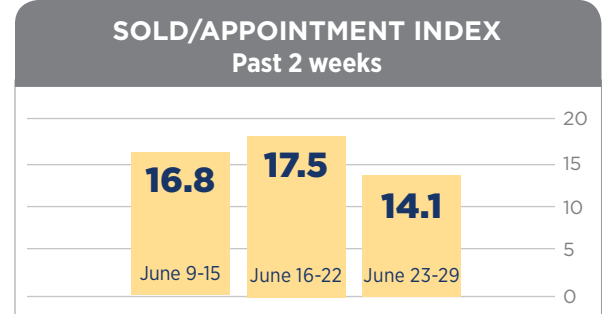
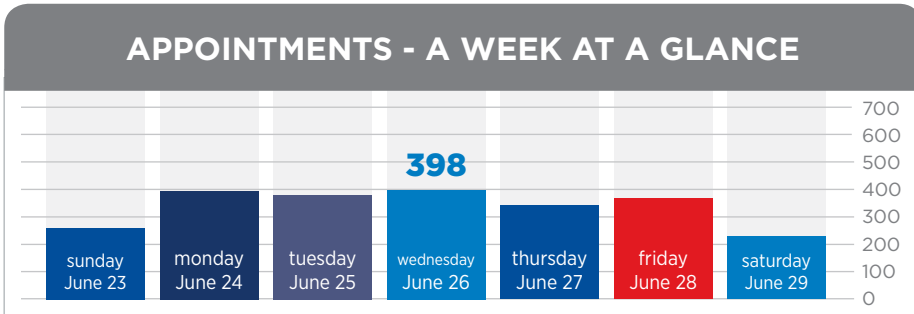




APPOINTMENT CENTRE

June 23 - 29, 2019

WEEKLY APPOINTMENT BREAKDOWN	2,350	-12.5%	166	14.1	<i>This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.</i>
	appointments booked	% change over previous week (seasonally adjusted)	total properties SOLD this week	Sold/Appointment Index	



TOP 5 PRICE RANGES

Hamilton		Burlington		Niagara	
#1	\$450-500k	#1	\$1-2M	#1	\$350-400k
#2	\$400-450k	#2	\$800-900k	#2	\$400-450k
#3	\$500-550k	#3	\$650-700k	#3	\$450-500k
#4	\$350-400k	#4	\$750-800k	#4	\$300-350k
#5	\$550-600k	#5	\$600-650k	#5	\$500-550k

As expected, appointments were lighter last week, dropping off as the long weekend approached. Our highest number of appointments were booked on Wednesday as a result and appointments overall were 12.5% lower than the previous week. However, June ended on a high note, with 19.5% more appointments than were made in June 2018.

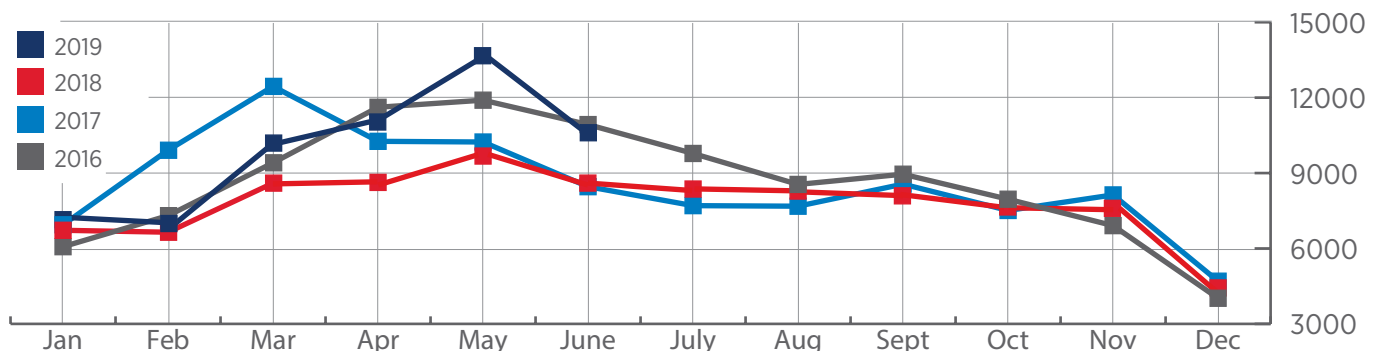
Our Sold/Appointment Index came in at 14.1 appointments on average per property sold during the week, indicating higher buyer motivation than the previous 2 weeks.

Hamilton continues to maintain the trend of properties between \$350-\$600 being highest in popularity, while Burlington buyers are leaning toward the mid-high ranges. Niagara prices have shifted up very slightly, with areas of most demand being between \$350 - \$550k.

MONTHLY COMPARISON 2018 vs. 2019

9,303	10,945	+19.5
total appointments: June 2018	total appointments: June 2019	% change 2018 vs. 2019

APPOINTMENTS 4 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.