take immense pride and satisfaction in the exponential and accelerated growth of our results-based activities, despite the ongoing challenges of COVID-19 and its consequences.

As the leader of the team, the role of Sport Director involves three (3) main areas of focus all of which are interconnected and interdependent not only within the department itself but equally to the other areas in the Federation.

Firstly, on behalf of the General Secretary, it is the responsibility of the Sport Director to establish and communicate the strategic and operational priorities in an unambiguous, understandable, and measured manner. This narrative is drawn from the vision set by the Executive Board aligned to the approved budget and accompanying roadmap.

Secondly, the role involves overall team leadership, workforce management and ongoing organisational capacity building. In simple terms, the Sport Director should lead but likewise should support the sport team as required. This is to ensure all projects, programmes and plans align to the strategic objectives of the Executive Board measured against the key pillars of strong governance and management, exciting sporting ambitions, robust partnerships and industry leading communications and marketing.

Set against the above, the Sport Director then manages the various steps of internal review and approval, budget management, project supervision and delivery, and finally, detailed reporting and assessment.

Covering six (6) functional areas and nine (9) different languages, the sport department firmly sits at the heart of FITEQ and its continued global aim to promote the positive values of teqball and para teqball.

To achieve this, the sport team built upon the success of 2019 by continuing to be steadfast in the values, mission, and goals of the Executive Board but similarly being agile, adaptable and customisable when necessary in its application and delivery, noting the unplanned reality to recalibrate some systems for the most part of 2020.

In doing so, FITEQ established a renewed fit-for-purpose operating framework from which the sport department has either led and/or supported the Executive Board in reaching the following milestones during this year.

- GAISF Observer status in January 2020 and then full membership in November 2020
- WADA approval of FITEQ as an official Signatory to the World Anti-Doping Code
- Partnership cooperation with the Olympic Channel
- Partnership cooperation with the Beijing Olympic Delivery Authority
- FITEQ announced as a Gold Partner for SportAccord 2021
- Memorandum of Understanding with the International Fair Play Committee
- Memorandum of Understanding with the Hungarian Paralympic Committee
- Membership to the Organisation of Sport Federations of Oceania
- FITEQ became a signatory to the UN Sport For Climate Action Framework
- Launch of the active e-sport app SQILLER
- Partnership agreement with the International Testing Agency
- Establishment of 87 National Federations covering all five continents
- Participation in the United Through Sports (UTS) International Virtual Youth Festival
- Launch of the online education platform in seven (7) languages
- Adoption of new anti-doping regulations and first-ever sport integrity framework
- Registration of approximately 10,000 athletes covering all five continents
- Launch of the club development framework, including the establishment of over 1,400 clubs in over 140 countries during the first six (6) months
- Publication of over 120 news articles to www.fiteq.org and to the wider sport media
- Launch of the FITEQ App in Apple and Google Play Store
- Demonstration sport status at the 2021 Asian Indoor & Martial Arts Games
- Athlete Development Performance courses held in Asia ahead of the rescheduled Sanya 2020 Asian Beach Games
- Competition delivery of 13 international events and the introduction of the 'National Challenger Series'
- Launch of world ranking system, athlete, referee and coach data base, competition management platform and the Teqball Results Information System (TRIS)
- Updated Indoor & Beach Rulebooks, available in seven (7) languages
- Production of Event Organisation Guides for all competitions, conferences, and associated events
- Distribution of over USD \$320,000 in prize money

Attaining full membership status from GAISF was clearly an important milestone for teqball, and it is one from which we will nourish, cherish, and respect. There can be no greater honour than to be accepted openly into the 'sport family' and as such, FITEQ is acutely aware of its continuing role and its responsibility to ensure all of our programmes and projects align to the aims and ambitions of the Olympic Movement. We know this and we will achieve this through a close partnership of cooperation, dialogue, and exchange with our National Federations, clubs, and athletes.



Athletes and Sport are the main and primary focus at FITEQ. This key area continues to be the 'window' for the Federation as we continue to drive our global narrative. Ultimately, this is what connects and measures FITEQ to our fans, host cities, event organisers, National Federations, local communities, and commercial partners. The athletes are our heroes and our sporting ambassadors. Indeed, they represent our dreams and our ambitions, and it is our ongoing responsibility to ensure we provide a seamless pathway of participation, development, and performance through the National Federation framework, built from the best instruments of governance and sustainable modelling.

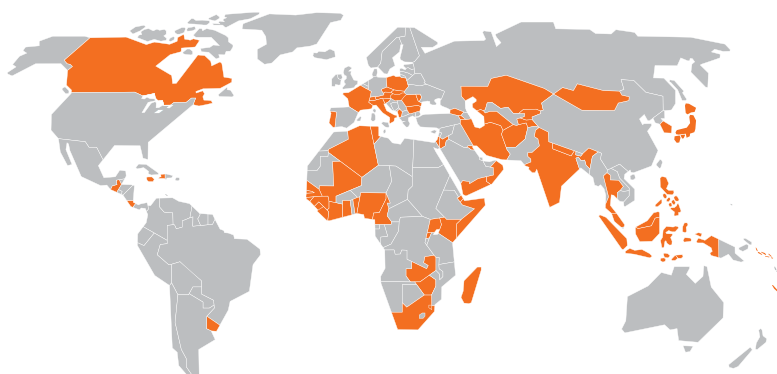


SPORT DEVELOPMENT

With a 107% increase on membership since the last General Assembly, the global footprint of FITEQ currently sits at 87 established National Federations covering all five continents.

From these National Federations, 64% are also either recognised by their National Olympic Committee (NOC) or National Sport Authority (NSA) – a further testament to our growing position of relevance within the international landscape. Insofar as material support is concerned, FITEQ has delivered its first full year of the 'development programme' which comprised of €135,000 of financial aid, the complimentary donation of sport equipment (tables and balls) to each

country as well as other ongoing partnerships, and administrative support such as the launch of the online education platform and the availability of further funding for competition hosting.



The sport development team is led by Réka Reichard in conjunction with the executive leadership from the General Secretary on matters primarily involving NOC relations and sport diplomacy.

The detailed report from the sport development team can be accessed here.



INTERNATIONAL PARTNERSHIPS

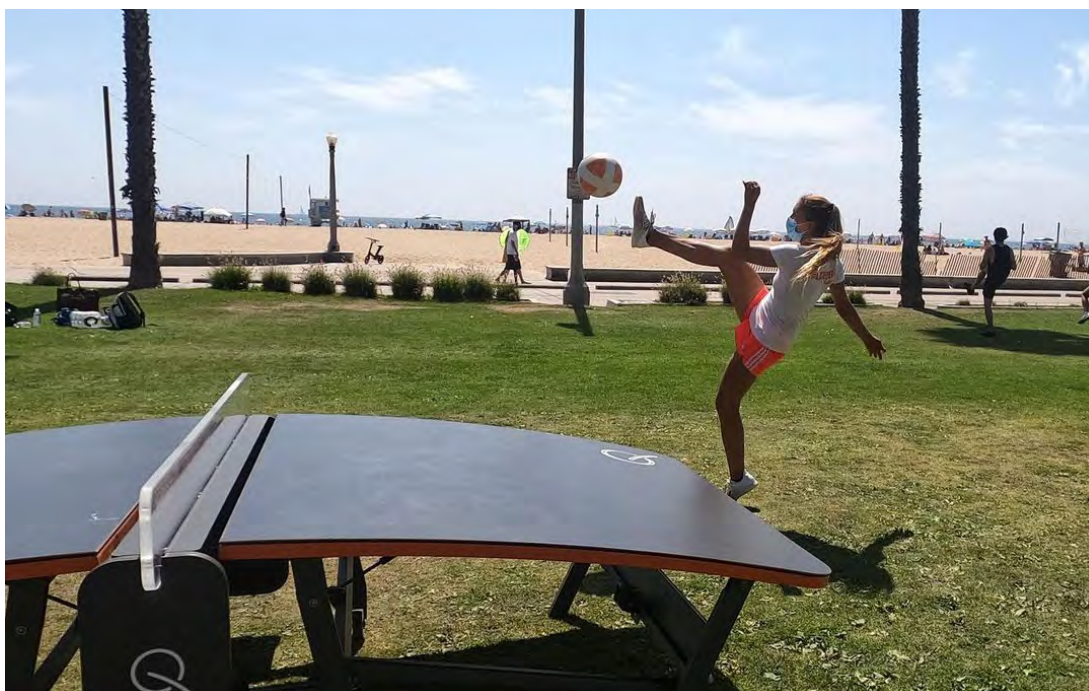
The priority area of further developing and managing the strategic and operational partnership of industry stakeholders continues to be led by the General Secretary Marius Vizer Jr and Chairman Viktor Huszár.



Following the success of 2018-19, where FITEQ established and has since maintained solid relations with the Olympic Council of Asia (OCA), Association of National Olympic Committees of Africa (ANOCA), Olympafrika, and the International School Sport Federation (ISF), 2020 saw the addition of other high profile organisations partnering with FITEQ in areas of common interest and mutual benefit. These include the Global Association of International Sport Federations (GAISF), World Anti-Doping Agency (WADA), Olympic Channel, International Testing Agency



(ITA), Alliance of Independent Recognised Members of Sport (AIMS), The Association for International Sport for all (TAFISA), International Fair Play Committee (CIFP), Hungarian Paralympic Committee and the Organisation of Sport Federations of Oceania (OSFO).



