

Demand Sizing for Junior Roles in ESG and Carbon Analysis in Africa

A Strategic Imperative to Unlocking Africa's Green Workforce Potential



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Executive Summary

A Strategic Imperative to Unlocking Africa's Green Workforce Potential

As global demand for Environmental, Social, and Governance (ESG) and carbon analyst roles surges, Africa stands uniquely positioned not only to significantly benefit from the global green economy but also to emerge as a leading global hub for specialized sustainability talent, particularly for junior analyst roles.

This collaborative report by Axum and Localized, drawing on extensive market analysis, expert interviews, and organizational surveys, illuminates a critical but overlooked opportunity: Africa's potential to become a major talent hub supplying ESG analysts and carbon professionals globally. This report was produced in partnership with the Mastercard Foundation*.

The global ESG landscape is rapidly transforming. Driven by new regulatory mandates, including the EU's Corporate Sustainability Reporting Directive (CSRD) and the International Sustainability Standards Board (ISSB) standards, organizations worldwide face escalating pressure to disclose rigorous sustainability and climate metrics. Investor expectations have similarly surged, with global sustainable investment assets projected to hit **\$50 trillion** by 2025, reflecting more than a third of total global assets under management (AUM)¹. As a result, ESG analyst roles have emerged as some of the fastest-growing positions globally, with LinkedIn reporting year-on-year growth exceeding 25% for sustainability analyst jobs alone. Nevertheless, a global skills mismatch remains, as jobs requiring green expertise increased by 23%, while the available skilled workforce expanded by only 12% in 2023.

Africa faces an even sharper talent challenge, yet also presents a remarkable opportunity for growth. By 2030, the continent is projected to generate between 1.5 to 3.3 million new green jobs across sectors such as renewable energy, sustainable agriculture, climate-smart construction, and green finance². Organizations like Prosus, with its headquarters in Amsterdam, strategically leverage South Africa for the majority of their carbon accounting and ESG analysis tasks, demonstrating Africa's growing competitive advantage as a global ESG talent hub, combining high-quality expertise with lower operational costs³. To sustain and scale these capabilities, especially given that Africa receives only about 2 percent of global clean energy investment, the continent must invest in technical training, strengthen academia–industry linkages, and expand access to international standards and certifications. While sectors such as financial services and extractives are advancing in ESG maturity, agriculture, local

* The views expressed do not necessarily represent those of the Foundation, its staff, or its Board of Directors.

¹ Bloomberg Intelligence. (2023). The Future of ESG Investing.

² Shortlist, FSD Africa & BCG. (2024). Forecasting Green Jobs in Africa.

³ Expert interviews conducted by Axum and Localized (2024)

manufacturing, and transportation remain behind, hampered by expertise shortages and weak education-to-industry pipelines. Yet, **Africa's unparalleled demographic dividend, a rapidly growing youth population projected to be the world's largest workforce by 2030, offers a compelling foundation for investment.** Young Africans are motivated by purposeful, impactful careers. However, without targeted training and career support, the continent risks exporting these opportunities abroad, being overlooked for new opportunities or leaving vital roles filled by international consultants instead of local talent, thus limiting inclusive economic development. **Closing this gap requires strategic investment in Africa's ESG talent pipeline.**



Our Impact

Successful pilot initiatives, such as Localized's collaborative **ESG Analyst Course with the University of Cambridge**, demonstrate proven, scalable models for rapidly training young African professionals in carbon accounting and ESG reporting. Scaling these initiatives across African universities, co-developing ESG curricula with industry, and embedding sustainability competencies to national education policies can align training outcomes with market demands.

Expanding inclusive digital platforms also holds immense promise.

Initiatives like Localized's Green Talent Forum, which attracted over 7,500 mostly African participants⁴, illustrate the potential to efficiently connect Africa's emerging ESG talent with global employers, accelerating job placements. Moreover, coordinated public-private partnerships, structured fellowship programs, and targeted boot camps for critical ESG skills, aligned with global certifications, will significantly enhance the global employability and credibility of Africa's emerging ESG workforce.

Strategic risks remain, including political uncertainty, talent retention issues, and potential inequities in access to training, especially for rural women and marginalized communities. Yet these risks can be effectively mitigated through proactive monitoring, inclusive outreach, diaspora engagement strategies, and embedding ESG skills training clearly within supportive policy frameworks. **Our report proposes a clear and practical taxonomy of roles, categorized by organizational functions and required skill levels.**

⁴ Localized. (2024). Green Talent Forum 2024.



The functional classification covers essential ESG and carbon analyst positions including Carbon Accounting Analysts (measuring emissions and managing data), ESG Reporting Specialists (producing sustainability disclosures aligned with global standards), Climate Risk Analysts (assessing climate-related financial risks), and Sustainability Managers (implementing organizational sustainability strategies). Additionally, the skills-level taxonomy distinguishes roles ranging from entry-level positions requiring basic ESG knowledge and operational skills, through mid-level specialist positions demanding technical and analytical expertise, to senior strategic roles necessitating advanced competencies and experience. Applying these dual frameworks will enhance curriculum alignment, improve career pathway clarity, and strengthen employer engagement, helping to mitigate key retention and inequity risks.

In conclusion, **Africa holds significant potential to become a premier global source of ESG and carbon talent, aligning closely with the sustainability ambitions of organizations worldwide.** Strategic stakeholders now have a clear opportunity: investing today in targeted training and inclusive talent development initiatives could unlock both economic prosperity and meaningful global impact. By taking decisive, coordinated action now, Africa can transform its immense youth potential into a leading force for global sustainability, becoming not merely a participant, but a key architect of the global green talent economy.

Chapter 1

Introduction



Localized



This report is a collaborative effort between Axum and Localized, combining Axum's expertise in climate and sustainability with Localized's platform for connecting emerging talent to industry experts and global opportunity. Together, we examine the evolving global landscape for carbon and ESG (Environmental, Social, and Governance) analyst-related jobs, with a sharp focus on Africa's unique challenges, opportunities, and its potential to lead. This report was produced in partnership with the Mastercard Foundation*.

We focus specifically on carbon and ESG analyst-related roles, the majority of which are well suited for remote work, as they are critical and increasingly sought-after functions in the global green economy. ESG and carbon analyst roles typically involve measuring environmental impacts, managing resource efficiency, ensuring regulatory compliance, and supporting climate-informed decision-making⁵. Common examples include Carbon Accounting Analysts who measure and track carbon emissions (Scopes 1–3); ESG Reporting Specialists who compile sustainability data aligned with global standards (such as GRI and TCFD); Climate Risk Analysts who evaluate financial implications of climate scenarios; and Sustainability Managers who implement organizational sustainability strategies.

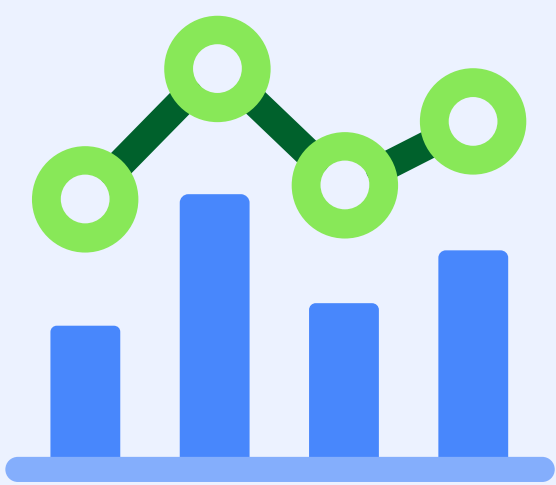
* The views expressed do not necessarily represent those of the Foundation, its staff, or its Board of Directors.

⁵ LinkedIn Economic Graph. (2023). Global Green Skills Report 2023. <https://economicgraph.linkedin.com>

ESG Job Categories

Role name	Key responsibilities	Typical sectors
Carbon Accounting Analyst	Measure and report carbon emissions (Scopes 1, 2, and 3), manage emissions data.	Energy, manufacturing, transportation
ESG Reporting Specialist	Collect, analyze, and report ESG data aligned with global standards (e.g., GRI, TCFD, ISSB).	Finance, consulting, multinational corporations
Climate Risk Analyst	Evaluate climate-related risks, conduct scenario modeling, and provide financial and operational risk assessments.	Financial institutions, insurance companies
Sustainability Manager	Develop, implement, and oversee organizational sustainability strategies and programs.	Corporations, NGOs, public sector organizations

