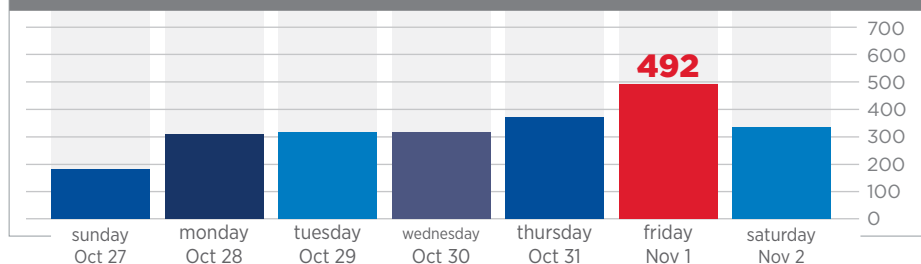
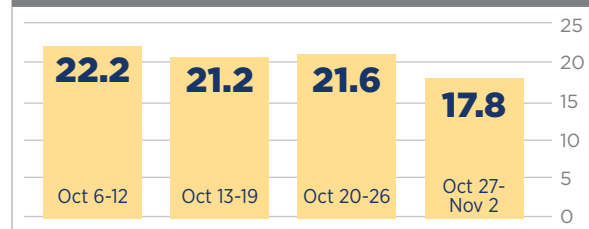


**RE/MAX****NIAGARA & ESCARPMENT**  
Realty Ltd., Brokerage Realty Inc., Brokerage  
Independently Owned & Operated

# APPOINTMENTCENTRE

**October 27 - November 2, 2019****WEEKLY  
APPOINTMENT  
BREAKDOWN****2,297**appointments  
booked**-12.8%**% change over  
previous week**128**total properties  
SOLD this week**17.9**Sold/Appointment  
Index

*This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.*

**APPOINTMENTS - A WEEK AT A GLANCE****SOLD/APPOINTMENT INDEX  
Past 4 weeks****TOP 5 PRICE RANGES**

Hamilton		Burlington		Niagara	
#1	\$400-450k	#1	\$1-2M	#1	\$300-350k
#2	\$500-550k	#2	\$750-800k	#2	\$400-450k
#3	\$550-600k	#3	\$800-900k	#3	\$250-300k
#4	\$450-500k	#4	\$700-750k	#4	TIED \$350-400k \$450-500k
#5	\$350-400k	#5	\$550-600k	#5	\$1-2M

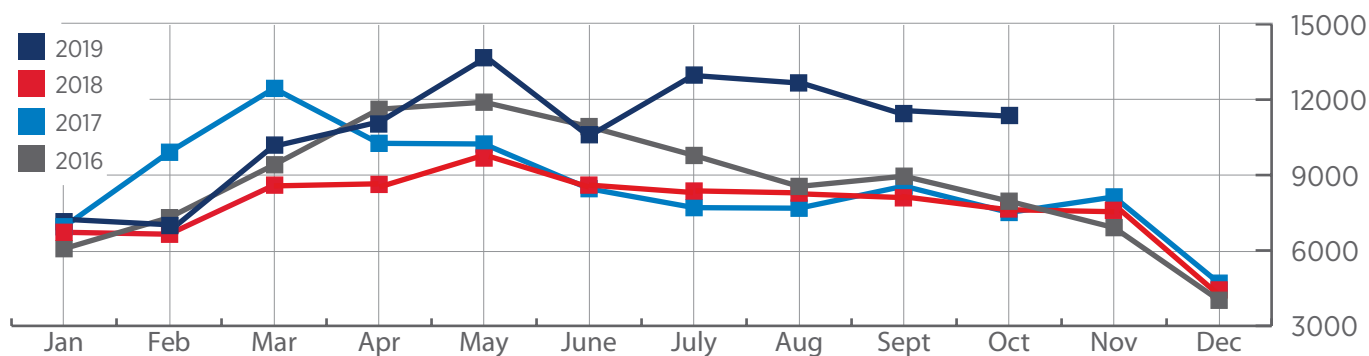
While the week started off slowly, things definitely picked up toward the end of the week, with 492 appointments booked on Friday. While appointments were down overall when compared to the previous week, October saw the second highest monthly increase in 2019, with 35.3% more appointments than in October 2018.

Our Sold/Appointment Index has dropped slightly to 17.8 appointments on average per property sold during the week - still within a range of +/- 5 appointment spread that has been the trend over the past two months.

**MONTHLY COMPARISON 2018 vs. 2019**

<b>8,501</b>	<b>11,502</b>	<b>+35.3%</b>
total appointments: October 2018	total appointments: October 2019	% change 2018 vs. 2019

Hamilton price ranges were fairly consistent when compared to past weeks. Burlington saw a jump in the lower end range to \$550-600k - up from \$400-450k last week, with the majority of appointments made on the above \$700k price points. The majority of popular price ranges in Niagara were fairly standard, however an unusual spike in the \$1-2M price range indicates lots of action in the luxury marketplace in this region.

**APPOINTMENTS 4 YEARS AT A GLANCE**

\*source: RE/MAX Escarpment &amp; Niagara internal data.