CLUB DEVELOPMENT

With a budget €10 million, the worldwide club development programme was established in April 2020 to support the teqball family during and after the COVID-19 pandemic, as well as to stimulate the long-term growth in mass participation at both grassroots and professional club levels.

Thus far, the programme has yielded impressive results. Over 1,400 clubs in over 140 countries (covering all five continents) have begun playing teqball widely and regularly at club level, thereby validating FITEQ’s position as a safe socially distanced sport based on inclusion, accessibility, and equity.

Club development is co-led by Attila Tóth and Ádám Szabados.

The detailed report from the club development team can be accessed [here](#).



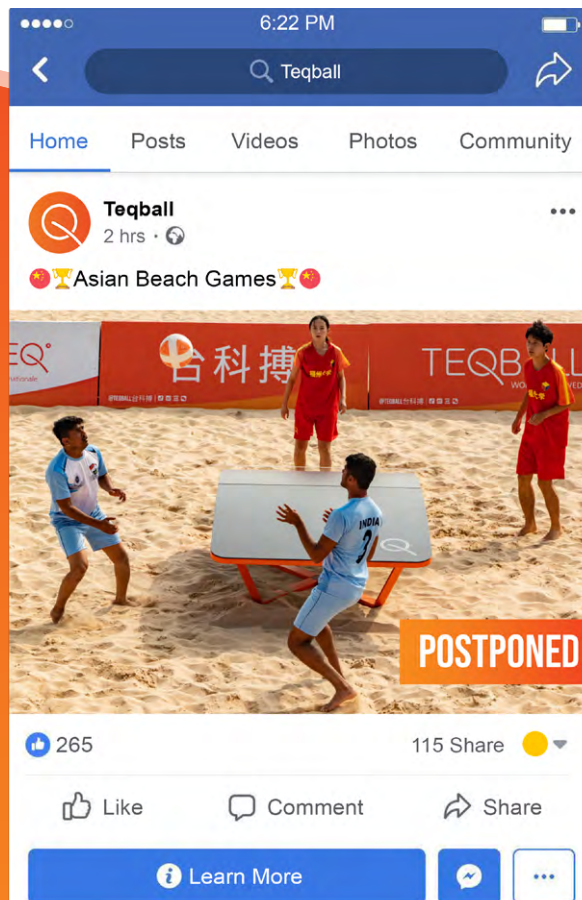
SPORT OPERATIONS

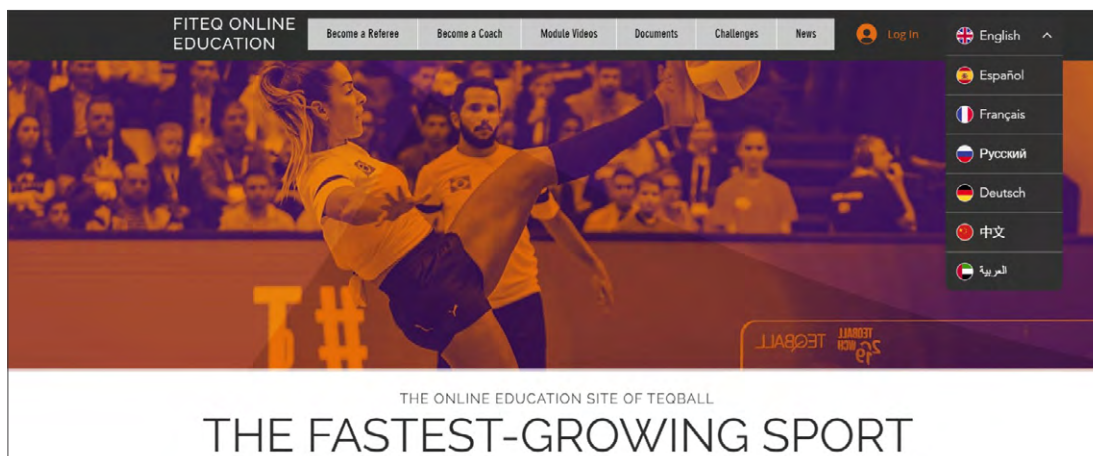
Jointly led by Krisztina Csavajda and Dániel Zwickl, the sport operations team is hybrid functional area dealing on one side with competition management, sport policies and results / rankings, whilst on the other side; education, sport demonstrations, website management (and communications), as well as other bespoke projects.

With a wide-ranging area of responsibilities, sport operations continue to be the 'engine' of the team servicing and ensuring operational efficiency across the entire department, as well as to National Federations, event organisers and external partners.

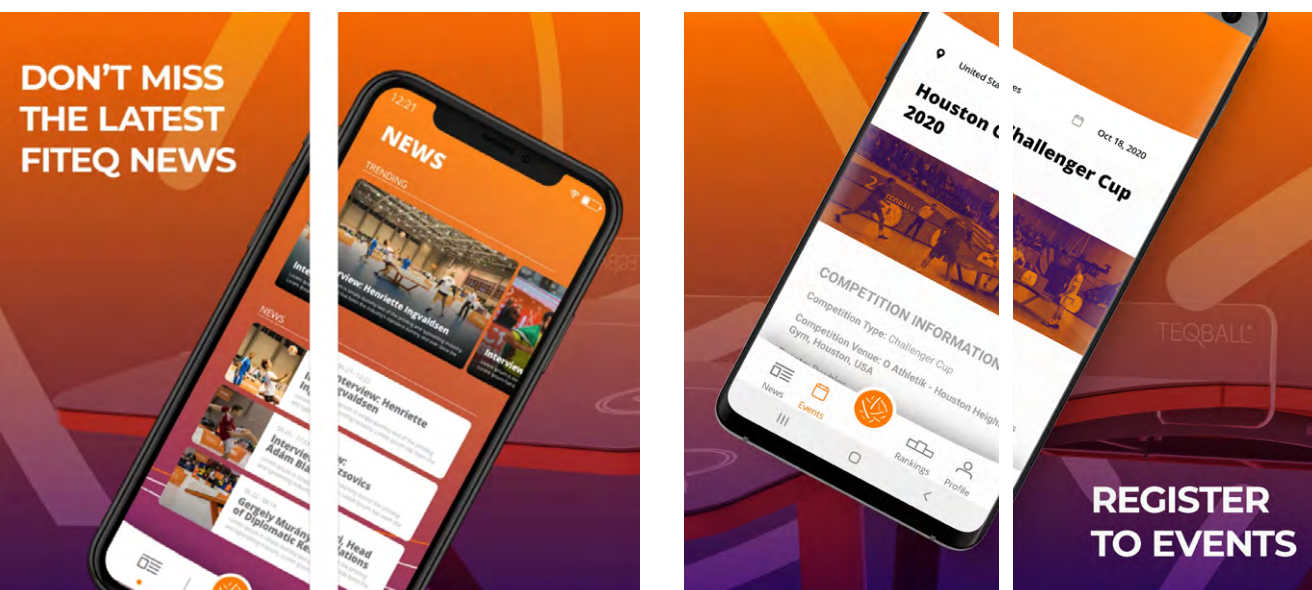
While the successes of the sport operations team are numerous, it is appropriate that at least two COVID-19 related items are highlighted.

Firstly, while the pandemic clearly impacted the majority of the competition calendar in 2020, the team, under the direction of Krisztina Csavajda was still able to supervise the delivery of 13 international events, including the introduction of the 'National Challenger Series' – innovatively designed to be a domestic competition opportunity during COVID-19 as well as the main qualification pathway to the World Championships.





Secondly, via the leadership of Dániel Zwickl, his team was still able to manage the ongoing development of the FITEQ website and App – resulting in the production of over 120 news articles this year that not only underscored the global activities of the Federation per se but equally promoted many positive messages to National Federations and players during these unsettling times.



The detailed report from the sport operations team can be accessed here.



EVENTS

The events portfolio has been the other main functional area most impacted by COVID-19, noting that since March 2020 all major international events and industry conferences were either suspended, cancelled and/or rescheduled including planned activities and/or participation at SportAccord 2020, Tokyo 2020 Olympic Games, Continental NOC meetings, Sanya 2020 Asian Beach Games and the Teqball World Championships.

Despite this, FITEQ continues to work in close collaboration with the Organising Committee of the rescheduled Sanya 2020 Asian Beach Games, 2021 Asian Indoor and Martial Arts Games and other host cities ahead of the return to the full events calendar within a COVID-19 safe environment. To support this, FITEQ has produced a full suite of Event Organisation Guides for all sanctioned competitions, conferences, and associated events.

In noting the above, the events team was still able to safely plan and deliver in Hungary approximately 80 domestic events ranging from grassroots orientated family days, sport days, fan-zone activations, and other charitable events.



Led by Luca Takács, her detailed report can be accessed here.



SPORT SERVICES

Launched in January 2020, the remit of the sport services functional area was straightforward in planning but very much detailed in execution.

Simply, sport services were responsible for the policy development of the refreshed anti-doping standard, partnership cooperation with the International Testing Agency, attainment of World Anti-Doping Code Signatory status, establishment of the FITEQ sport integrity framework, development of the new Federation statutes and ongoing education webinars for National Federations.

All key performance indicators were delivered on time and on budget and will be elaborated in further detail during the upcoming General Assembly.

PROHIBITED SUBSTANCES AND METHODS

WADA keeps a list of substances and methods that are banned. It updates this Prohibited Substances and Methods List periodically, and at least annually. The updated list normally applies from 1 January each Year and is available a few months before on the WADA website.

