

# APPOINTMENT CENTRE

JULY 3-9, 2022



**RE/MAX**  
**NIAGARA &**  
**ESCARPMENT**  
 Realty Ltd., Brokerage  
 Realty Inc., Brokerage  
Independently Owned & Operated

**WEEKLY APPOINTMENT BREAKDOWN**

**2,887**  
 appointments booked

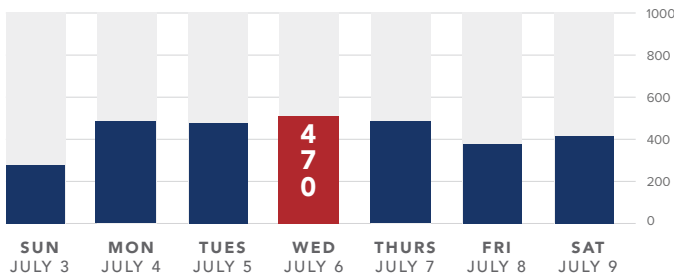
**+14.3%**  
 % change over previous week

**310**  
 new listings this week

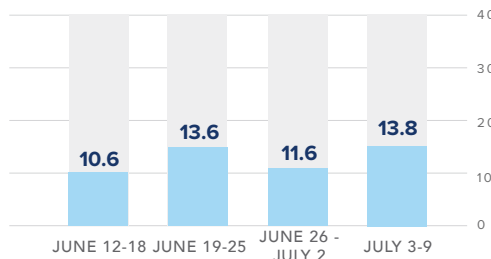
**209**  
 total properties SOLD this week

**13.8**  
 \*Appointment/Sold Index

## APPOINTMENTS - A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



\*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

## MONTHLY COMPARISON 2021 vs 2022

**17,242**  
 total appointments: July 2021

**5,113**  
 total appointments: July 1-9 2021

**3,491**  
 total appointments: July 1-9 2022

**-31.7%**  
 % change 2021 vs. 2022

Despite the dip in appointments on Friday due to the Rogers service outage, the appointment centre still saw an increase in appointments booked compared to the previous week.

The appointment/sold index rose to 13.8 as we saw a slight increase in the number of buyers re-entering the market. With an interest rate hike on the horizon, highly motivated and informed buyers are entering the market.

The \$1-2M price range continues to take the #1 spot in Hamilton and Halton. In Hamilton and Niagara, we saw a slight shuffle but remained in the mid-high ranges. In Halton, we continue to see mid, high and luxury 2M+ price ranges in the top 5.

## TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$500-550k	\$650-700k
#2	\$850-900	\$600-650k	#2	\$950k-1M	\$550-600k	#2	\$650-700k	\$450-500k
#3	\$750-800k	\$550-600k	#3	\$600-650k	\$700-750k	#3	\$450-500k	\$1-2M
#4	\$550-600k	\$550-600k	#4	\$2M+	\$2M+	#4	\$1-2M	\$800-850k
#5	\$500-550k	\$950k-1M	#5	\$550-600k	\$900-950k	#5	\$600-650k	\$750-800k

## APPOINTMENTS 5 YEARS AT A GLANCE