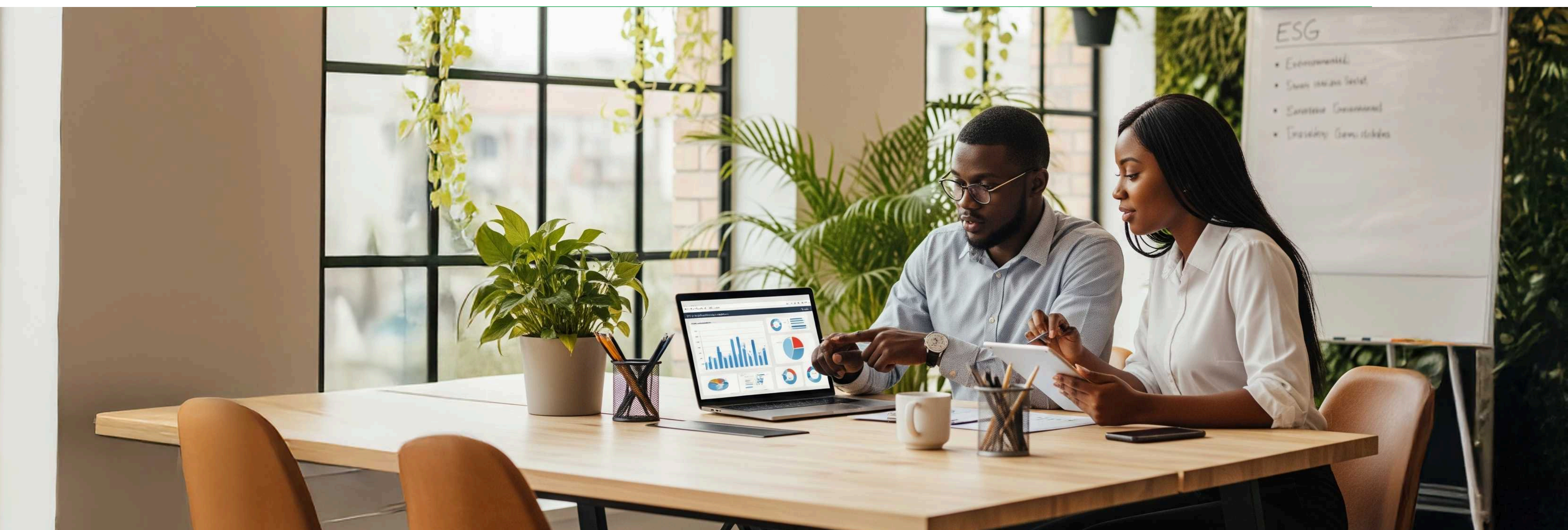
As governments and companies accelerate commitments to net-zero targets and mandated sustainability disclosures, demand is surging across sectors such as energy, infrastructure, mining, agriculture, and finance for these skilled professionals. Such roles underpin broader green job creation by providing critical data analysis, compliance reporting, and organizational credibility necessary for effective sustainability action. Importantly, these roles are highly suitable for remote delivery, creating an unprecedented opportunity for Africa to become a strategic global talent hub, supplying remote sustainability expertise efficiently and cost-effectively to organizations worldwide.



There are "two major transformations reshaping the future of work. On one hand, the rise of **generative AI is automating and transforming many entry-level white-collar jobs**, significantly changing traditional graduate employment pathways⁶. On the other, **climate change, and the growing regulatory, financial, and reputational imperatives** associated with addressing it, is creating new types of green roles that must be filled urgently⁷.

⁶. World Economic Forum. (2023). Future of Jobs Report 2023. <https://www.weforum.org/reports/future-of-jobs-report-2023>

⁷. Morgan Lewis. (2024). Global ESG Regulatory Developments and Implications. <https://www.morganlewis.com>



These dual forces, automation pressures and climate opportunities, converge strongly in Africa, where the working-age population is projected to become the largest globally by 2030⁸. With unprecedented numbers of youth entering the job market, the critical question is whether Africa can effectively respond to global sustainability demands by becoming a major supplier of ESG and carbon talent, unlocking economic growth and environmental resilience.

To address this question comprehensively, **we employ a robust combination of secondary and primary research methods**. This includes analysis of global labor market datasets such as LinkedIn's Green Skills Report⁹, GlobalData's ESG talent tracking¹⁰, and reports from the World Economic Forum¹¹. Regionally, we incorporate flagship studies such as the Shortlist–FSD Africa-BCG *Forecasting Green Jobs in Africa* report¹² and review emerging disclosure standards and sustainable finance regulations, including the ISSB global standards¹³, and green taxonomies established by South Africa, Nigeria¹⁴, Kenya¹⁵, and Morocco's Green Hydrogen and Green Generation initiatives¹⁶. Complementing this, our primary research includes qualitative interviews with ESG professionals, employers, consultants, and training providers from across Africa and the Middle East, alongside a quantitative survey of organizations actively involved in ESG, sustainability, and climate finance roles.

Throughout this report, **particular attention is paid to gender dynamics**. Young women across Africa face distinct challenges in accessing training, financing, and career opportunities within emerging green sectors¹⁷.

⁸ African Development Bank. (2022). Africa's Youth Employment Challenge and Opportunity. <https://www.afdb.org>

⁹ LinkedIn Economic Graph. (2023). Global Green Skills Report 2023. <https://economicgraph.linkedin.com>

¹⁰ GlobalData. (2023). Global ESG Job Market Analysis. <https://www.globaldata.com>

¹¹ World Economic Forum. (2023). Future of Jobs Report 2023. <https://www.weforum.org/reports/future-of-jobs-report-2023>

¹² Shortlist, FSD Africa & BCG. (2024). Forecasting Green Jobs in Africa. <https://fsdafrica.org/publication/forecasting-green-jobs-in-africa>

¹³ ISSB. (2023). IFRS Sustainability Disclosure Standards. <https://www.ifrs.org>

¹⁴ Nigerian Exchange Group (NGX). (2023). Nigerian ESG Disclosure Guidelines. <https://ngxgroup.com>

¹⁵ Nairobi Securities Exchange. (2023). Kenya ESG Reporting Guidelines. <https://www.nse.co.ke>

¹⁶ Marrakech Pledge. (2023). Morocco's Green Hydrogen & Green Generation Initiatives. <https://marrakechpledge.com>

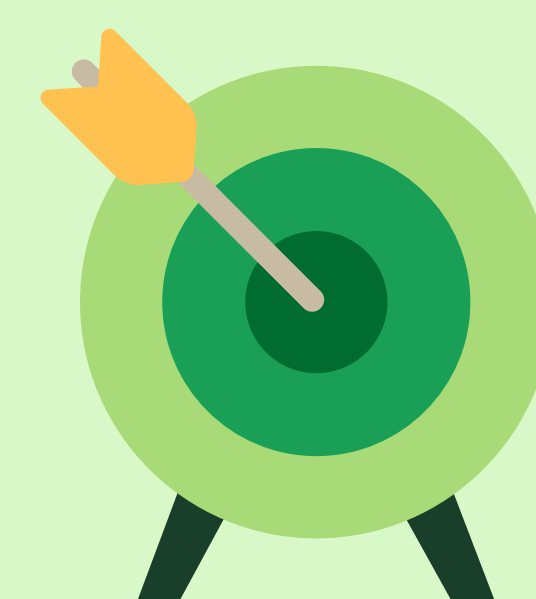
¹⁷ UN Women. (2022). Gender Equality and Climate Change in Africa. <https://africa.unwomen.org>

While many ESG-related roles align closely with skills frequently demonstrated by both women and men, such as analytical thinking, communication, and stakeholder engagement, persistent barriers remain for women, including low representation in technical training programs, hiring biases, and exclusionary workplace norms. We explicitly examine both the opportunities and ongoing barriers to women's participation in ESG and carbon roles and highlight necessary interventions to ensure Africa's green talent pipeline is equitable and inclusive from its inception.

This report aims to engage a diverse audience, including policymakers, academic and vocational institutions, private-sector employers, development partners, and leaders of educational and skill-building platforms.

The purpose

Our goal is to clarify the key trends driving demand for carbon and ESG analyst roles, map the existing supply-side dynamics and propose a clearly defined taxonomy of analyst-level ESG roles sensitive to sectoral differences.



The report unfolds systematically, starting by analysing global and African market trends shaping ESG job growth. Next, we introduce a robust taxonomy of analyst-level roles, examine demand patterns across various sectors and African countries, and assess the current talent pipeline's strengths and gaps. We then conclude with strategic recommendations and a structured risk framework to guide effective implementation. Together, these insights aim to inform how Africa can effectively lead the next wave of ESG workforce development, not just by transitioning towards sustainability, but by actively shaping how the global green transition unfolds.

Chapter 2

Market Trends Driving Supply and Demand

The global job market for ESG and carbon professionals has grown rapidly over recent years, driven largely by regulatory pressure, investor demands, and corporate sustainability targets. Increasingly stringent environmental and climate related disclosure requirements worldwide are significantly expanding demand for skilled analysts and sustainability professionals.

In the European Union, for example, the Corporate Sustainability Reporting Directive (CSRD) through their Omnibus amendment mandates standardized sustainability disclosures for companies, greatly increasing the depth and scope of mandatory reporting, including rigorous auditing requirements¹⁸. The qualification standards and timeline for companies are however under ongoing discussion and revision¹⁹. Similarly, the International Sustainability Standards Board (ISSB) introduced new IFRS Sustainability Disclosure Standards effective January 2024, providing a comprehensive global baseline for ESG reporting²⁰. In the United States, the SEC has proposed rules requiring listed companies to disclose material climate-related risks and mitigation strategies, although enforcement remains uncertain pending judicial review²¹. African stock exchanges are beginning to align with these global developments, as demonstrated by ESG reporting guidelines introduced by the Rwanda Stock Exchange, mandatory sustainability disclosures by Nigeria's premium-listed companies, and the recent CSR and ESG reporting guidance by Morocco's Casablanca Stock Exchange in collaboration with the Moroccan Capital Market Authority²².

Investor pressure and broader market dynamics further underpin the global rise in demand for ESG and carbon-related expertise. By 2023, sustainable investment assets globally exceeded \$30 trillion, signalling strong investor preference for companies demonstrating robust ESG performance as a critical component of long-term risk management and sustainable growth²³. Consequently, there is rising demand for ESG analysts, sustainability specialists, and climate risk experts across asset management firms, private equity investors, and ESG-focused investment funds. Additionally, expanding carbon markets and increasing green bond issuance continue to generate new analyst positions focusing on carbon credit verification, impact measurement, and ESG due diligence across public and private investment arenas.

¹⁸ European Commission. (2023). Corporate Sustainability Reporting Directive (CSRD). <https://finance.ec.europa.eu>

¹⁹ Coolset. (2024). CSRD: The New EU Climate Regulation Explained.