Banned substances or methods typically have the following characteristics:

- It has the potential to enhance or enhances sport performance
- It represents an actual or potential health risk to the athlete
- It violates the spirit of sport



Led by Márton Kiss, his detailed report can be accessed [here](#).

OPEN





PARA TEQBALL

FITEQ prides itself on teqball being one of the world's most inclusive sports; a sport which is accessible to people regardless of their age, gender, or physical abilities.

Therefore, the sport of para teqball aims to be fully integrated into all core deliverables no later than the summer of 2021. Ahead of this, FITEQ is currently undergoing four main areas of research and recognition to ensure para teqball is universally appealing, accessible, safe, and attractive to the global para sport community.

In priority order, the sport team is finalising the technical rules of para teqball (including competition disciplines), developing classification standards (align to IPC protocols), integrating NF development and competition plans with the view thereafter to seek International Paralympic Committee recognition.

As part of the wider partnerships strategy, in February 2020, FITEQ signed a Memorandum of Understanding (MoU) with the Hungarian Paralympic Committee (HPC) to develop the growth of para teqball in Hungary and to support the broader Paralympic Movement. The intention of this partnership was to complement FITEQ's existing knowledge, which can then be shared and applied globally.

The partnership has assisted FITEQ in furthering its understanding of what is required to be a truly inclusive sport and how to provide equal opportunities to all athletes.

Para teqball is led by the Sport Director.

LOOKING AHEAD

'People and Partnerships' sit at the core of our values and so, on behalf of the General Secretary and the entire team, acknowledgement, gratitude and appreciation is firstly offered to the Executive Board for their continued leadership, stewardship and unwavering focus to ensure new athletic opportunities built on equitable sport, accessible education and overall personal development are continued to be offered to the youth of the world.

To our teachers, clubs and National Federations; thank you for embracing the journey and for your free spirit of volunteerism. FITEQ is about you and your stories, and we will continue to advocate these as we grow even stronger in 2021 through our targeted approach of increasing athlete participation, expanding the competition calendar and forging new strategic and operational partnerships.



MATTHEW CURTAIN
Sport Director



DIPLOMATIC RELATIONS & CORPORATE SOCIAL RESPONSIBILITY REPORT

ABOUT CSR

Sport for development is an approach based on the belief that play or sport is not just an end in itself but also an effective way to help achieve larger development goals. Global evidence reveals that sport-based programs which are explicitly designed to address the needs of particular sections of the population have the potential to prevent disease, increase school attendance, improve learning levels, foster gender equity, enhance inclusion of persons with disability, and build skills that promote employment and economic development. Corporate Social Responsibility is an increasingly viewed important part of the world of sport.



The growing importance of CSR has re-written the relationships of the international sports federations with its various stakeholders including athletes, staff members, supply chain partners, government, event partners, fans, and communities.

Engaging in CSR is a desired investment for human development and for a more sustainable global future. Investment in sport is a vital factor in this paradigm. As an effective CSR medium, sport can build values that any socially responsible communities strive for. These include qualities like teamwork, fair play, involving staff members and athletes as well as building good relationships with fans and followers and also motivate and educate them.

OUR COMMITMENT AND SUSTAINABLE DEVELOPMENT GOALS:

Our operational practices and policies reflect our commitment to making a positive impact around the globe. We try to use the power of sport to make our world a better place. This focus extends to our work to build a sustainable future where everyone has access to the benefits and opportunities that sports and an active lifestyle can bring. It is central to our mission to empower every person and community to achieve more, and that’s what many of our colleagues are working on every day.

This is a commitment that strongly aligns to the United Nations sustainable development goals.



We demonstrate our commitment to sustainable development through our organisational governance, policies, events, philanthropic projects and donations just like our cooperation with the government sector, NGOs and diplomatic partners.



In 2020, FITEQ joined un Global Climate Action. Across the international world of sports, this collaboration aims to find practical solutions for the sports industry to tackle climate change. During 2020, basic sustainability-related documents and policies are maintained and from 2021 will be easily accessible.

WHAT HAPPENED IN 2020

The COVID-19 global pandemic had a profound impact on most of our operations and CSR initiatives and forced us to postpone most of our international projects. At the beginning of 2020, Head of CSR and diplomatic relations, Gergely Muranyi announced a new program called “Table of Peace” concentrating on the youngest generations of post-conflict areas of the world which has been rescheduled for 2021 as well.



Despite of COVID-19, we successfully delivered many CSR donations and organised diplomatic events in cooperation with our partners and the Ministry of Foreign Affairs and Trade of Hungary. Thanks to this good relationship with the world of diplomacy, we managed to deliver the first amount of teqball tables to Iran and many other countries with logistic difficulties.

#TABLEOFPEACE



15th of July 2020. Donation event in cooperation with the Embassy of Hungary to Italy and Raffaele Chiulli, president of GAISF – Rome, Italy

3 tables were donated to:

- Italian National Olympic Committee - CONI
- GAISF – (President Chiulli donated the table to AS Roma)
- la Sapienza University of Rome



11th of September 2020. Donation event in cooperation with the Hungarian Consulate General in Innsbruck – Innsbruck, Austria

3 tables were donated to:

- the city of Innsbruck
- University of Innsbruck



17th of September 2020. Charitable donation to support the students living in the dorm – Zrenjanin, Serbia

1 table were donated to:

- Emmaus College for Boys



24th of September 2020. Charitable donation to support the orphan house of father Bøjte – Deva, Romania

1 table were donated to:

- Saint Francis Foundation and Orphan House



2nd of October 2020. Diplomatic donation event in cooperation with the Ministry of Foreign Affairs and Trade of Hungary with the attendance of the minister and the mayor of the city– Nuremberg, Germany

2 tables were donated to:

- the city of Nuremberg



7th of October 2020. Charitable donation to support the development of the girls' healthy and active lifestyle living in the orphanage – Velyka Dobron, Ukraine

1 table were donated to:

- Good Samaritan Children's Home for Girls



14th of October 2020. Charitable donation to support the students of the highschool – Karácsfalva/Карачин, Ukraine

1 table were donated to:

- Sandor Sztojka Greek Catholic High School



October - November 2020. Contribute to a national level educational program and make teqball available for a wider audience in the most underprivileged villages – Hungary

58 tables were donated to:

- 58 schools in the most underdeveloped regions of Hungary

CSR CASE STUDY — LIVE TOGETHER PROGRAM ZAATARI REFUGEE CAMP, JORDAN

Our cooperation with Peace and Sport and the support of their Live together program is the federation's longest-running program of its kind and it takes a "train-the-trainer" approach to CSR. It aims to implement field programs and ensure their sustainability, maximizing the use of sport for development and peace and leading social transformation in every area of the world affected by poverty or social instability.



This program is committed to aligning with the UN 2030 agenda for sustainable development and promotes improved international coherence and collaboration in placing sport at the service of humanity, as a powerful enabler of sustainable development.

PLANS FOR 2021 - TYPE OF CSR PROJECTS

DONATIONS AND EVENTS WITH THE HUNGARIAN
MINISTRY OF FOREIGN AFFAIRS AND TRADE

Project length: Continuous – 14 times in 2021

Partners: Hungarian Ministry of Foreign Affairs and Trade

Budget: €12,000/ location

Demographic Target Group: Children, Youths, Adults

Number of Participants: 300-5,000

Geographical reach: Worldwide

BACKGROUND:

- In 2019 FITEQ signed a strategic cooperation agreement with the Hungarian Ministry of Foreign Affairs and Trade and cooperate with its Department of Sports Diplomacy. This can be a great gate opener anywhere around the world.

MAIN OBJECTIVES AND INNOVATIVE FEATURES

A program with the
power of sport and
diplomacy

Thanks to the
diplomatic partners
the initiative can be
gate opener

Reach people in
various regions and
making debuts in
new countries

COMMUNICATION:

Teqball website and social media are the main channels. all the events can be communicated through press conferences and the official communication channels of the diplomatic bodies, which is also an opportunity to give updates on the project furthermore it can strengthen the awareness of teqball at international level.



**„TEQBALL IS MORE THAN JUST A
SPORT, IT BRINGS COMMUNITIES
TOGETHER...”**



COMMUNITY BASED DONATIONS WITH NGOS

Project length: 1-4 days / 3 times in a year

Partners: Non-governmental organizations (e.g. Peace and Sport)

Budget: €15,000 / event

Demographic Target Group: Children & Youths

Number of Participants: 200 - 1000

Geographical reach: National, International

BACKGROUND:

- Community-based programmes enable FITEQ to work with local communities and NGOs directly since they are engaging young people in safe and constructive activities designed to support them to make better decisions about their behaviour, attitudes and futures. The program can also encourage young people to consider teqball to do at a professional level. This program can involve 200-1000 participants at every location.

MAIN OBJECTIVES AND INNOVATIVE FEATURES

Participants will be trained to become teqball coaches

A unique program combining sporting and educational activities, based on positive learning

Create the opportunity to participate in a new sport

COMMUNICATION:

Teqball website and social media are the main channels and surfaces of the partner organisations. The involvement of our ambassadors or the partner's ambassadors can be communicated through a press conference and the ambassadors' own social media channels, which is also an opportunity to give updates on the project. It can also strengthen the awareness and credibility of teqball which can increase the number of new athletes.

