APPOINTMENT CENTRE

MAY 10–MAY 16, 2026

WEEKLY APPOINTMENT BREAKDOWN

3,264	-8.1%	390	356	9.2
appointments booked	% change over previous weeks	new listings this week	total properties SOLD this week	* Appointment/ Sold Index

MONTHLY COMPARISON 2025 VS 2026

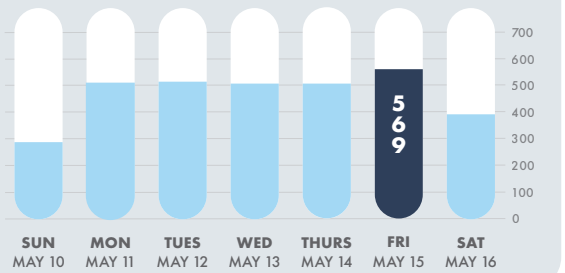
14,584	7,589	7,851	+3.5%
total appointments: May 2025	total appointments: May1-16, 2025	total appointments: May 1-16, 2026	% change 2025 vs. 2026

WEEKLY | SALES TO NEW LISTINGS RATIO

REGIONAL*	
70.9%	91.2%

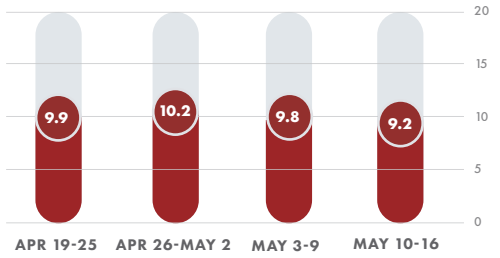
*(Hamilton, Niagara, Halton, Haldimand)

APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX

PAST 4 WEEKS



9.8
30 day average

TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	$500K - 599K	$700K - 799K
2	$700K - 799K	$600K - 699K
3	$1M - 1.49M	$500K - 599K
4	$400K - 499K	$1M - 1.49M
5	$600K - 699K	$400K - 499K

HALTON REGION

	Previous Week	Current Week
1	$1M - 1.49M	$1M - 1.49M
2	$900K - 999K	$1.5M - 1.99M
3	$2M+	$2M+
4	$1.5M - 1.99M	$900K - 999K
5	$800K - 899K	$800K - 899K

HALDIMAND REGION

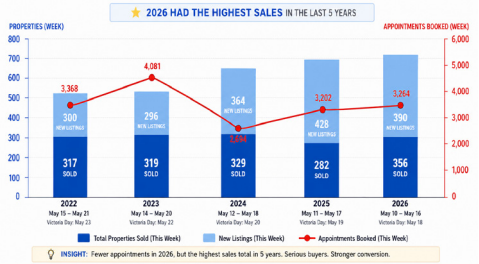
	Previous Week	Current Week
1	$600K - 699K	$700K - 799K
2	$500K - 599K	$600K - 699K
3	$400K - 499K	$400K - 499K
4	$700K - 799K	$500K - 599K
5	$800K - 899K	$800K - 899K

NIAGARA REGION

	Previous Week	Current Week
1	$600K - 699K	$400K - 499K
2	$500K - 599K	$600K - 699K
3	$400K - 499K	$500K - 599K
4	$700K - 799K	$1M - 1.49M
5	$800K - 899K	$800K - 899K

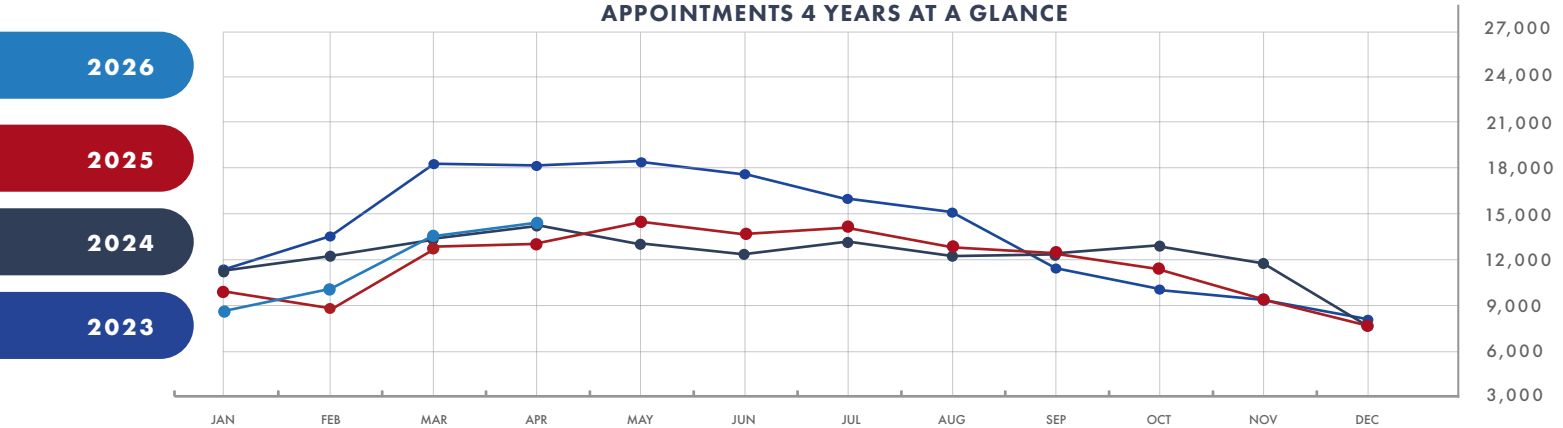
WEEK BEFORE VICTORIA DAY – LAST 5 YEARS COMPARISON

Total Properties Sold, New Listings & Appointments Booked



*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

The week before Victoria Day (May 2-4) has traditionally been a softer period for real estate activity, but the last five years reveal a major shift in how the market is behaving. While appointment volume has fluctuated significantly, sales have remained remarkably stable, and in 2026, sales surged to the highest level in the entire five-year comparison (26% higher than same period in 2025). This tells us the market is no longer being driven by casual browsing or high inquiry volume alone. Buyers who are active right now are more serious, more decisive, and far more likely to transact.

What stands out most is the contrast between 2023 and 2026. In 2023, appointment activity exploded past 4,000, yet sales remained relatively flat at 319 properties sold. Fast forward to 2026, and appointments were nearly 20% lower, but sales climbed to 356. the strongest conversion performance in this data set. That's a major signal that the market has shifted from "shopping behaviour" to "action behaviour." Consumers may be booking fewer appointments overall, but the quality and intent behind those appointments is clearly stronger.

APPOINTMENTS 4 YEARS AT A GLANCE