²⁰ ISSB. (2023). IFRS Sustainability Disclosure Standards. <https://www.ifrs.org>

²¹ SEC. (2024). Proposed Rules on Climate-Related Disclosures. <https://www.sec.gov>

²² Nigerian Exchange Group, Rwanda Stock Exchange, and Casablanca Stock Exchange ESG Guidelines. (2023-2024)

²³ Global Sustainable Investment Alliance. (2023). Global Sustainable Investment Review. <http://www.gsi-alliance.org>



Additionally, **expanding carbon markets and increasing green bond issuance continue to generate new analyst positions** focusing on carbon credit verification, impact measurement, and ESG due diligence across public and private investment arenas. While political climates in individual countries may fluctuate, a steady global market trend of growth remains clear: investors consistently demand rigorous ESG integration, driving sustained hiring for carbon and sustainability specialists.

Corporate commitments to net-zero emissions are significantly reshaping the global workforce, creating roles that barely existed a decade ago.

Thousands of companies have publicly committed to net-zero targets or science-based emissions reductions, prompting a rapid expansion of internal sustainability and ESG teams. Roles such as Carbon Analysts (responsible for tracking Scope 1, 2, and 3 emissions), Sustainability Managers, and ESG Program Coordinators have become integral components of corporate strategy. According to LinkedIn's 2024 employment data, positions like Sustainability Analyst and Environmental Health & Safety Manager ranked among the top five fastest-growing job categories in the United States. Similarly, in Europe, Sustainability Analyst roles experienced the fastest growth in Sweden, with Sustainability Manager leading job-growth charts in Germany and the UK, clearly indicating a structural transformation driven by climate and sustainability commitments²⁴. This trend is also evident in leading companies like Prosus, which, according to our expert interviews, employs over 100 professionals dedicated to greenhouse gas accounting and ESG compliance primarily from their South African offices – who are more cost effective and just as skilled. This strategic staffing approach not only underscores the substantial internal resources allocated to ESG but also highlights the cost-effective advantage of leveraging highly skilled ESG talent based in South Africa.

²⁴-LinkedIn Economic Graph. (2024). Jobs on the Rise 2024. <https://economicgraph.linkedin.com>

Despite surging demand, a persistent global skills gap threatens the effective transition to a sustainable economy.



The United Nations Development Programme (UNDP) projects millions of new jobs globally by 2030 linked directly to the green transition. However, a significant portion of the youth workforce is ill-prepared, lacking necessary green skills²⁵. LinkedIn research confirms this trend, highlighting a notable mismatch: while **job postings requiring green skills rose by 23%** between 2022 and 2023, the **green-skilled talent pool only grew by approximately 12%**²⁶.

Employers frequently must reskill existing staff from unrelated functions, such as transitioning oil and gas engineers to renewable energy roles or retraining auditors to handle ESG assurance, due to acute shortages, especially for mid-level professionals with cross-functional ESG experience. This skill mismatch represents both a critical workforce challenge and an opportunity for targeted upskilling interventions.

Africa's ESG and carbon workforce landscape reflects significant potential alongside distinct structural challenges. Although Africa accounts for approximately 17% of the global population, the continent contributes only around 3% of global emissions, underscoring disproportionate climate vulnerability coupled with substantial opportunities to build green industries from the ground up²⁷. According to recent forecasts by Shortlist and FSD Africa, Africa's green economy could create approximately 3.3 million new jobs by 2030, across sectors such as renewable energy, sustainable agriculture, and green construction²⁸. Additional industry insights and expert interviews indicate potential growth in enabling services such as carbon project verification and ESG compliance roles, though these specific roles were not quantified within the Shortlist–BCG FSD Africa study. However, Africa currently attracts just 2% of global clean energy investments, significantly below what is needed, requiring \$2.8 trillion by 2030 but projected to fall short by approximately \$2.5 trillion without accelerated funding and supportive policies²⁹.

²⁵ World Economic Forum. (2023). Future of Jobs Report. <https://www.weforum.org>

²⁶ Shortlist, FSD Africa & BCG. (2024). Forecasting Green Jobs in Africa. <https://fsdafrica.org>

²⁷ African Development Bank. (2023). Climate and Green Growth in Africa. <https://www.afdb.org>

²⁸ Shortlist, FSD Africa & BCG. (2024). Forecasting Green Jobs in Africa. <https://fsdafrica.org>

²⁹ UNCTAD. (2023). African Economic Outlook: Climate Finance. <https://unctad.org>

Youth unemployment remains a critical pressure point, yet green sectors offer tangible employment solutions. Africa has the youngest workforce globally and urgently needs to create millions of jobs annually. Green sectors, notably off-grid renewable energy, agroforestry, and sustainable waste management, offer significant job-creation potential, particularly outside major urban centers. Young Africans, motivated by purposeful employment and sustainability values, are drawn increasingly toward these green careers. Nonetheless, targeted and accessible training is crucial; without effective vocational and higher education aligned with green career pathways, these roles risk being filled by international rather than local talent, undermining inclusive economic development.

Africa's structural challenges in ESG talent supply are particularly pronounced. Employers across sectors consistently report **difficulty recruiting qualified ESG professionals**. For instance, Nigeria's Husk Power Systems struggled significantly to find solar energy specialists, even for essential roles, ultimately resorting to extensive internal training. Banks similarly report challenges hiring ESG risk analysts, and agribusinesses seeking sustainability officers encounter similar constraints. African countries face significant gaps in both technical expertise (such as ESG analysts and carbon accounting specialists) and strategic roles (such as green finance experts and sustainability project designers), creating a substantial disconnect between sustainability job aspirations and the current capacity to fill these roles³⁰.

Additionally, **distinct variations in sector-specific ESG maturity** shape current talent distribution and readiness across Africa. **Financial institutions and extractive industries demonstrate comparatively advanced ESG maturity**, driven by established regulatory frameworks (e.g., Nigeria's Sustainable Banking Principles since 2012), investor pressure, and international compliance requirements, including adherence to EITI standards across multiple African countries. **Manufacturing sectors exhibit mixed ESG adoption:** large exporters increasingly comply with international ESG standards required by global buyers, while local manufacturers serving domestic markets lag significantly behind due to limited regulatory pressure and resources. **Agriculture, transportation, and tourism remain predominantly early-stage in ESG integration**, characterized by informal and SME-dominated structures with minimal formal ESG reporting. Although pockets of improvement exist, especially driven by international buyers and development finance conditions, broader sectoral progress remains gradual. Factors shaping these differences include the strength of regulatory mandates, exposure to international investor and buyer scrutiny, integration into global value chains, and differences in company size and ownership, with larger and multinational firms generally leading on ESG practices.

³⁰ Expert interviews conducted by Axum and Localized (2025)

Level of ESG Maturity Across Different Sectors within Africa

Sector	Maturity level	Example Roles & Activities	Example Companies
Financial Services	High	ESG risk analysis, climate finance, ESG compliance	Prosus, Catalyst Investment Management, Aceli Africa Agri Finance
Extractive Industries	High	Sustainability reporting, community impact management	Gravitas Minerals, Ammonite Environmental
Renewable Energy	Moderate to High	Carbon project analysis, environmental impact assessment	ARC Ride Global, Lybra Consulting Ltd
Manufacturing and Export-oriented Agribusiness	Moderate	Sustainability audits, international compliance	British American Tobacco (BAT), Agriq Quest Ltd, Urban Green Consultants
Domestic Manufacturing	Low to Moderate	Basic ESG reporting, compliance initiatives	Howeland Integrated Services
Renewable Energy	Low	Initial sustainability reporting, informal ESG practices	Saruni Basecamp, Mara Hills Conservancies, CorpsAfrica, Lead Nicely

Global and African trends indicate strong, rapidly growing demand for ESG and carbon-related professionals, driven by regulatory frameworks, investor pressure, corporate net-zero commitments, and green sector growth.

However, the supply of adequately skilled talent remains significantly behind demand, especially for specialized ESG roles requiring technical, regulatory, and analytical skills.

Africa, in particular, faces critical structural barriers such as historical underinvestment in technical education, weak academia-industry linkages, and limited access to internationally recognized ESG certifications and standards. Addressing these barriers with rapid, targeted investment in education, training, and talent placement is essential if Africa is to seize its considerable opportunity to become a leading hub for ESG and carbon talent, capable of meeting both regional and global sustainability workforce demands.

Chapter 3

Taxonomy for Carbon and ESG –Related Jobs

A clear understanding of ESG and carbon-related job structures is essential for building effective training programs, guiding career pathways, and ensuring that the skills supply meets employer demand.

Through our research, **two complementary frameworks** have emerged as particularly effective for categorizing these jobs: **a functional role-based classification³¹** reflecting organizational functions, and **a skill-level framework³²** distinguishing roles based on required experience and responsibility. This dual taxonomy approach offers educators, policymakers, and employers a comprehensive perspective on structuring Africa's green workforce development efforts.

Role based jobs classification

From an organizational perspective, ESG and carbon roles cluster around six main functional areas.

01

The first and most strategic is sustainability leadership, involving senior positions such as Chief Sustainability Officer, Director of ESG, or Head of Impact. Professionals in these roles embed sustainability into core business strategies, establishing clear ESG targets aligned with organizational missions and global standards. They engage senior executives, boards, and various departments to implement coordinated sustainability initiatives across their organizations.