CSR PROJECTS WITH NATIONAL TEQBALL FEDERATIONS

Project length: 1-4 days / 6 times in a year
Partners: Football clubs, foundations of famous athletes
Budget: €4,000 / location
Demographic Target Group: Children & Youths
Number of Participants: 100 - 500
Geographical reach: National, International

BACKGROUND:

- This initiative gives opportunities for youth to participate in teqball. In this project we can also build-up a stronger cooperation with our national federations, involve new athletes while we can enrich our network with important person from all over the world. This program promotes sport and educational activities with accessible community education, leisure, and sports facilities. Also give us the opportunity to strengthen the awareness of the local teqball federations. This program can involve 100-500 participants at every location.

MAIN OBJECTIVES AND INNOVATIVE FEATURES

The program can use all the five functions of the table providing leisure activity to everyone

Complex collaborative structure with various partner organizations

Include people from different social backgrounds and form them into one team

COMMUNICATION

Teqball website and social media are the main channels but should be communicated through the national federations' surfaces as well. Press conferences could accelerate the awareness of the program.



“IT IS VERY IMPORTANT FOR THE KIDS THAT THEY CAN HAVE SOCIAL ACTIVITIES SUCH AS PLAYING TEQBALL.”



TABLE OF PEACE - INDEPENDENT FITEQ INITIATIVE

Project length: 1-2 days / 3 times in a year

Partners: Organised by our own team based on our internal decision

Budget: €20,000/location

Demographic Target Group: Children, Youths, Adults

Number of Participants: 200-800

Geographical reach: National

BACKGROUND:

- FITEQ can use the network of its own national federations all over the world to create it's own charitable program that can lasts for decades as a legacy of its dedication to developing through sport. FITEQ will monitor the outcome of these donation events maintaining a new TEQ community which can be formed after a successful event. Cooperation between the Hungarian Ministry of Foreign Affairs and Trade can support the goal of this project to reduce the costs and make it more efficient.

MAIN OBJECTIVES AND INNOVATIVE FEATURES

Promoting the active lifestyle and raise the awareness of the national teqball federations

Rebuild the communities in post-conflict areas aiming at young generations

Reinforce social skills of the participants: working on positive group dynamics

COMMUNICATION:

Teqball website and social media are the main channels. All the events can be communicated through press conferences and the official communication channels of the diplomatic bodies. Which is also an opportunity to give updates on the project plus it can strengthen the awareness of teqball at international level and local level for our national federations increasing the number of potential athletes.

IMPORTANCE OF SUSTAINABILITY — EDUCATIONAL PROGRAM

Project length: 1 day / 5 times in a year

Partners: Organised by our own team in cooperation with specialists

Budget: €2,000/location

Demographic Target Group: Children, Youths

Number of Participants: 200-500

Geographical reach: National

BACKGROUND:

- with a world population of 7 billion people and limited natural resources, we, as individuals and societies need to learn to live together sustainably. We need to take action responsibly based on the understanding that what we do today can have implications on the lives of people and the planet in future. This educational program can empower the participants to change the way they think and work towards a sustainable future.

MAIN OBJECTIVES AND INNOVATIVE FEATURES

Using sport as a tool to educate the next generation about the importance of sustainability

Educate in a joyful way and give a better understanding what sustainability means in practise

Build up direct contact between schools and involve more students to promote Teqball

COMMUNICATION:

Teqball website and social media are the main channels but it's possible and recommended to involve participants asking them to post on their own pages using specific hashtags to generate a higher reach and make the success more measurable.



**“SPORT HAS THE POWER TO
CHANGE THE WORLD, TO INSPIRE
AND TO UNITE PEOPLE IN A WAY
THAT LITTLE ELSE DOES.”**

NELSON MANDELA



CSR AND SUSTAINABILITY PARTNERS

The following organisations, initiative are all recognised bodies active in the field of CSR and sustainability across the world. FITEQ is the proud partner or supporter of them and/or their initiatives.



UN CLIMATE CHANGE – GLOBAL CLIMATE ACTION

At the United Nations Climate Change Conference in Paris, (COP21), governments agreed that mobilizing stronger and more ambitious climate action is urgently required to achieve the goals of the Paris Agreement. Action must come from governments, cities, regions, businesses and investors. Everyone has a role to play in effectively implementing the Paris agreement. The Paris agreement formally acknowledges the urgent need to scale up our global response to climate change, which supports even greater ambition from governments. The commitments from all actors are recognized in the decision text of the Paris Agreement, including those launched through the Lima–Paris Action Agenda.

WEBSITE 



MINISTRY OF FOREIGN AFFAIRS AND TRADE OF HUNGARY

On the 6th of December 2019. FITEQ and the Ministry of Foreign Affairs and Trade of Hungary has signed a strategic partnership agreement. Both parties agreed to join their forces to use the powers of sport and the sports for development concept in their sports diplomatic objectives.

WEBSITE 



UNITED NATIONS ALLIANCE OF CIVILIZATIONS – ONE HUMANITY CAMPAIGN

UNAOC’s “One Humanity” campaign was created to promote the notion that diversity enriches the human race, and therefore, we must not only protect it, but also celebrate it. The campaign promotes pluralism of cultures, nationalities, ethnic groups and identities forming a mosaic that enriches humanity. This is the core idea behind the “One Humanity” campaign, a concept that stands-up against racial discrimination, xenophobia and cultural-based conflicts and highlights the values of mutual respect and collaboration amongst different cultures. These are also the core values embraced and promoted by the United Nations Alliance of Civilizations which was formally launched in 2005 by Mr. Kofi Annan, former United Nations Secretary-General with the co-sponsorship of the governments of Spain and Turkey.



PEACE AND SPORT

Peace and Sport, "L'Organisation pour la Paix par le Sport". Is a neutral and independent organization based in the Principality of Monaco and under the patronage of Prince Albert II of Monaco. Peace and Sport works in areas across the world where communities have become estranged from one another and where traditional policies have failed to establish dialogue, with the goal of restoring peaceful relations. FITEQ is in partnership with Peace and Sport since 2018.



CSR AND SUSTAINABILITY REPORT 2020 – REVIEW

CSR was always an important part of FITEQ since 2017 to keep ourselves accountable for building our federation. Moving into 2021, we still have a long journey ahead of us, but we know that as we grow, our impact will grow with us. We will continue to focus our CSR and sustainability efforts in the areas that connect to our higher purpose of building a brighter and better world. We will always take steps to understand and define how the sport of teqball and FITEQ is having a positive impact.

FITEQ CSR and Diplomatic Relations Department will carry out regular monitoring of progress. This will allow annual progress checks against the policies, objectives and KPIs. All this will feed into a management review process as part of the internal reporting system. The sustainability strategy and policy will be reviewed every three years to keep it relevant with regards to progress towards our long-term ambitions, the functioning of the international federation of teqball, and the global sustainability context. The first version of FITEQ sustainability strategy, that will include the sustainability policy, will be published early 2021.

The development of this strategy and policy would be possible through active collaboration, therefore we welcome any feedback, comments and suggestions for further improvements as we go forward.

To do so, please contact us in English at:
CSR@teqball.com



GERGELY MURÁNYI
Head of Diplomatic Relations and CSR



DIGITAL ENGAGEMENT AND MARKETING REPORT

STRATEGIC OUTLINE

At the heart of teqball's rise in recent years has been the sport's engagement with fans on digital platforms. With nearly 3 million followers on Facebook and over 600,000 on Instagram, teqball has built a passionate and rapidly increasing online audience. This digital growth has been at the heart of the teqball journey from the outset and it has been an important contributor to the sustained development of the sport throughout the COVID-19 pandemic.

At the start of global lockdown in March, FITEQ identified harnessing its digital audience as the key to inspiring the teqball family during the challenging times ahead. The Media and Marketing Team launched a series of campaigns and activities that have proven successful in this endeavour, and as the world slowly emerges from lockdown, the teqball family is in a stronger position than it was back in March.

FITEQ's strategy of using engaging content of world-famous footballers, celebrities and teqball fans to build awareness of the sport had never been more relevant than it was during lockdown, when it became increasingly difficult for people all over the world to practice sport. FITEQ wanted to motivate people to stay as active as possible despite the many obstacles in the way, and therefore created the #StayTeqChallenge. This was the first major digital campaign after the start of lockdown and saw FITEQ call on the teqball family to share their original ways of practising the sport in the hope that it would inspire other.

To supplement this, the Media and Marketing Team continued to use teqball's increasing popularity with star footballers like Ronaldinho, David Beckham, Neymar, Sadio Mane, Wayne Rooney and many more, to build awareness of the sport. These ambassadors have been a core part of the teqball journey from the beginning and to see them using teqball as a training tool during lockdown was the perfect content for engaging with existing and new fans all over the world.

FITEQ also recognised that accessibility to Teq tables was a hurdle for many people during lockdown, including elite level teqers. Providing a digital alternative for those who were unable to play regularly was therefore very important to keeping people engaged. The global launch of SQILLER has proven to be an excellent solution in this regard, with thousands of fans downloading FITEQ's active esports app that helps individuals practice their teqball skills with just an iPhone and a football.

On top of these activities, FITEQ has continued to share daily content on all of its social channels to keep fans entertained, from sharing clips of football clubs playing teqball in training, to highlights of the National Challenger Series, to training sessions of National Federations and clubs. This digital content strategy

will continue to be imperative for FITEQ as international competitions begin to resume and the teqball family looks forward to the sport being a part of major multisport events like the Asian Beach Games in Sanya, China next year.

As outlined in this report, FITEQ's digital growth this year has made it one of the most followed sports on social media globally. A recent comparison to other sports highlighted that teqball has the third highest number of followers on Facebook and the fifth-highest on Instagram. On the latter channel, teqball receives the most views and most interactions per post, whilst on Facebook, teqball has the most total views, after recently exceeding 640 million. The comparative data used in this report is sourced from the BCW International Sports Federations Social Media Ranking 2020.

