



market pulse

April 2023

RE/MAX
NIAGARA & ESCARPMENT
Realty Ltd., Brokerage
Realty Inc., Brokerage
Independently Owned & Operated

Our team at RE/MAX Escarpment and Niagara are outselling our competitors by 4 to 1. We continue to outperform our trading areas, with a 30 percentage point gap above our competition on year-to-date unit sales. Sellers continue to choose our agents to represent them, as we are well above our markets on new listings on a monthly and year-to-date basis.



monthly

year-to-date

UNIT SALES

RE/MAX
Escarpment

957

-3.82%

RE/MAX
Niagara

217

-1.36%

BOARD TOTALS

NAR (Niagara)

632 (-19.9%)

OMDREB (Oakville, Milton)

410 (-0.7%)

RAHB (Hamilton/Burlington)

1,071 (-15.1%)

RE/MAX
Escarpment

3,567

+3.27%

RE/MAX
Niagara

857

+0.12%

BOARD TOTALS

NAR (Niagara)

2,062 (-29.3%)

OMDREB (Oakville, Milton)

1,186 (-26.7%)

RAHB (Hamilton/Burlington)

3,481 (-26.5%)



monthly

year-to-date

NEW LISTINGS

RE/MAX
Escarpment

855

-11.12%

RE/MAX
Niagara

217

-16.86%

BOARD TOTALS

NAR (Niagara)

1,097 (-28.2%)

OMDREB (Oakville, Milton)

532 (-41.5%)

RAHB (Hamilton/Burlington)

1,527 (-35.6%)

NEW LISTINGS

RE/MAX
Escarpment

3,241

+1.41%

RE/MAX
Niagara

880

+4.89%

BOARD TOTALS

NAR (Niagara)

3,956 (-11.7%)

OMDREB (Oakville, Milton)

1,858 (-32.7%)

RAHB (Hamilton/Burlington)

5,429 (-26.1%)



monthly

year-to-date

APPOINTMENTS

18,055

APPOINTMENTS

61,935

AGENT PERFORMANCE

Average UNIT SALES per agent in
APRIL

RE/MAX
Niagara & Escarpment



1.3 UNITS

Our Market
Trading Area



0.3 UNITS

*When compared to the same month or year to date in the previous calendar year. Based on RE/MAX Niagara & Escarpment Internal Data and RAHB, OMDREB & NAR Statistics.