02

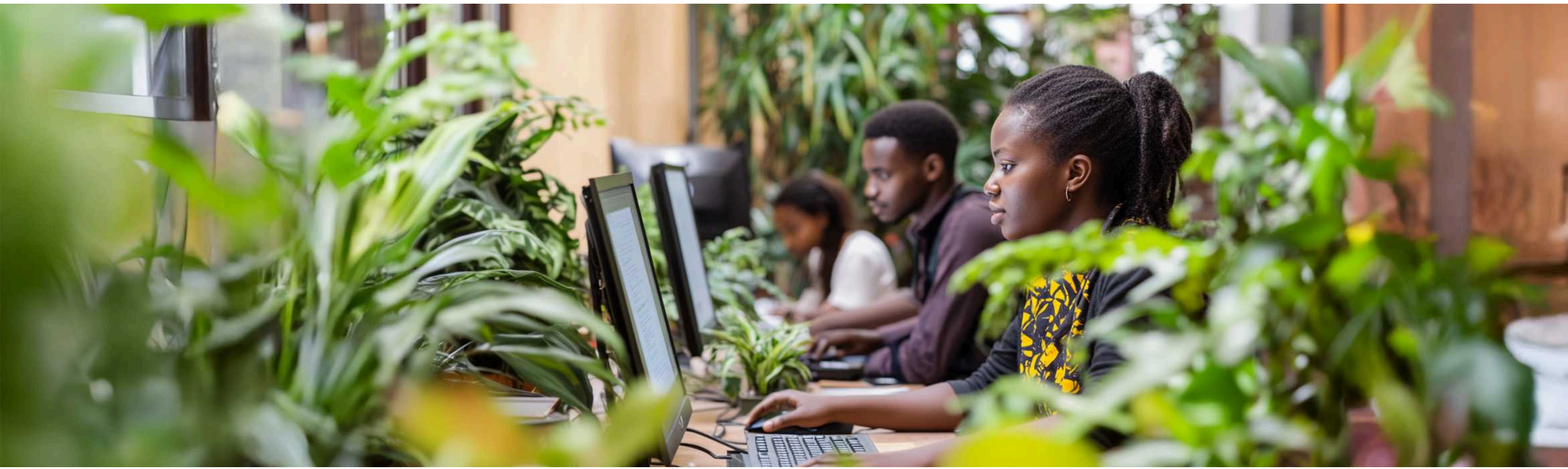
A second critical functional cluster involves environmental and climate related reporting and disclosure roles fundamental to transparency and regulatory compliance. Professionals such as Sustainable Reporting Analysts, Environmental Impact Specialists and Carbon Accounting Specialists gather and analyse data aligned with key disclosure frameworks like the Global Reporting Initiative (GRI), the Task Force on Climate-related Financial Disclosures (TCFD), and the International Sustainability Standards Board (ISSB). Their responsibilities include coordinating comprehensive greenhouse gas emissions inventories and preparing mandatory disclosures for stock exchanges, regulators, and investors.

03

ESG compliance and risk management constitute the third functional cluster, addressing the increasing regulatory complexity surrounding ESG performance. Professionals such as ESG Risk Analysts, Compliance Officers, and Sustainability Auditors actively manage regulatory adherence and ESG-related risks.

³¹ Greenomy. (2022). Form a Strong Cross-Functional ESG Reporting Team. <https://greenomy.io/resources/form-a-strong-cross-functional-esg-reporting-team>

³² Shortlist, FSD Africa.& BCG (2024). Forecasting Green Jobs in Africa. <https://fsdafrica.org/publication/forecasting-green-jobs-in-africa>



Legal experts have also become indispensable in this domain, fulfilling critical roles such as ESG Legal Counsel, Sustainability Policy Advisors, and Regulatory Affairs Managers. These legal specialists work closely with compliance teams, investor relations, and ESG reporting units, interpreting evolving regulations and mitigating legal and reputational risks, including greenwashing.

04

The **fourth cluster centres on carbon management and climate-specific roles**, focusing explicitly on emissions measurement, management, and mitigation strategies. Roles in this cluster include Carbon Footprint Analysts, Life Cycle Assessment (LCA) Specialists, and Climate Strategy Leads. These specialists develop comprehensive emissions inventories, conduct scenario modelling, and design decarbonization strategies and carbon offset pathways. Complementing these roles, engineers, designers, and product developers innovate solutions that directly reduce carbon emissions, such as sustainable packaging, electric mobility, and low-carbon construction materials. These professionals typically reside within research and innovation teams and closely collaborate with carbon analysts to ensure alignment with organizational climate targets.

05

A **fifth critical area has emerged around ESG investment and finance**, reflecting growing integration of sustainability criteria within capital markets. Professionals in roles such as Sustainable Finance Analysts, ESG Equity Analysts, and Green Bond Specialists assess ESG risks and opportunities in investments, develop sustainability-linked financial products, and bridge sustainability performance and financial outcomes. Their expertise helps organizations meet stringent investor and regulatory expectations and strategically positions them for sustainable growth.

06

The **final functional cluster focuses on environmental management and operations roles**, crucial for practical sustainability execution within organizations. Positions such as Environmental Managers, Sustainability Coordinators, and Green Procurement Officers implement environmental management systems, monitor and report on operational environmental impacts like energy use, waste, water, and biodiversity, and contribute essential data for broader ESG reporting and corporate sustainability analysis.

Skill based jobs classification

Complementing the functional perspective, ESG and carbon roles can be differentiated clearly by the skill levels required, enabling a comprehensive understanding of workforce composition and professional development needs.

01

At the highest skill tier, **advanced or expert-level roles**, are positions typically requiring more than a decade of experience and often advanced degrees or global certifications. Chief Sustainability Officers, Carbon Finance Experts, and Climate Risk Modelers exemplify this tier, providing high-level strategic advisory and executive decision support. Globally, these roles constitute roughly 10% of green jobs.

02

Mid-career professionals form a critical layer known as specialized skills roles, typically requiring three to ten years of focused ESG experience alongside formal ESG-specific certifications. ESG Analysts, Carbon Accountants, ESG Auditors, and Renewable Energy Engineers commonly occupy this category, performing essential tasks such as emissions modelling, sustainability reporting, impact analysis, and ESG product development. This mid-career tier represents about 30% of green jobs globally.

03

The third skill tier, **generalist or administrative skills, includes roles primarily filled by early-career professionals or individuals** transitioning from other sectors. ESG Project Coordinators, Sustainability Administrative Officers, and CSR Program Officers fulfil important coordination and analytical support roles, accounting for approximately 20% of green employment. They ensure ESG programs run smoothly, managing data collection, reporting calendars, and survey coordination.

04

Finally, **at the entry-level or unskilled skill tier**, roles require minimal formal ESG training and offer significant opportunities for inclusion and on-the-job skill-building. Positions such as tree-planting crews, solar panel assistants, waste sorting staff, ESG interns, research assistants, sustainability outreach coordinators, or junior monitoring and evaluation officers typify this category. These foundational roles represent up to 40% of the green economy, highlighting their vital importance for scale and inclusivity in workforce development.

The multi-tiered taxonomy presented here highlights the ESG and carbon workforce’s inherent diversity and multifaceted nature. Each level plays a distinct and indispensable role in delivering organizational sustainability objectives, from strategic leadership and specialized analytics to essential operational and entry-level support. Given the rapidly evolving standards and increasing complexities of ESG and voluntary carbon markets, the roles and skills required today will likely shift significantly over the next three to five years. Policymakers, educators, and employers across Africa must remain adaptable, recognizing this evolving landscape to build a workforce that can effectively respond to current and future sustainability demands.

ESG Jobs Taxonomy



Chapter 4

Demand Landscape

Following the exploration of global and African ESG trends, we now examine tangible job demand patterns emerging across sectors and regions. This section clearly maps current ESG and carbon role demand, identifying organizations that are actively hiring and projecting how these opportunities will evolve in the near future.

Global demand for talent specialized in sustainability, energy efficiency, and climate-related management continues to significantly outpace talent supply, driven by regulation, investor expectations, and corporate sustainability targets. By early 2024, approximately 693,000 ESG-related job postings were advertised globally, indicating a robust and sustained growth trajectory despite a short-term decline from a previous peak in October 2023³³. LinkedIn's "Jobs on the Rise 2024" report further highlights roles such as Sustainability Analyst, ESG Reporting Manager, and Climate Risk Consultant among the fastest-growing positions. In the United States alone, job postings for Sustainability Analysts have risen more than 25% year-on-year³⁴.



Hiring demand remains concentrated where sustainability clearly aligns with strategic business objectives. Financial institutions and consulting firms continue to lead ESG hiring. At the same time, large corporates across energy, agriculture, manufacturing, consumer goods, and technology are increasingly establishing robust internal ESG teams, driven by regulatory requirements and investor pressures.

Asset management giants like BlackRock and Vanguard are continually expanding ESG research teams, Big Four audit firms have significantly grown their sustainability advisory practices, and rating agencies are intensifying efforts to strengthen ESG analytics³⁵. At the same time, large corporates across energy, agriculture, manufacturing, consumer goods, and technology are increasingly establishing robust internal ESG teams, driven by regulatory requirements and investor pressures³⁶.

³³. GlobalData. (2024). Global: ESG Related Job Trends (October 2023 - January 2024).

³⁴. LinkedIn Economic Graph. (2023). Global Green Skills Report 2023. <https://economicgraph.linkedin.com>

³⁵. Global Sustainable Investment Alliance. (2023). Global Sustainable Investment Review. <http://www.gsi-alliance.org>

³⁶. World Economic Forum. (2023). Future of Jobs Report. <https://www.weforum.org>

Similarly, multilateral organizations, including the World Bank and various UN agencies, are expanding ESG capabilities to support climate finance initiatives and harmonize global disclosure frameworks³⁷.