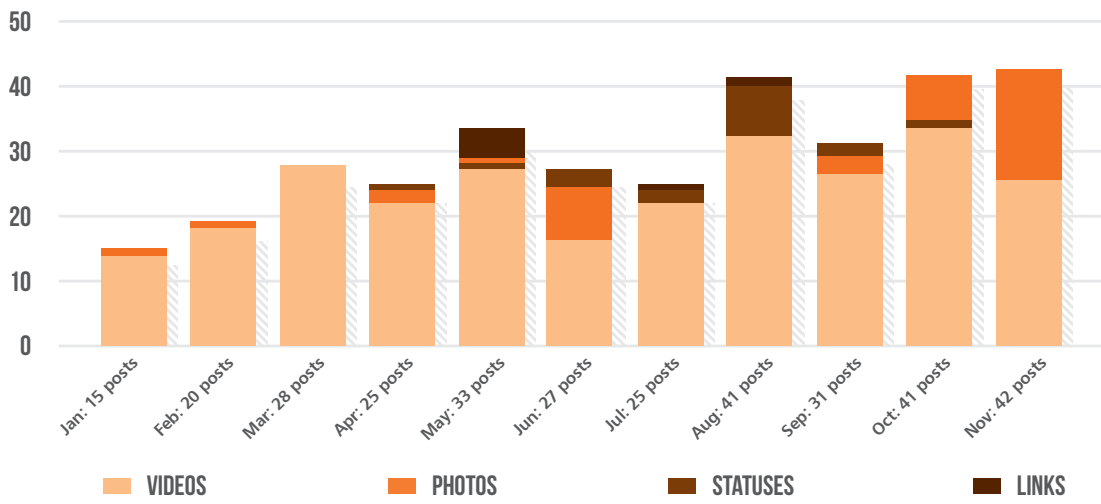


ARTUR PAPIZSANSZKIJ
Head of Digital Engagement and Marketing

FACEBOOK

Teqball has the third highest number of followers on Facebook, the highest follower growth rate, the most total views on the platform and the second most interactions per post. Outlined below is a closer look at the growth of teqball on Facebook this year, which has made it one of the leading sports on the social media platform.

MONTHLY PAGE POSTS



IMPRESSIONS

MONTH	IMPRESSIONS
JANUARY	188,887,797
FEBRUARY	177,622,769
MARCH	213,396,599
APRIL	208,976,521
MAY	239,247,303
JUNE	119,665,000
JULY	148,100,223
AUGUST	199,394,051
SEPTEMBER	147,309,942
OCTOBER	150,417,421
NOVEMBER	124,646,010

IMPRESSIONS

TOTAL IMPRESSIONS 2020

1,917,664,636

AVERAGE PAGE IMPRESSIONS PER DAY 2020

5,253,875

VIDEO VIEWS

TOTAL VIDEO VIEWS 2020

684,274,855

FOLLOWERS GROWTH

JANUARY 1

1,873,670

NOVEMBER 1

2,974,815

PERCENTAGE CHANGE

+58,7%

NUMERICAL CHANGE

+1,101,145

Highest Number of Page Likes on Facebook:

Rank	Federation	Account Name/Username	Followers
1		FIBA @FIBA	6'853'380
2		FIFA @fifa	4'373'364
3		Teqball @teqball	2'589'966
4		FIVB Volleyball World @FIVBVolleyballWorld	1'793'542
5		FIBA3x3 @FIBA3x3	1'612'170
6		International Hockey Federation (FIH) @fihockey	1'358'168
7		Fédération Equestre Internationale @the.fei	1'115'683
8		World Athletics @WorldAthletics	1'013'971
9		IJF - International Judo Federation @judo	824'441
10		World Rugby Sevens @worldrugby7s	790'231











Date: 30.06.2020
Source: Crowdtangle.com Facebook insights

Highest Growth of Page Likes on Facebook:

Rank	Federation	Account Name/Username	Absolute	Percentage
1		Teqball @teqball	740'446	40%
2		FIVB Volleyball World @FIVBVolleyballWorld	485'208	37%
3		FIBA @FIBA	209'910	10.80%
4		BWF – Badminton World Federation @bwfbadminton	83'725	42.72%
5		International Hockey Federation (FIH) @fihockey	77'879	6%
6		International Handball Federation – IHF @ihf.info	52'195	11.5%
7		FIFA @fifa	39'823	0.9%
8		Fédération Equestre Internationale @the.fei	29'230	2.7%
9		World Rugby Sevens @worldrugby7s	13'376	1.7%
10		World Athletics @WorldAthletics	10,108	1%









Range: 01.01.2020 - 30.06.2020
Source: Crowdtangle.com Facebook insights

Most Total Views on Facebook:

Rank	Federation	Account Name/Username	Owned Views
1		Teqball @teqball	398'642'020
2		BWF – Badminton World Federation @bwfbadminton	264'323'932
3		FIVB Volleyball World @FIVBVolleyballWorld	183'843'000
4		FIBA @FIBA	110'656'230
5		International Table Tennis Federation @ITTFWorld	101'405'694
6		FIBA3x3 @FIBA3x3	71'223'512
7		World Rugby Sevens @worldrugby7s	35'327'119
8		World Rugby @worldrugby	22'279'600
9		International Tennis Federation @InternationalTennisFederation	22'022'160
10		International Weightlifting Federation @iwfnet	557'870

Date: 01.01.2020 - 30.06.2020
Source: Crowdtangle.com Facebook insights

Most Likes on Facebook:

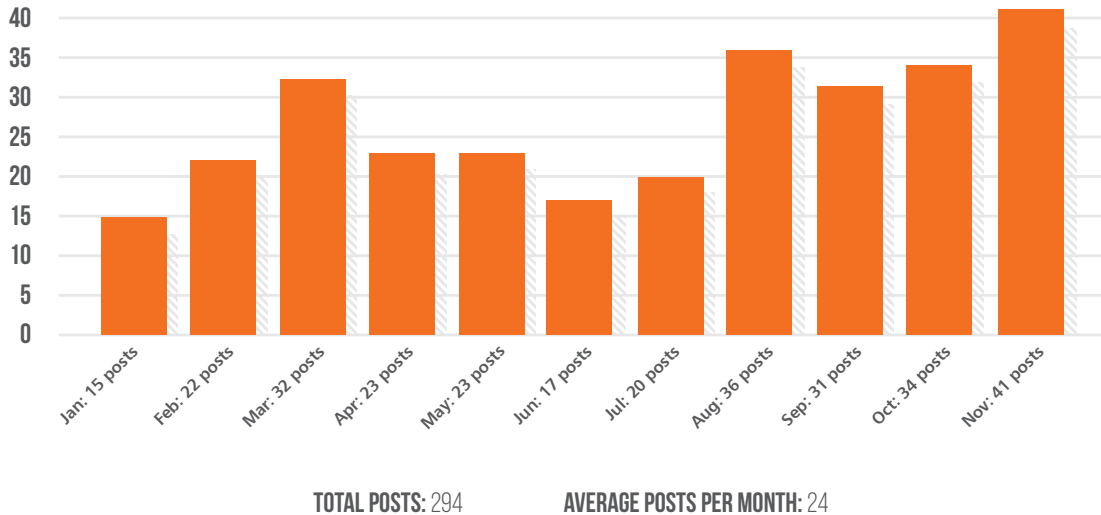
Rank	Federation	Account Name/Username	Likes
1		BWF – Badminton World Federation @bwfbadminton	2'873'446
2		FIVB Volleyball World @FIVBVolleyballWorld	2'734'264
3		FIBA @FIBA	1'338'834
4		International Table Tennis Federation @ITTFWorld	1'156'806
5		International Hockey Federation (FIH) @fihockey	675'236
6		United World Wrestling @unitedworldwrestling	600'906
7		Teqball @teqball	459'798
8		World Rugby Sevens @worldrugby7s	417'962
9		FIS Ski World Cup @fisalpine	395'075
10		World Athletics @WorldAthletics	375'148

Date: 01.01.2020 - 30.06.2020
Source: Crowdtangle.com Facebook insights

INSTAGRAM

Teqball has the fifth most followers on Instagram, the highest follower growth rate, the most views per post and the most interactions per post. Outlined below is a closer look at the growth of teqball on Instagram this year, which has made it one of the leading sports on the social media platform.

