

# APPOINTMENT CENTRE

JULY 10-16, 2022



**RE/MAX**  
**NIAGARA &**  
**ESCARPMENT**  
 Realty Ltd., Brokerage  
 Realty Inc., Brokerage  
Independently Owned & Operated

**WEEKLY APPOINTMENT BREAKDOWN**

**2,862**  
 appointments booked

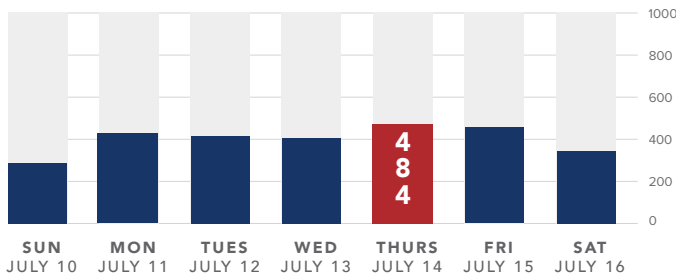
**-0.8%**  
 % change over previous week

**285**  
 new listings this week

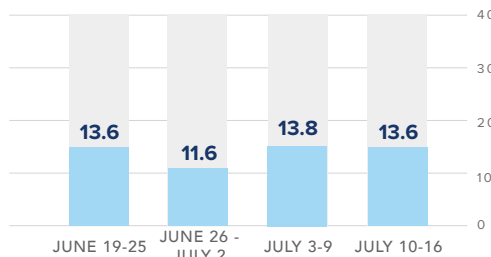
**209**  
 total properties SOLD this week

**13.6**  
 \*Appointment/Sold Index

## APPOINTMENTS - A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



\*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

## MONTHLY COMPARISON 2021 vs 2022

**17,242**  
 total appointments: July 2021

**9,404**  
 total appointments: July 1-16 2021

**6,353**  
 total appointments: July 1-16 2022

**-32.4%**  
 % change 2021 vs. 2022

## TOP 5 PRICE RANGES

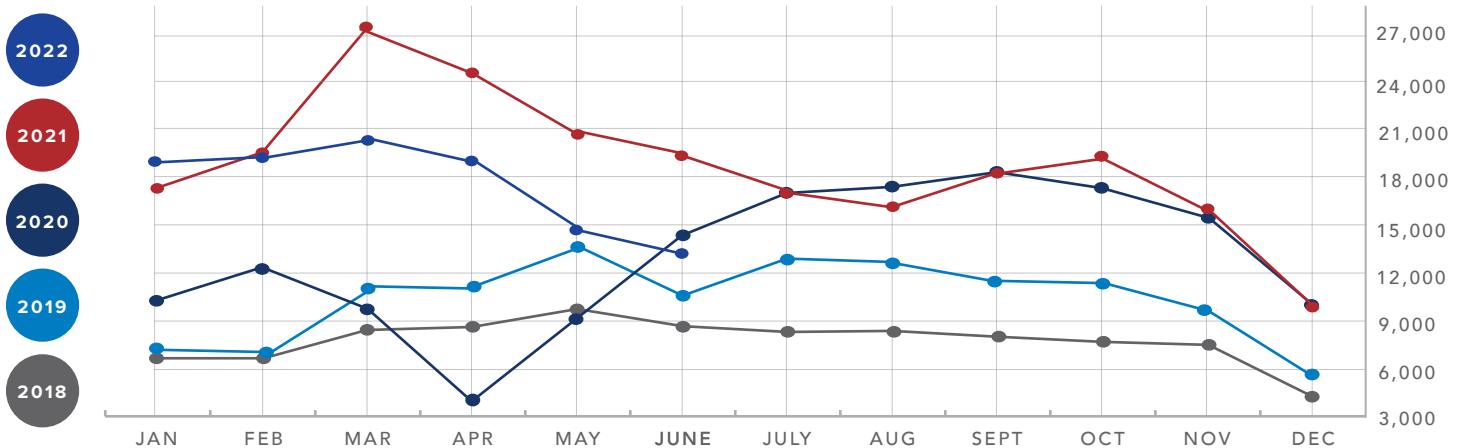
HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$650-700k	\$1-2M
#2	\$600-650k	\$550-600k	#2	\$550-600k	\$950-1M	#2	\$450-500k	\$550-600k
#3	\$550-600k	\$650-700k	#3	\$700-750k	\$450-500k \$650-700k	#3	\$1-2M	\$650-700k
#4	\$550-600k	\$450-500k	#4	\$2M+	\$550-600k	#4	\$800-850k	\$350-400k
#5	\$950k-1M	\$750-800k	#5	\$900-950k	\$2M+	#5	\$750-800k	\$600-650k

As the slower summer market sets in, appointments are down a minor -0.8%. The appointment/sold index sits at 13.6 which is comparable to last week.

Traditionally the summer market slows down at this point, however, after last week's interest rate increase, as predicted, there was an uptick in buyer activity, illustrated by the marginal decrease in showings over last week.

The \$1-2M price range continues to take the #1 spot in both Hamilton and Halton, as well as Niagara. In Hamilton and Niagara, we saw a slight shuffle but remained in the mid-high ranges. In Halton, we continue to see mid, high and luxury 2M+ price ranges in the top 5.

## APPOINTMENTS 5 YEARS AT A GLANCE



\*source: RE/MAX Escarpment & Niagara internal data.