Regional variations in demand mirror regulatory frameworks. Europe and North America dominate the ESG talent market due to established regulatory environments, such as the EU’s Corporate Sustainability Reporting Directive (CSRD), the UK’s Taskforce on Climate-related Financial Disclosures (TCFD) requirements, and increasing state-level ESG mandates across the U.S. In Europe, Sustainability Manager ranked among the fastest-growing roles in Germany and the UK as of 2023³⁸. Asia-Pacific markets, notably Singapore, Hong Kong, Tokyo, and India, are rapidly expanding ESG-focused hiring, driven by increasing investor scrutiny and regulatory pressure³⁹.



However, the **growing demand for ESG talent has revealed significant mid-career skill gaps**. According to LinkedIn and B20 Global Institute data, ESG job postings requiring specialized green skills rose by approximately 23% between 2022 and 2023, whereas the talent pool grew by only 12%⁴⁰. This **mismatch is particularly acute for mid-level roles** that require a complex combination of regulatory fluency, financial modeling, data analytics, and sustainability frameworks. Consequently, many **employers resort to reskilling existing staff from adjacent roles**, such as transitioning oil and gas engineers to renewable energy roles or auditors into ESG assurance positions, or alternatively, recruiting talent internationally⁴¹.

In Africa, **talent specialized in sustainability, energy efficiency, and climate-related management is growing rapidly yet unevenly**, reflecting distinct sectoral maturity patterns. **Finance and extractive industries show the highest ESG maturity levels**, driven by established regulatory frameworks and international compliance standards. Nigerian banks, for instance, have reported against mandatory Sustainable Banking Principles since 2012, fueling hiring for ESG specialists⁴².

³⁷ Morgan Lewis. (2024). ESG Regulatory Developments and Implications. <https://www.morganlewis.com>

³⁸ LinkedIn Economic Graph. (2023). Fastest Growing Jobs Report 2023. <https://economicgraph.linkedin.com>.

³⁹ GlobalData. (2023). Global ESG Job Market Analysis. <https://www.globaldata.com>

⁴⁰ LinkedIn & B20 Global Institute. (2023). Green Jobs & Skills Gap Report. <https://economicgraph.linkedin.com>

⁴¹ Expert interviews conducted by Axum & Localized (2024).

⁴² Central Bank of Nigeria. (2012). Sustainable Banking Principles. <https://www.cbn.gov.ng>

Mining and oil industries, especially in countries like South Africa, Ghana, and Botswana, demonstrate advanced ESG adoption, driven by investor expectations and global transparency standards such as the Extractive Industries Transparency Initiative (EITI)⁴³.

Manufacturing and export-oriented agribusiness represent mid-level ESG maturity sectors. Large exporters, influenced by international supply-chain standards and buyer pressures, increasingly recruit dedicated ESG and sustainability coordinators⁴⁴. In contrast, smaller, domestically focused manufacturers and agribusinesses lag behind due to resource constraints and less stringent regulatory environments.

Lower ESG maturity characterizes sectors dominated by SMEs and informal enterprises, notably smallholder agriculture, transportation, and tourism. Here, ESG roles are typically driven by certification schemes or donor requirements, with limited formalization otherwise⁴⁵.

Emerging regulatory frameworks and increasing investor scrutiny suggest that even these lower-maturity sectors will see rising ESG job demand in the near future.



Renewable energy stands out as a leading growth sector for ESG roles in Africa. From approximately **324,000 jobs in 2023**, employment in renewable energy is projected to reach about **1.7 million by 2030**⁴⁶.

Financial institutions across Africa also significantly contribute to ESG demand, particularly in South Africa, Nigeria, and Kenya, driven by national regulatory frameworks like King IV, the Nigerian SEC ESG guidelines, and Kenya's green finance mandates⁴⁷. It is worth noting though that aid cuts from such as significant donor organisations such as USAID may potentially affect the growth rate but it's yet to be seen by how much.

⁴³ Extractive Industries Transparency Initiative (EITI). (2023). <https://eiti.org>

⁴⁴ UN Global Compact Africa. (2023). Sustainable Supply Chains & ESG in Africa. <https://africa.unglobalcompact.org>

⁴⁵ UALive2green. (2023). Sustainability Handbook: ESG in African Agriculture. <https://sustainability-handbook.alive2green.co.za>

⁴⁶ Shortlist, FSD Africa & BCG. (2024). Forecasting Green Jobs in Africa. <https://fsdafrica.org>

⁴⁷ Nairobi Securities Exchange & Nigerian Exchange Group ESG Guidelines. (2023-2024).

Corporate and multinational organizations further boost ESG hiring, with major firms across extractives, agriculture, oil & gas, and FMCG recruiting ESG specialists to meet global investor and regulatory standards. Advisory and consultancy firms, including the Big Four and boutique ESG consultancies, are likewise scaling their ESG capabilities, initially supporting mature sectors but increasingly serving broader industry segments as ESG expectations expand⁴⁸.

Public-sector institutions and civil society organizations, though hiring at a slower pace, increasingly recognize the importance of dedicated ESG professionals. South Africa's Presidential Climate Commission, Kenya's Ministry of Environment, and Rwanda's Environmental Management Authority have begun to recruit ESG reporting and green finance experts, while major NGOs such as WWF and Oxfam are also hiring ESG analysts to drive sustainability advocacy⁴⁹.

Geographic concentration of ESG roles aligns closely with sectoral maturity patterns.



Africa's ESG Hotspots

South Africa remains the continent's **ESG epicenter** due to established regulatory frameworks, significant corporate ESG integration, and a comprehensive national green finance taxonomy. **Kenya, Nigeria**, and emerging markets like **Egypt, Morocco, Ghana, Rwanda**, and **Ethiopia** also demonstrate rising ESG talent demand driven by renewable energy initiatives, carbon market developments, and sustainability regulatory reforms⁵⁰.

⁴⁸ Expert interviews by Axum & Localized (2024).

⁴⁹ UN Women Africa. (2022). Gender Equality & Climate Change in Africa. <https://africa.unwomen.org>

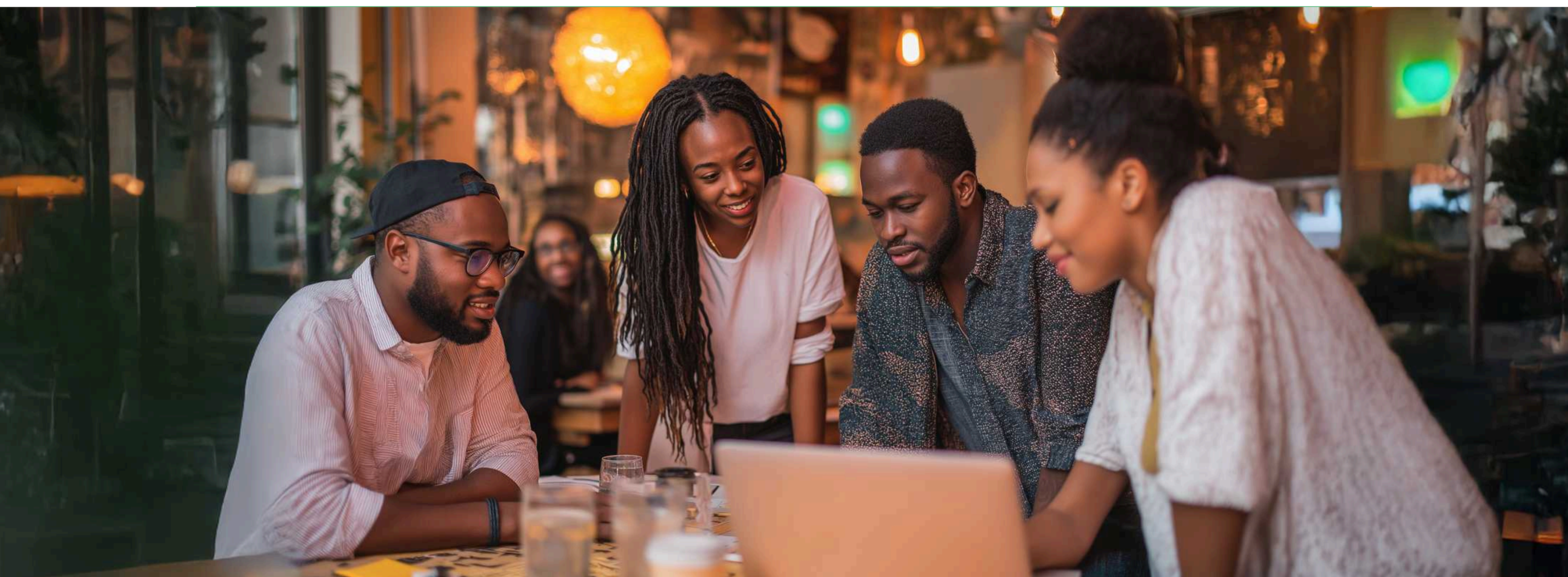
⁵⁰ Marrakech Pledge. (2023). Green Initiatives in Africa.

ESG Talent Hubs



Concrete hiring trends further validate the growing demand for ESG and carbon analyst talent across Africa. Graduates from targeted ESG training programs, such as the Cambridge-Localized ESG Analyst Course, have secured placements with diverse employers spanning investment firms, consultancies, environmental organizations, and multinational corporations. Examples of organizations currently hiring ESG analyst talent from such specialized training initiatives include Protos Capital, Ammonite Environmental, Gravitas Minerals, British American Tobacco (BAT), and Aceli Africa Agri Finance, alongside consultancies and sustainability-focused entities like Lybra Consulting Ltd in Nairobi and Urban Green Consultants. Additionally, organizations involved in environmental conservation and impact-driven initiatives, such as Saruni Basecamp, Mara Hills Conservancies, CorpsAfrica, ARC Ride Global, Howeland Integrated Services, Agriq Quest Ltd, and Lead Nicely, also demonstrate the wide-reaching and diverse nature of demand for ESG-skilled professionals across sectors in Africa⁵¹.