NUMBER OF WALLPOSTS



PROFILE IMPRESSIONS

TOTAL IMPRESSIONS 2020

1,317,010,280

AVERAGE IMPRESSIONS PER DAY 2020

3,608,247

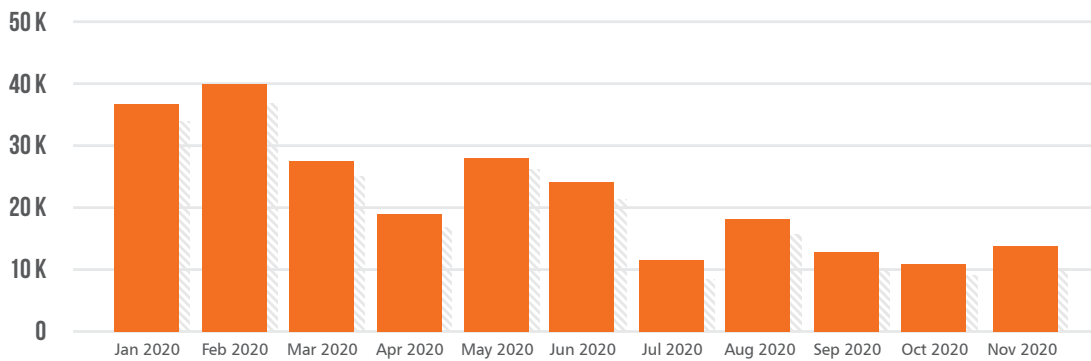
PROFILE REACH

TOTAL REACH 2020
980,582,015
 AVERAGE REACH PER DAY 2020
2,686,526

VIDEO VIEWS

TOTAL VIDEO VIEWS 2020
256,338,792

FOLLOWERS GROWTH













TOTAL FOLLOWERS:
638 K

TOTAL CHANGE IN FOLLOWERS:
+232 K

MAX CHANGE OF FOLLOWERS ON:
+39.9 K
 FEB 2020











AVERAGE CHANGE PER MONTH
+19.8 K

Highest Number of Followers on Instagram:

Rank	Federation	Account Name/Username	Followers
1		World Rugby @worldrugby	1'313'752
2		FIBA @fiba	1'139'612
3		FIVB Volleyball World @volleyballworld	1'110'783
4		UCI @uci_cycling	758'594
5		Teqball @teqball	583'013
6		World Athletics @worldathletics	555'395
7		International Judo Federation @judogallery	516'620
8		Olympic Wrestling @unitedworldwrestling	457'977
9		FEI @fei_global	401'661
10		FIS Ski World Cup @fisalpine	292'869











Date: 30.06.2020
Source: Crowdtangle.com Minter.io

Highest Follower Growth on Instagram:

Rank	Federation	Account Name/Username	Absolute	Percentage
1		Teqball @teqball	260'375	81%
2		FIVB Volleyball World @volleyballworld	227'638	25.8%
3		Badminton World Federation @bwf.official	112'616	43.8%
4		FIBA @fiba	112'087	10.9%
5		World Athletics @worldathletics	80'501	17%
6		Olympic Wrestling @unitedworldwrestling	65'310	16.6%
7		UCI @uci_cycling	62'254	8.9%
8		World Rugby @worldrugby	36'199	2.8%
9		International Judo Federation @judogallery	30'143	6.2%
10		FEI @fei_global	27'699	7.4%






Range: 01.01.2020 - 30.06.2020
Source: Crowdtangle.com Minter.io

Most Views per Post on Instagram:

Rank	Federation	Account Name/Username	Views	Views per Post *
1		Teqball @teqball	145,642,616	1'078'834
2		FIVB Volleyball World @volleyballworld	87,580,998	99'185
3		FIBA @fiba	49,632,066	93'645
4		AIBA – Boxing @aiba_official	5,000,493	65'795
5		World Rugby @worldrugby	28,825,016	59'433
6		Badminton World Federation @bwf.official	40,560,729	39'303
7		FIBA3x3 @fiba3x3	8,455,956	33'031
8		Olympic Wrestling @unitedworldwrestling	21,738,636	30'318
9		UCI @uci_cycling	3,578,954	26'909
10		International Judo Federation @judogallery	18'351'398	19'526

Range: 01.01.2020 - 30.06.2020
Source: Crowdtangle.com Minter.io

Most Interactions per Post on Instagram:

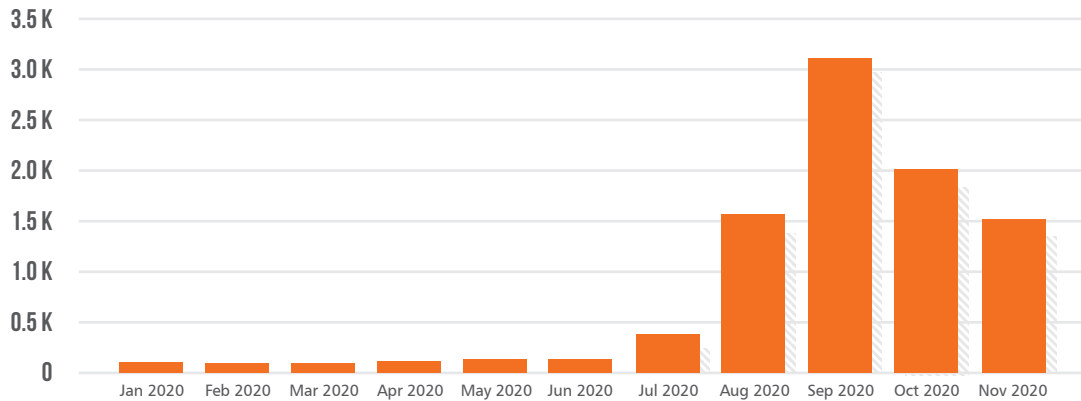
Rank	Federation	Account Name/Username	Interactions per Post
1		Teqball @teqball	29'160
2		FIVB Volleyball World @volleyballworld	16'344
3		FIBA @fiba	15'515
4		UCI @uci_cycling	13'175
5		World Athletics @worldathletics	11'854
6		World Rugby @worldrugby	11'482
7		Badminton World Federation @bwf.official	9'95
8		FIS Ski World Cup @fisalpine	8'73
9		International Judo Federation @judogallery	8'675
10		FEI @fei_global	8'187

Range: 01.01.2020 - 30.06.2020
Source: Crowdtangle.com Minter.io

TWITTER

Teqball has grown rapidly on Twitter this year, but still has some way to go to reach the level it has on other social media platforms. Outlined below is an overview of teqball's growth on Twitter this year.

FOLLOWERS GROWTH



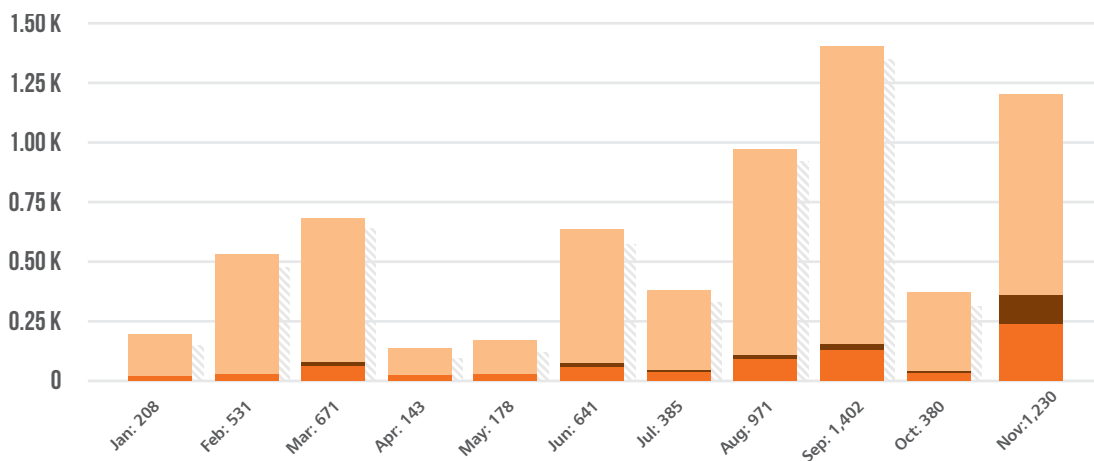
TOTAL FOLLOWERS:
11,248

TOTAL CHANGE IN FOLLOWERS:
+8.9 K

MAX CHANGE OF FOLLOWERS ON:
+3.1 K
SEP 2020

AVERAGE CHANGE PER MONTH:
+748

INTERACTIONS














RETWEETS LIKES REPLIES

TOTAL INTERACTIONS:
6,740

AVERAGE INTERACTIONS PER MONTH:
561

Highest Follower Growth on Twitter:

Rank	Federation	Account Name/Username	Absolute	Percentage
1		FIFA.com @fifacom	802'786	6.57%
2		FIFA.com - عربي @fifacom_ar	505'268	16.65%
3		FIFA.com en español @fifacom_es	56'128	1.25%
4		World Rugby @WorldRugby	50'694	14.74%
5		Volleyball World @FIVBVolleyball	50'337	32.32%
6		FIBA @FIBA	37'760	9.55%
7		BWF @bwfmedia	32'532	35.00%
8		BWFScore @BWFScore	25'764	56.48%
9		IAAF @iaaforg	25'328	10.98%
10		UCI @UCI_cycling	24'258	10.09%
+		Teqball @teqball	546	37%

Range 01.01.2019 – 30.09.2019
Source Crowdtangle.com

Highest Number of Likes on Twitter:

