





Two out of the 3 real estate boards that we trade in have posted negative results over November of 2022, with the Niagara Association of Realtors posting a 4.9% gain. We at RE/MAX Escarpment and Niagara have bucked the trend, posting positive unit sales numbers of nearly 4% and 6.43% respectively. Our year-to-date listing counts are still well above our trading areas, with appointments down for the month, but still holding steady. Our agents are clearly outselling their competitor's by over 6 to 1, with our year-to-date sales, outstripping the local real estate community significantly.



UNIT SALES

RE/MAX Escarpment RE/MAX Niagara

737 +3.80%

182 +6.43%

BOARD TOTALS

NAR (Niagara) 384 (+4.9%) OMDREB (Oakville, Milton) 182 (-6.7%) RAHB (Hamilton, Burlington) 629 (-8.4%)

UNIT SALES

RE/MAX Escarpment RE/MAX Niagara

10,065 +8.62%

2,482 +10.16%

BOARD TOTALS

NAR (Niagara) **5,807** (-6.7%) OMDREB (Oakville, Milton) **2,650** (-13.0%) RAHB (Hamilton-Burlington) **9,585** (-11.0%)



NEW LISTINGS

RE/MAX Escarpment

914

+29.46%

Niagara **267**

RE/MAX

-0.37%

BOARD TOTALS

NAR (Niagara) 1,147 (+20.9%) OMDREB (Oakville, Milton) 365 (+24.1%) RAHB (Hamilton, Burlington) 1,384 (+10.3%)

NEW LISTINGS

year-to-date

RE/MAX Escarpment RE/MAX Niagara

10,572 +9.90%

2,826 +3.14%

BOARD TOTALS

NAR (Niagara)
13,484 (+0.2%)
OMDREB (Oakville, Milton)
4,992 (-13.7%)
RAHB (Hamilton, Burlington)
18,228 (-10.2%)



APPOINTMENTS

9,380

APPOINTMENTS

159,909

AGENT PERFORMANCE

Average UNIT SALES per agent in NOVEMBER

RE/MAX Niagara & Escarpment

1.02 properties

Our Market Trading Area

1

0.16 properties