⁵¹ Data sourced from hiring outcomes and placement records provided by Localized's Cambridge ESG Analyst Course (2024).



Quantitative projections underscore the substantial and rapidly growing demand for ESG analyst roles across Africa. According to recent forecasts by Shortlist and BCG–FSD Africa, Africa’s green economy could create approximately 1.5 - 3.3 million new jobs by 2030, primarily in renewable energy, sustainable agriculture, and green construction⁵². Additional industry insights and expert interviews indicate potential growth in enabling services such as carbon project verification and ESG compliance roles, though these specific roles were not quantified within the Shortlist–BCG FSD Africa study. Our analysis estimates within this skilled category, managerial and analyst-level ESG roles could number in the hundreds of thousands. Our analysis of the data estimates that renewable energy alone could account for at least 170,000 managerial or ESG analyst roles, given anticipated job growth. Additionally, if around 500 financial institutions across Africa each hire five to ten ESG professionals, this would create another 2,500–5,000 specialized ESG finance positions.

Beyond dedicated specialist roles, the concept of “carbon intelligence”, the ability to understand, measure, and strategically respond to greenhouse gas emissions, is becoming mainstream across traditional job functions such as finance, supply chains, engineering, HR, and marketing. **Thus, the total number of roles requiring foundational ESG and carbon literacy significantly exceeds narrowly defined "green" job estimates.** Addressing this broader workforce transition requires rapid, targeted investments in ESG training, globally recognized certifications, and international job-placement linkages, strategically positioning Africa as a major global supplier of sustainability expertise⁵³.

⁵² Shortlist, FSD Africa & BCG. (2024). Forecasting Green Jobs in Africa

⁵³ Expert interviews conducted by Axum & Localized (2024).

Chapter 5

Supply Side Dynamics

To effectively respond to accelerating global and African demand for ESG and carbon professionals, understanding and enhancing the talent supply side is essential. Drawing from expert interviews, organizational surveys, and market research, this section synthesizes current sourcing strategies, identifies critical skill gaps, and highlights opportunities for strengthening Africa's ESG talent pipeline.

Organizations in Africa predominantly fill ESG and carbon roles through internal retraining, external hiring, and outsourcing to specialist consultants. Within many emerging markets, ESG responsibilities are often assigned to existing staff, such as finance or HR managers, who then receive additional training to manage sustainability reporting. Although common, this **internal upskilling approach frequently results in limited effectiveness** due to insufficient depth of sustainability expertise. As one recruiter explained in an interview, “Often a partner or manager from another department is told to ‘handle sustainability’ they may be willing but lack depth of understanding,” severely constraining meaningful ESG progress⁵⁴. **Outsourcing ESG responsibilities to external consulting firms remains widespread**, particularly among SMEs and donor-funded projects. However, **experts caution against the long-term viability of extensive reliance on outsourcing**, highlighting cost implications and strategic risks. Encouragingly, internal hiring for dedicated ESG roles is increasing, with approximately 66% of organizations surveyed reporting plans to recruit full-time ESG or climate analysts within the next one to two years⁵⁵.

⁵⁴ Expert interviews conducted by Axum & Localized (2024).

⁵⁵ Organizational ESG Survey conducted by Axum & Localized (2024).



Despite the growing internal hiring efforts, **significant gaps persist in the job readiness of professionals across technical and non-technical ESG skills**. Technical skill gaps are especially **evident in carbon accounting expertise**, including proficiency with Greenhouse Gas (GHG) protocols, emissions factor databases, and Scope 3 emissions calculations. Professionals with environmental engineering backgrounds frequently lack **financial modelling capabilities**, while finance professionals typically require further training in **specialized climate metrics**⁵⁶. Severe shortages of experienced ESG talent in markets like South Africa have been highlighted by leading corporations such as Prosus, where **attracting and retaining qualified ESG professionals has proven challenging due to competition from global firms** and talent migration to regions like Europe⁵⁷. Another critical technical gap relates to **data analytics capabilities** necessary for ESG reporting.



Tech Skills Demand

Although reporting platforms automate much of the process, **skilled professionals who can effectively use software tools like Excel, Python, and dedicated ESG platforms remain scarce**. As one expert noted, "Platforms can automate reporting, but staff must still know how to use them effectively," emphasizing the broader challenge in digital ESG competencies⁵⁸.

Non-technical skills also pose significant challenges, particularly regulatory fluency and effective communication. Knowledge of international ESG disclosure frameworks such as the Global Reporting Initiative (GRI), the Task Force on Climate-related Financial Disclosures (TCFD), and region-specific regulations, including South Africa's King IV and national climate guidelines, is limited. Furthermore, **weak communication and reporting skills**, especially in non-English-speaking regions, hinder talent effectiveness and limit their ability to meet global investor reporting expectations. Multiple expert interviews underscored these challenges, noting that inadequate writing and presentation capabilities are notable hiring barriers, even among otherwise technically proficient candidates⁵⁹.

⁵⁶ Shortlist, FSD Africa & BCG. (2024). Forecasting Green Jobs in Africa.

⁵⁷ Expert interviews conducted by Axum & Localized (2024).

⁵⁸ Expert interviews conducted by Axum & Localized (2024).

⁵⁹ Expert interviews conducted by Axum & Localized (2024).

Education and skill development efforts across Africa have begun responding to these gaps, though slowly and unevenly. Institutions in South Africa, Kenya, and Egypt have recently introduced master's programs and specialized courses in environmental finance, renewable energy, or sustainability science. However, **formal ESG-focused degrees remain rare** across the continent, and many **students graduate without awareness of ESG career pathways** or relevant skills. Nonetheless, **promising educational interventions are emerging**. The African Leadership University's School of Wildlife Conservation, for example, offers professional ESG-related courses and specialized training programs⁶⁰. Localized's collaborative effort with the University of Cambridge has also successfully trained recent African graduates, particularly women, in carbon accounting, ESG frameworks, and practical project work, showcasing scalable solutions for inclusive workforce development⁶¹.

The ESG training landscape in Africa comprises a mix of globally recognized certifications, region-specific programs, company-led initiatives, and digital learning platforms. Internationally recognized certifications such as the GHG Protocol training, the CFA Institute's ESG Investing certificate, and the GRI's professional designation are increasingly sought after by African professionals, though barriers such as cost and accessibility persist⁶². Regionally adapted initiatives like FSD Africa's Climate Finance Training and the Frankfurt School of Finance's tailored climate finance courses specifically target African financial professionals, addressing compliance and regional skill-building needs⁶³. Corporate and NGO-led workshops provide targeted training but typically limit access to internal staff. Digital platforms such as Coursera, edX, and Localized deliver broadly accessible ESG education; however, the integration of localized case studies and context-specific regulatory content remains limited, highlighting opportunities to further tailor these offerings to African contexts⁶⁴.

Role conversion from adjacent sectors significantly influences Africa's ESG talent landscape. Professionals transitioning into ESG roles commonly include engineers and environmental officers from extractive industries moving into corporate sustainability, auditors entering ESG assurance positions, and NGO professionals applying their development sector experience to corporate ESG initiatives. While critical to scaling ESG talent, these conversions require structured training, robust onboarding programs, and employer recognition of transferable skills—conditions that remain exceptions rather than standard practice across most African organizations⁶⁵.

⁶⁰ African Leadership University, School of Wildlife Conservation. (2023). MBA for Conservation Leaders.

⁶¹ Localized & University of Cambridge. (2023). Carbon & ESG Analyst Course.

⁶² Global Reporting Initiative (GRI) and CFA Institute ESG Certifications. (2023).

⁶³ FSD Africa Climate Finance Training and Frankfurt School of Finance & Management ESG Programs. (2023)

⁶⁴ Coursera, edX, Localized ESG courses. (2023)

⁶⁵ Expert interviews conducted by Axum & Localized (2024).

Geographic disparities and talent mobility further complicate ESG workforce dynamics in Africa. ESG talent is predominantly concentrated in a handful of leading markets, notably South Africa, Kenya, Nigeria, Ghana, Rwanda, Egypt, and Morocco. In contrast, Francophone and Lusophone African countries have significantly less developed ESG talent pools, exacerbating regional inequalities. Moreover, experienced ESG professionals frequently migrate to international opportunities in Europe, the Gulf, or UN organizations, contributing to a persistent “brain drain” effect. However, emerging patterns of “brain circulation”—involving diaspora professionals returning or providing remote advisory services—present promising opportunities for scaling domestic ESG capabilities, as one expert pointed out: “Most ESG analysts in Africa today are based in urban hubs or are diaspora returnees”⁶⁶.

The **outlook for Africa’s ESG talent pipeline is one of cautious optimism**. Encouraging signs include the launch of new university programs, broader access to digital ESG training, grassroots initiatives, and growing governmental and donor funding for ESG-related educational curricula and entrepreneurial support. Nevertheless, the talent supply-demand mismatch remains significant, particularly at mid-career levels requiring reporting, compliance, and strategic ESG expertise. Expert interviews emphasize this reality clearly, with one specialist remarking: “There is definitely a gap. Jobs will increase significantly, but politics and policy enforcement will determine how quickly”⁶⁷.

