

APPOINTMENT CENTRE

APRIL 23-29, 2023



RE/MAX
NIAGARA &
ESCARPMENT
Realty Ltd., Brokerage
Realty Inc., Brokerage
Independently Owned & Operated

WEEKLY
APPOINTMENT
BREAKDOWN

4,315
appointments
booked

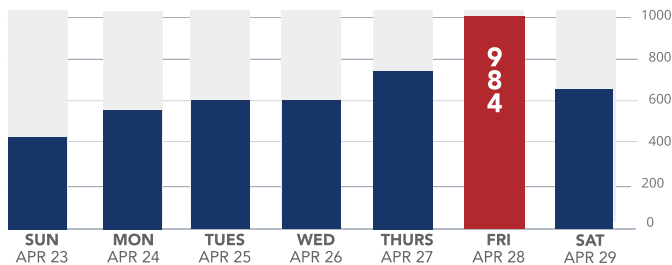
-1.8%
% change over
previous week

265
new listings
this week

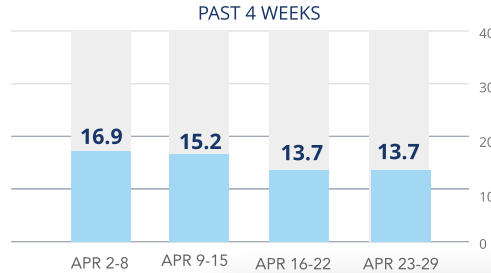
316
total properties
SOLD this week

13.7
*Appointment/Sold
Index

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SALE INDEX



*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2022 vs 2023

16,025
total
appointments:
Apr 2022

18,055
total
appointments:
Apr 2023

+12.7%
% change
2022 vs. 2023

Last week appointments were down slightly, however when we look at April appointments overall, there is an increase of 12.7% when compared to April 2022.

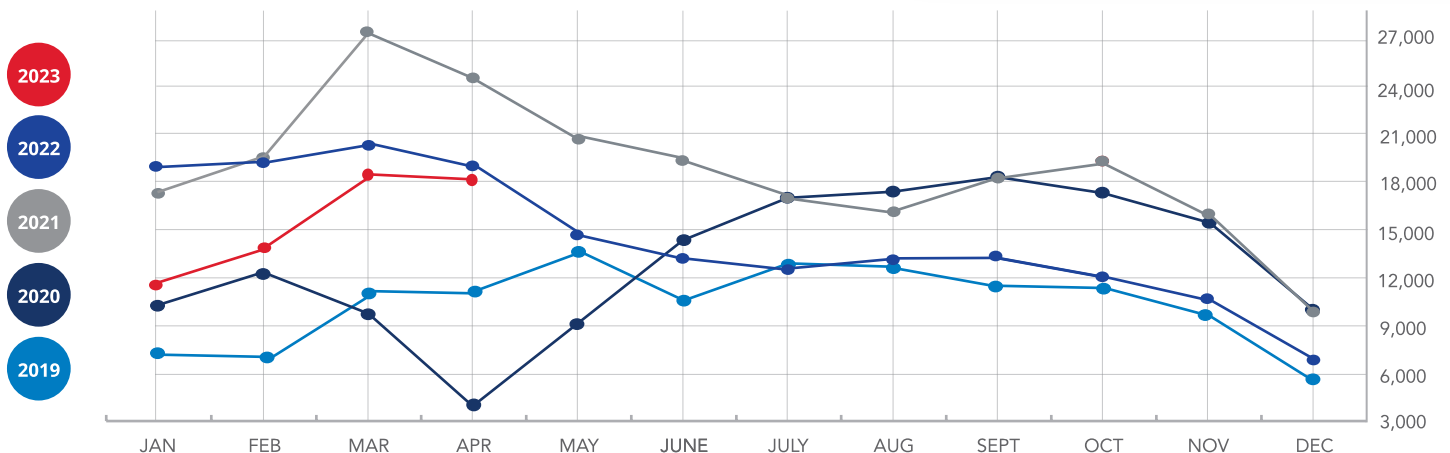
Our Appointment/Sold Index remained the same as last week as buyers continue to make decisions quicker as less inventory is becoming available week after week.

The most popular price points remain at \$1-2M in both Hamilton and Halton once again. The other price ranges in Hamilton were similar, but reorganized in popularity. Halton saw the \$450-500k range come in at #2. Popular price ranges in Niagara dropped from \$1-2M to a tie between \$550-600k and \$700-750k for the top spot.

TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$1-2M	TIED \$550-600K \$700-750K
#2	\$600-650k	\$550-600k	#2	\$750-800k	\$450-500k	#2	\$550-600k	\$1-2M
#3	\$700-7500k	\$600-650k	#3	\$450-500k	TIED \$850-900k \$2M+	#3	\$750-800k	\$650-700k
#4	\$550-600k	\$700-750k	#4	\$950K-1M	\$750-800K	#4	\$350-400k	\$600-650k
#5	\$500-550K	\$750-800K	#5	\$2M+	\$950-1M	#5	\$700-750k	\$450-500k

APPOINTMENTS 5 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.