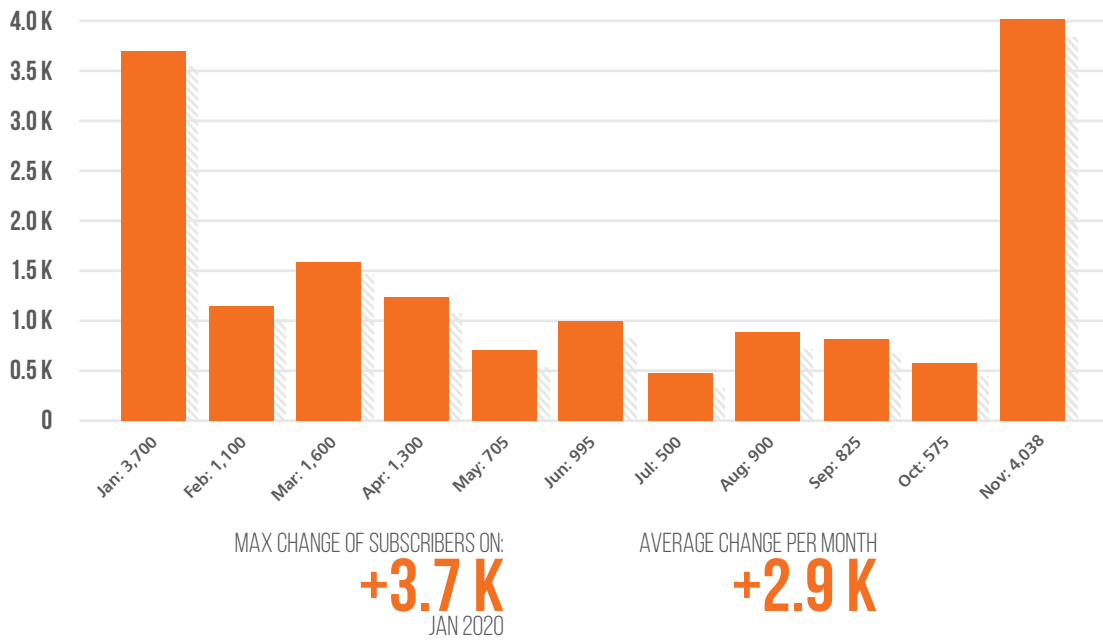
Rank	Federation	Account Name/Username	Likes
1		FIFA.com @fifacom	2'505'952
2		FIFA.com - عربي @fifacom_ar	1'296'036
3		BWFScore @BWFScore	1'150'558
4		Volleyball World @FIVBVolleyball	670'431
5		FIFA.com en español @fifacom_es	646'785
6		BWF @bwfmedia	569'311
7		ISU Figure Skating @ISU_Figure	516'472
8		IAAF @iaaforg	386'366
9		World Rugby @WorldRugby	382'931
10		ITTF World @itfworld	348'837
+		Teqball @teqball	2671

Range 01.01.2019 – 30.09.2019
Source Crowdtangle.com Twitter insights

YOUTUBE

Teqball's TEQ TV channel on YouTube continued to steadily grow its subscriber number this year, as outlined below.

FOLLOWERS GROWTH



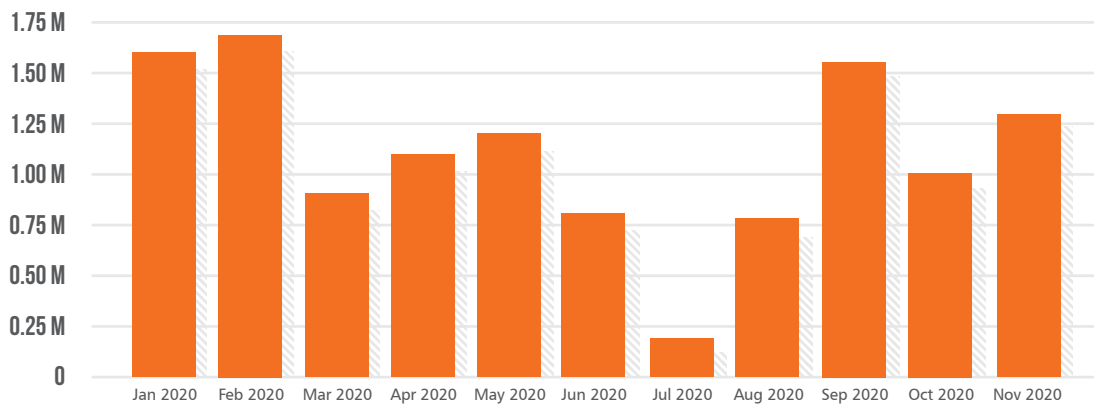
TOTAL SUBSCRIBERS

35,591

TOTAL CHANGE IN SUBSCRIBERS

+16,238

VIEWS



SUM OF VIEWS:
16.2 M

AVERAGE VIEWS PER MONTH
1.3 M

TIKTOK

TikTok has taken the digital world by storm this year and with the platform's youthful audience, FITEQ has worked hard to provide engaging content to its rapidly growing follower base.

TIKTOK STATS

TOTAL POSTS 2020

134

TOTAL VIEWS 2020

12,802,050

TOTAL LIKES 2020

685,824

TOTAL FOLLOWERS GROWTH 2020

65,819

AVERAGE LIKES PER POST 2020

4,650

AVERAGE VIEWS PER POST

95,537

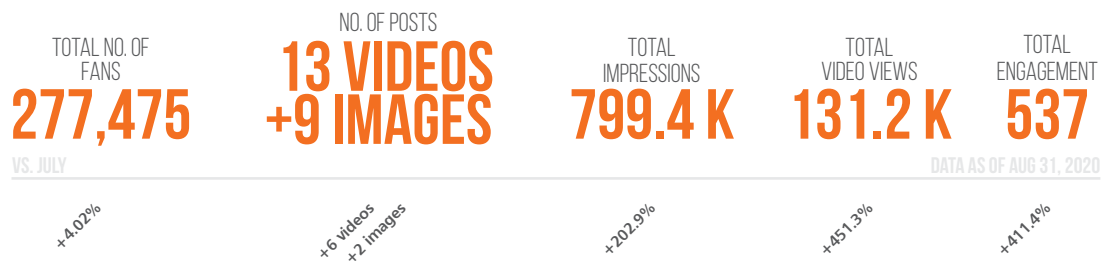
CHINESE SOCIAL MEDIA DOUYIN AND WEIBO

China is a key growth market for teqball, particularly with the sport making its debut on the Sanya Asian Beach Games next year. The sport has made great progress in the country this year, which has been shared widely through social media platforms Douyin and Weibo.

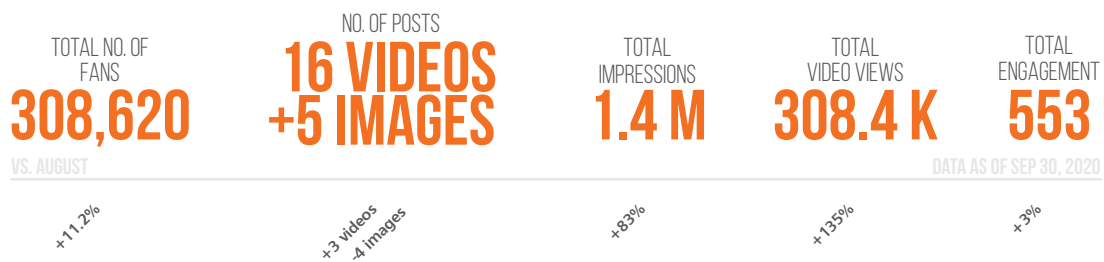
WEIBO (JULY)



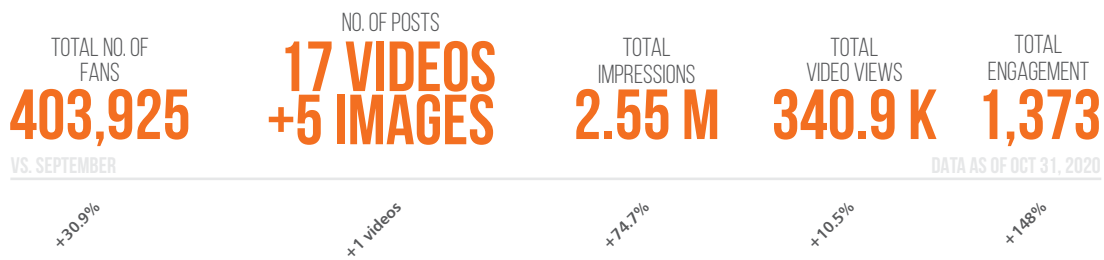
WEIBO (AUGUST)



WEIBO (SEPTEMBER)



WEIBO (OCTOBER)



DOUYIN (JULY)

TOTAL NO. OF FANS
11 K

NO. OF POSTS
7 VIDEOS

TOTAL VIDEO VIEWS
28.2 K

TOTAL ENGAGEMENT
285

DATA AS OF JUL 31, 2020

DOUYIN (AUGUST)

TOTAL NO. OF FANS
12 K

NO. OF POSTS
13 VIDEOS

TOTAL VIDEO VIEWS
211.7 K

TOTAL ENGAGEMENT
15 K

VS. JULY

DATA AS OF AUG 31, 2020

+9.09%

+6 Videos

+650.7%

+5,162.2%

DOUYIN (SEPTEMBER)

TOTAL NO. OF FANS
17 K

NO. OF POSTS
13 VIDEOS

TOTAL VIDEO VIEWS
263.5 K

TOTAL ENGAGEMENT
18.6 K

VS. AUGUST

DATA AS OF SEP 30, 2020

+41.7%

+24.5%

+24%

DOUYIN (OCTOBER)

TOTAL NO. OF FANS
23 K

NO. OF POSTS
17 VIDEOS

TOTAL VIDEO VIEWS
429.4 K

TOTAL ENGAGEMENT
19.9 K

VS. SEPTEMBER

DATA AS OF OCT 31, 2020

+35.25%

+4 videos

+63%

+6.9%



FINANCE REPORT

mazars

**International Federation of Teqball
Lausanne**

**Report on the limited statutory
examination
of financial statements as of
December 31, 2019**

...



Mazars LTD
World Trade Center
Avenue Gratta-Paille 2
CH-1018 Lausanne

Phone +41 21 310 49 49
www.mazars.ch

Report of the statutory auditor on the limited statutory examination to the General Assembly of International Federation of Teqball, Lausanne

As statutory auditors, we have examined the accompanying financial statements of International Federation of Teqball which comprise the balance sheet, the income statement and the notes for the year ended December 31, 2019.