In conclusion, Africa’s ESG workforce is rapidly emerging and evolving, yet strategic investments in targeted training, global-standard certifications, and international industry partnerships are essential for the continent to fully realize its potential as a leading global ESG talent hub. Overcoming structural challenges—such as inadequate technical training, weak academia-industry collaboration, and limited access to internationally recognized ESG certifications—will be critical for unlocking the full potential of Africa’s emerging ESG and carbon talent pool.

⁶⁶ Expert interviews conducted by Axum & Localized (2024).

⁶⁷ Expert interviews conducted by Axum & Localized (2024).

Chapter 6

Recommendations for Building Africa's Green Talent Pipeline

Addressing Africa's rapidly increasing demand for ESG and carbon professionals requires targeted strategic action across multiple interconnected domains. Drawing from successful pilot initiatives, expert insights, and global best practices, this section outlines an integrated roadmap to bridge the continent's emerging green talent gap effectively.



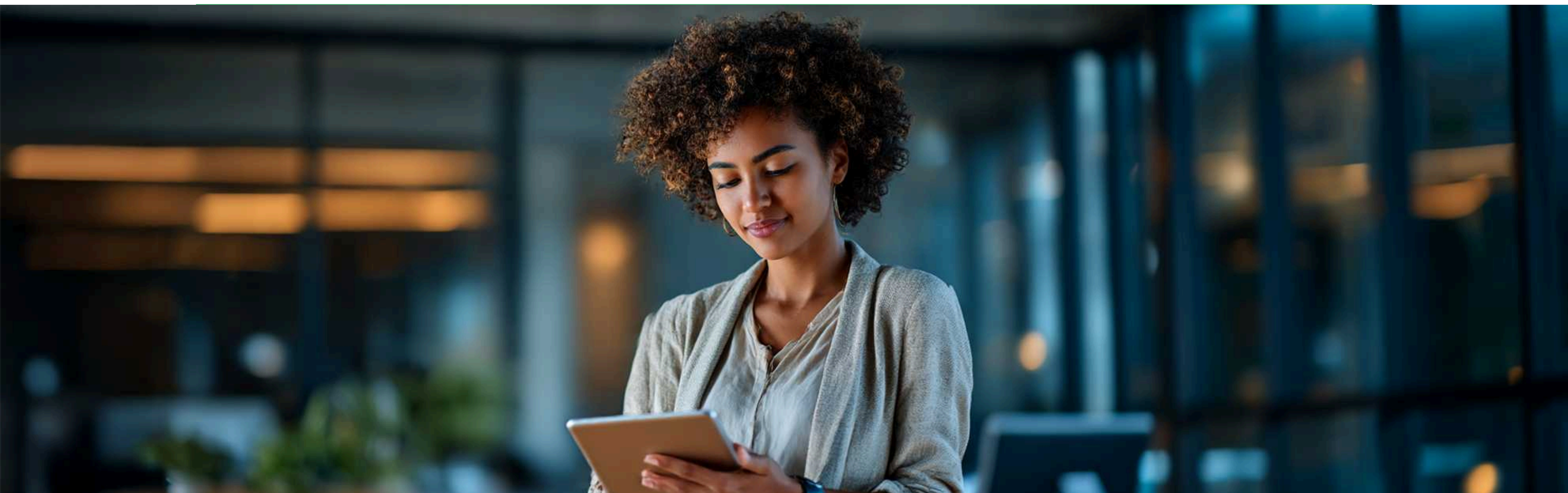
Expanding and scaling specialized green skills, including carbon and ESG, training programs is essential to rapidly build Africa's talent base.

Successful pilot initiatives such as Localized's Carbon and ESG Analyst Course co-developed with the University of Cambridge, demonstrate effective models that should now be institutionalized broadly across African universities and technical colleges. **Incorporating globally recognizable educational brands significantly enhances graduate employability**, as highlighted by Localized's research showing substantially higher employer engagement when recognized institutions like Cambridge are involved⁶⁸. To ensure regional relevance and inclusivity, course content must integrate African case studies and be delivered in key regional languages, including Arabic, English, and French. **Developing a continentally recognized ESG certification**, such as a "Certified ESG Analyst (Africa)" credential, in collaboration with respected global sustainability standard-setters such as the Global Reporting Initiative (GRI), Sustainability Accounting Standards Board (SASB), and the CFA Institute, will further enhance professional credibility and marketability⁶⁹. Additionally, **intensive, short-duration boot camps** of two to four weeks, focusing on critical ESG skills such as greenhouse gas accounting, ESG impact measurement, and climate finance structuring, should be rapidly deployed across major economic hubs like Cairo, Nairobi, Lagos, Cape Town, Kigali, Rabat and Accra. Partnering these boot camps with globally recognized educational institutions is crucial for maximizing their effectiveness and appeal to employers internationally⁷⁰.

⁶⁸ Expert interviews and research conducted by Localized (2024)

⁶⁹ Global Reporting Initiative (GRI), Sustainability Accounting Standards Board (SASB), CFA Institute ESG certifications (2023-2024).

⁷⁰ Expert interviews conducted by Axum & Localized (2024).



Strengthening academia-industry linkages is crucial to ensure that educational programs align closely with labour market needs. African universities should collaborate directly with employers, regulatory bodies, and ESG practitioners to co-develop curricula responsive to evolving industry demands. The establishment of advisory boards comprising academics, employers, and policymakers can help integrate ESG modules systematically into relevant degree programs such as business, law, engineering, and public policy⁷¹. **Scaling paid internship and apprenticeship programs**, ranging from three to six months, is also vital for providing young professionals with practical, real-world ESG experience. Such initiatives can be incentivized through governmental frameworks, including targeted tax credits or corporate social responsibility (CSR) incentives. **Public-sector apprenticeship opportunities** within climate departments, regulatory agencies, and green finance institutions further facilitate practical alignment between academic education and industry practice⁷².

Leveraging digital platforms and remote work opportunities represents another critical pathway to scale inclusive ESG skill development across the continent. Establishing a **mobile-friendly, open-access pan-African ESG learning platform** could significantly expand access to critical educational resources, including recorded lectures, authoritative readings such as the Shortlist-FSD Africa report, and curated connections to internationally recognized ESG certification platforms⁷³. Concurrently, the continent should **develop and expand dedicated ESG job-matching platforms**, clearly tagging roles by required skills and responsibilities. Initiatives such as Localized's Green Talent Forum—which attracted over 7,500 participants primarily from Africa, connecting them directly with global employers and ESG experts—demonstrate significant potential for scalable digital matchmaking⁷⁴. Further, actively **connecting African ESG learners with global programs** like the UN's Green Jobs Programme or the World Bank's Climate Investment Capacity Initiative can enhance professional visibility and provide valuable international experience⁷⁵.

⁷¹ UN Global Compact Africa. (2023). Sustainable Supply Chains & ESG Education.

⁷² Shortlist, FSD Africa & BCG. (2024). Forecasting Green Jobs in Africa.

⁷³ Coursera, edX, and Localized ESG Course Offerings (2023-2024).

⁷⁴ Localized. (2023). Green Talent Forum Annual Event.

⁷⁵ UN Green Jobs Programme and World Bank Climate Investment Capacity Initiative (2023).

Encouraging robust cross-sector collaboration and sustainable funding mechanisms is equally critical for effectively scaling ESG workforce development. Public-private partnerships (PPPs), involving governments, private-sector employers, development partners, and philanthropic entities, are essential to finance sustainability fellowships, internships, and large-scale training initiatives. **Explicitly embedding ESG competencies into national policy frameworks, educational curricula, and vocational standards is critical to cement Africa's position as a global hub of ESG talent**, facilitating direct connections to international markets and organizations. Governments can reinforce these enabling conditions by providing targeted incentives—such as tax relief or formal recognition—for businesses that invest in structured ESG training⁷⁶. Additionally, channeling climate finance explicitly toward ESG workforce capacity-building is vital. Entities such as the Green Climate Fund and international philanthropic organizations should allocate dedicated funding streams for ESG professional development, establishing clear, measurable performance indicators around job placement, diversity, equity, and inclusion outcomes, ensuring alignment with global market needs⁷⁷.

Aligning talent strategically with market demand through targeted pilot initiatives offers practical pathways to immediate and sustained impact. Regulatory bodies, government ministries, and development finance institutions (DFIs) should offer structured fellowship placements—such as 12-month positions for ESG-trained graduates—in climate-risk reporting, green budgeting, and sustainability frameworks. Additionally, **incubating green enterprises** focused on sustainability consulting, ESG assurance, environmental data analytics, and clean-energy technologies can significantly absorb newly trained professionals and multiply employment opportunities across sectors⁷⁸. Notably, innovative initiatives such as Localized's upcoming continent-wide Green Hackathon exemplify effective approaches by engaging thousands of African university students in practical carbon emissions measurement and strategic decarbonization planning. This type of initiative directly addresses skill needs identified by employers and realistically simulates job requirements in the ESG field⁷⁹.

Finally, **enabling policies and financing mechanisms play an essential role in unlocking sustainable green employment opportunities**. Establishing clear and robust national green financing frameworks—including green taxonomies, incentives, and supportive regulatory environments—is essential for creating economic conditions conducive to green job creation. South Africa's early adoption of a comprehensive green finance taxonomy highlights the transformative potential of enabling policy frameworks, leading to enhanced ESG integration, increased green bond issuance, and significant international investment inflows⁸⁰.

⁷⁶ African Development Bank. (2023). Skills Development for Green Jobs in Africa

⁷⁷ Green Climate Fund. (2023). Capacity Building & ESG Talent Funding Initiatives

⁷⁸ Expert interviews conducted by Axum & Localized (2024).