These financial statements are the responsibility of the Executive Board. Our responsibility is to perform a limited statutory examination on these financial statements. We confirm that we meet the licensing and independence requirements as stipulated by Swiss law.

We conducted our examination in accordance with the Swiss Standard on the Limited Statutory Examination. This standard requires that we plan and perform a limited statutory examination to identify material misstatements in the financial statements. A limited statutory examination consists primarily of inquiries of company personnel and analytical procedures as well as detailed tests of company documents as considered necessary in the circumstances. However, the testing of operational processes and the internal control system, as well as inquiries and further testing procedures to detect fraud or other legal violations, are not within the scope of this examination.

Based on our limited statutory examination, nothing has come to our attention that causes us to believe that the financial statements do not comply with Swiss law and the company's articles of incorporation.

Furthermore we draw your attention to the fact that International Federation of Teqball is over-indebted. As main creditors, Teqball Holding Sàrl and Teqball Kft have confirmed in a conform letter that they will not claim the repayment of their respective receivables against International Federation of Teqball for a period up to 12 months from the date of approval of the 2019 financial statements of International Federation of Teqball as long as International Federation of Teqball is not in position to fulfill its obligation(s) towards third party creditor(s).

MAZARS LTD

Pierre-Alain Coquoz
Licensed audit expert
Auditor in charge

Michael Ackermann
Licensed audit expert

Lausanne, October 28, 2020

Enclosure

- Financial statements (balance sheet, income statement and notes)

**INTERNATIONAL FEDERATION OF TEQBALL, LAUSANNE
BALANCE SHEET AS OF DECEMBRE 31, 2019**

	Notes	31.12.2019	31.12.2018
		CHF	CHF
ASSETS			
Current assets			
Cash and cash equivalents	2.1	133 488.00	30 242.00
Trade receivables		135 650.00	36 343.00
Other current receivables		4 386.00	50 604.00
Accrued income and prepaid expenses		31 189.00	10 613.00
Total of current assets		304 713.00	127 802.00
Capital assets			
Tangible fixed assets		142 296.00	5 828.00
Total of capital assets		142 296.00	5 828.00
TOTAL ASSETS		447 009.00	133 630.00
LIABILITIES			
Short-term liabilities			
Trade creditors	2.2	382 184.00	93 362.00
Deferred income and accrued expenses	2.3	3 215 304.00	450 850.00
Total short-term liabilities		3 597 488.00	544 212.00
Long-term liabilities			
Long-term interest-bearing liabilities	2.4	9 154 264.00	1 760 978.00
Other long-term liabilities	2.5	32 277.00	5 372.00
Total long-term liabilities		9 186 541.00	1 766 350.00
Equity			
Accumulated earnings		-2 176 932.00	0.00
Net result of the year		-10 160 088.00	-2 176 932.00
Total equity		-12 337 020.00	-2 176 932.00
TOTAL LIABILITIES		447 009.00	133 630.00

**INTERNATIONAL FEDERATION OF TEQBALL, LAUSANNE
PROFIT AND LOSS ACCOUNT 2019**

	Notes	01.01.2019 31.12.2019	01.01.2018 31.12.2018
		CHF	CHF
Incomes			
Advertising & sponsorships		578 811.00	489 302.00
Membership fees		5 757.00	5 382.00
Other incomes		<u>79 421.00</u>	<u>15 821.00</u>
Total incomes		663 989.00	510 505.00
Direct costs			
Events costs		-1 926 614.00	-858 539.00
Advertising and marketing costs		-843 129.00	-356 855.00
Sales comm & brokerage fees		0.00	-9 175.00
Travel, accomodation and subsistance costs		-1 701 366.00	-344 257.00
Other operating costs		<u>-2 612 399.00</u>	<u>-16 103.00</u>
Total direct costs		-7 083 508.00	-1 584 929.00
Gross operating income		-6 419 519.00	-1 074 424.00
Staff costs		-55 547.00	-227 053.00
Premises costs		0.00	-4 267.00
Vehicles costs		-8 366.00	-4 768.00
Administration and IT expenses	2.6	-3 163 442.00	-433 400.00
Donations		-617 676.00	-88 373.00
Other operating expenses		<u>-3 493.00</u>	<u>-343 176.00</u>
Total operating expenses		-3 848 524.00	-1 101 037.00
Earning before interests, taxes and amorfizations (EBITDA)		-10 268 043.00	-2 175 461.00
Amortization and depreciation		-7 103.00	-479.00
Earning before interests and taxes (EBIT)		-10 275 146.00	-2 175 940.00
Financial products		230 025.00	33 277.00
Financial charges		-114 512.00	-34 269.00
Earning before taxes (EBT)		-10 159 633.00	-2 176 932.00
Exceptional, one-off or out-of-period charges		-455.00	0.00
Net result of the year		-10 160 088.00	-2 176 932.00

**INTERNATIONAL FEDERATION OF TEQBALL, LAUSANNE
NOTES TO THE ANNUAL ACCOUNTS AS OF DECEMBER 31, 2019**

31.12.2019	31.12.2018
CHF	CHF

1. Details of the principles applied in the annual accounts

The annual accounts have been established in compliance with the Swiss Law principles, especially with the articles related to commercial accounting and financial reporting of the Swiss Code of Obligations (art. 957 to 962). The significant valuation principles applied that are not prescribed by law are described below. In addition, it should be noted that, in order to ensure the company's long-term prosperity, the company takes the opportunity to build up and dissolve hidden reserves.

Revenue recognition

The Sales are recognized when the benefits and risks have been transferred to the customer and the service has been provided. This is normally the case upon delivery of the products. If the Company is also responsible for the delivery and installation of the products delivered, revenue is recognized only when installation is complete.

Foreign currencies

Items in foreign currencies have been translated into CHF using the following exchange rates :

- EUR	1.085400
- HUF	0.003284
- USD	0.966174
- PLN	0.254980
- CNY	0.138789
- CVE	0.010100

The exchange rates applicable to the above balance sheet correspond to the closing exchange rate as at December 31.

The exchange rates applied to transactions during the year and to the income statement correspond to the daily ECB exchange rate.

Tangible fixed assets

The tangible fixed assets are depreciated indirectly. The depreciation are calculated according to the straight-line method. Any immediate depreciation is carried out within the framework of the tax limits as decided by the Board of Directors.

2. Informations, breakdowns and explanations relating to items on the balance sheet and in the profit and loss account

<u>2.1 Cash and cash equivalents</u>	133 488.00	30 242.00
- in EUR	119 827.00	27 284.00
- in HUF	7 289.00	2 958.00
- in USD	5 533.00	0.00
- in PLN	296.00	0.00
- in CNY	540.00	0.00
- in CVE	3.00	0.00
<u>2.2 Trade creditors</u>	382 184.00	93 362.00
- from third parties	382 184.00	93 362.00
<u>2.3 Deferred income and accrued expenses</u>	3 215 304.00	450 850.00
- To third parties	609 754.00	450 850.00
- Teqball Kft	2 605 550.00	0.00

INTERNATIONAL FEDERATION OF TEQBALL, LAUSANNE
NOTES TO THE ANNUAL ACCOUNTS AS OF DECEMBER 31, 2019

	<u>31.12.2019</u>	<u>31.12.2018</u>
	CHF	CHF
2.4 Long-term interest-bearing liabilities	<u>9 154 264.00</u>	<u>1 760 978.00</u>
- Teqball International Ltd	0.00	49 718.00
- Teqball Holding Sàrl	9 154 264.00	1 679 108.00
- Teqball Kft	0.00	32 152.00
2.5 Other long-term liabilities	<u>32 277.00</u>	<u>5 372.00</u>
- Teqball International Ltd	0.00	1 326.00
- Teqball Holding Sàrl	32 277.00	3 533.00
- Teqball Kft	0.00	513.00
2.6 Administration and IT expenses	<u>-3 163 442.00</u>	<u>-433 400.00</u>
- Consulting fees	-3 130 336.00	-410 773.00
- Accounting and audit fees	-16 122.00	-7 860.00
- Legal fees	0.00	-11 719.00
- IT expenses	-14 817.00	-2 712.00
- Other administration costs	-2 167.00	-336.00
3. Number of employees	< 10 FTE	< 10 FTE
4. Explanations of exceptional, non-recurring or prior-period items in the profit and loss account		
<u>Exceptional charges</u>	<u>455.00</u>	<u>0.00</u>
- Missing tablet cost	455.00	0.00

5. Other informations required by law

The company is over-indebted, according to article 725 al. 2 CO. Remediation measures have been taken to get out of this situation. The federation is responsible for the debt and intends to repay this through the growth of sport related revenues (broadcasting, national federation fees, sponsorship revenue, membership revenue and licencing of events etc).

Teqball Holding Sàrl and Teqball Kft confirm, by conform letters dated October 19, 2020, that they may only claim for repayment(s) of payables owed by Fiteq in so far as :

- such repayment(s) shall not prevent Fiteq to be in a position to fulfill its obligation(s) towards third party creditor(s), such assessment to be made at the time of the repayment(s) to be made; and,
- such repayment(s) may be repaid only if and to the extent Fiteq is not immediately before and after giving effect to such repayment insolvent. If repayment cannot be made due to the aforementioned circumstances applying, the amount will remain due yet it will only be paid as soon as the restrictions on payment cease to exist.