⁷⁹ Localized. (2024). Green Hackathon Initiative (Forthcoming)

⁸⁰ National Treasury of South Africa. (2022). South African Green Finance Taxonomy.

Together, these recommendations present a comprehensive and actionable roadmap for building a robust, inclusive, and globally competitive ESG and carbon talent pipeline in Africa. By strategically strengthening educational and training programs, fostering cross-sector collaboration, leveraging digital infrastructure, and aligning supportive policy frameworks, Africa can effectively meet growing local and international demand for ESG and carbon expertise, positioning itself as a leading contributor to global sustainability efforts.

Chapter 7

Risk Assessment and Mitigation

Successfully **scaling Africa’s green workforce presents significant opportunities, yet careful management of several critical risks is required** to achieve resilient and inclusive outcomes. These key risks include **market and political dynamics, maintaining the quality and credibility of training programs, ensuring talent retention and inclusivity, and overcoming systemic coordination challenges**. Proactively understanding and addressing these risks will be critical to realizing Africa’s ambitions for a robust and sustainable ESG and carbon talent pipeline.

Risk and Mitigation Framework

Risk category	Specific risks	Recommended mitigations
Market and Political Dynamics	Talent supply-demand mismatches, economic volatility, political uncertainty affecting ESG investments and hiring.	<ul style="list-style-type: none">• Implement real-time market monitoring systems to quickly identify hiring trends and skill gaps.• Offer transferable skill training (project management, data analytics) for workforce adaptability.• Strengthen policy advocacy, clearly highlighting long-term ESG trends beyond short-term political fluctuations.
Training Quality & Credibility	Dilution of ESG training standards, superficial certifications, increased risk of greenwashing and credibility loss.	<ul style="list-style-type: none">• Establish rigorous, competency-based certification frameworks overseen by reputable institutions (e.g., universities, CFA Institute, GRI).• Invest in continuous trainer development and clearly structured feedback loops with employers and graduates.• Include ethics modules in training and enforce third-party auditing of ESG credentials.
Talent Retention & Inclusion	ESG talent migration ("brain drain") to international markets, unequal training access for rural populations, particularly rural women and marginalized groups.	<ul style="list-style-type: none">• Develop clear ESG career paths and structured advancement opportunities within organizations.• Actively engage diaspora professionals through structured mentorship and remote collaboration opportunities.• Conduct targeted outreach and provide financial and practical support (stipends, flexible learning schedules) to rural women, youth, and marginalized groups, with regular inclusivity monitoring and metrics.
Coordination Challenges	Fragmented and duplicated ESG initiatives across governments, donors, academia, and employers; misalignment with labor market demands.	<ul style="list-style-type: none">• Establish cross-sector "Green Skills Coalitions" (public-private platforms including governments, businesses, academia, NGOs) for standardized ESG talent strategies.• Implement structured pilot projects and regular evaluations to guide scaling decisions.• Facilitate regular sector-wide convenings, public progress dashboards, and shared digital knowledge platforms to ensure transparency, alignment, and collaborative action.

Market and political uncertainty present risks in temporary mismatches in talent supply and demand or sudden shifts in job availability **but overall trends show an overarching increase in demand.** Without effective alignment to market needs, ESG **training programs risk creating an oversupply of generalists** who struggle to find relevant employment or an **undersupply incapable of meeting rapid industry growth**, each scenario undermining the credibility and sustainability of ESG career pathways. Furthermore, **economic downturns, political instability, or backlash against ESG initiatives can disrupt funding** and hiring momentum. Effective mitigation involves robust monitoring systems and strategic industry collaboration to proactively identify skill gaps and hiring trends, ensuring Africa remains agile and competitive as a globally recognized source of ESG expertise. Incorporating transferable skills such as project management, data analytics, and climate communication into ESG curricula enables professionals to flexibly adapt across roles and sectors, reducing vulnerability to market fluctuations. Additionally, **sustained advocacy emphasizing ESG's integral role** in organizational resilience, competitiveness, and long-term risk management will help safeguard the sector from political volatility and economic uncertainties.

Maintaining consistent training quality and professional credibility is another critical area requiring vigilant attention, particularly as ESG education scales rapidly across Africa. **Rapid expansion of ESG training risks diluting educational standards**, resulting in graduates who hold qualifications yet lack practical competencies employers require, thus undermining trust and credibility within the sector⁸¹. Superficial sustainability or environmental certifications can lead to misleading claims or diminished credibility leading to greenwashing. Addressing these concerns requires **adopting robust, competency-based certification frameworks** overseen by reputable academic and professional institutions such as universities, the CFA Institute, or sustainability standards organizations (e.g., GRI, SASB)⁸². **Continuous investment in trainer development**, rigorous feedback loops with employers and learners, and ethics modules emphasizing data integrity, transparency, and responsible ESG reporting are vital for maintaining training quality and credibility. **Encouraging third-party auditing of ESG credentials and highlighting verified best practices** through public recognition and case studies further reinforce trust in ESG professional qualifications⁸³.

Talent retention and ensuring inclusive workforce development pose significant challenges as ESG expands across Africa. Skilled African ESG professionals, attracted by opportunities abroad, **may contribute to an ongoing "brain drain"**, exacerbating local talent shortages. Simultaneously, ESG training **opportunities risk disproportionately benefiting** urban, elite, predominantly male populations, marginalizing rural communities and underrepresented groups, particularly rural women and youth, who often face heightened barriers in accessing education and career pathways.

⁸¹ Expert interviews conducted by Axum & Localized (2024).

⁸² CFA Institute, Global Reporting Initiative (GRI), and Sustainability Accounting Standards Board (SASB) ESG Certification and Standards. (2023-2024).

⁸³ UN Global Compact Africa. (2023). ESG Training Standards and Ethics in Africa



Mitigating these challenges involves clearly defining ESG career pathways within organizations, facilitating internal mobility and advancement to retain talent effectively. Building robust alumni networks and diaspora engagement initiatives can reconnect remote talent to local opportunities, encouraging brain circulation rather than brain drain. Targeted outreach through community-based organizations and youth networks, especially in rural areas, coupled with financial support mechanisms such as stipends, data packages, laptops, and flexible learning formats, can significantly enhance equitable access to ESG training for rural women and marginalized groups. Systematic monitoring of inclusivity metrics—including gender, geographic distribution, and socioeconomic status—enables continual improvement and targeted interventions to reduce barriers to participation and promote equitable workforce development⁸⁴.

Systemic coordination represents another crucial risk in building Africa’s ESG talent pipeline, as fragmented initiatives among governments, donors, academia, and private-sector employers can lead to duplication, inefficiency, and poor alignment with market demands. Addressing these systemic coordination challenges requires creating collaborative platforms, such as national and pan-African Green Skills Coalitions, to align standards, coordinate resources, and strategically implement ESG workforce initiatives across diverse stakeholders. Pilot projects and their rigorous evaluation provide essential evidence to inform effective scaling and replication. Regular convenings, transparent public dashboards, and shared digital knowledge platforms further enhance accountability, alignment, and coordinated action toward shared ESG workforce objectives across Africa.

Effectively managing these interconnected risks, market dynamics, training quality and credibility, talent retention and inclusivity, and systemic coordination, **will be essential for achieving Africa’s ambitious green workforce goals**. Incorporating a robust gender and equity lens throughout all risk mitigation strategies, with particular attention to empowering rural women and marginalized communities, is not only a social imperative but also central to unlocking Africa’s full human potential in ESG and carbon-related professions. Strategic, proactive risk management will ultimately ensure that Africa’s emerging ESG workforce is resilient, inclusive, and capable of meeting both local and global sustainability demands.

⁸⁴ Expert interviews conducted by Axum & Localized (2024).

Conclusion



Africa stands at a defining moment in shaping global sustainability leadership, uniquely positioned to become a central global hub of ESG and sustainability expertise. The global surge in demand for talent specialized in sustainability, energy efficiency, and climate-related management, combined with Africa’s dynamic young workforce, creates an unprecedented opportunity to bridge global green skills gaps while advancing inclusive economic development at home. Although challenges persist—from training pipelines to market awareness—the momentum is tangible and growing.

To maximize this opportunity, further research could strengthen our understanding of local job markets, clearly highlighting the ESG and carbon analyst roles with the greatest growth potential. Detailed mapping of required skills, clear job profiles, and structured career pathways—especially for youth transitioning directly from secondary education—would greatly enhance the relevance and effectiveness of training initiatives. A comprehensive assessment of existing ESG training across the continent would also identify critical gaps, informing targeted new programs designed around inclusive funding models, supportive policies, and equitable access for young women and marginalized communities.

The journey to building Africa's green workforce will not be linear, yet it is already underway.

With **targeted investments in education, practical experience, cross-sector collaboration, and sustained strategic vision**, Africa can fully seize this historic opportunity, emerging not merely as a beneficiary of the global green transition, but as a critical **global supplier and leader of ESG expertise**, driving sustainable growth for generations to come.

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- **Ennis Rimawi** - Managing Director, Catalyst Climate Investment Management
- **Mark Kardos** - Associate Partner, Global Offering Leader for Sustainable Supply Chains and Circularity, IBM
- **Keshinee Shah** – Director, Climate Policy, CAP-A
- **Neil Yeoh** - CEO and Founder, OnePointFive
- **Caris Zwayne** – Green Industrialization Senior Associate, CAP-A
- **Leelee Ideh** – Commercial Director, Career Buddy
- **Richard Vigne** – Executive Director, ALU School of Wildlife
- **Mercy Widava** – ESG Manager, Poa Internet
- **Sam Alemayehu** - Chairman of the Board, Cambridge Industries Ltd.
- **Sara Ezra Teri** – Co-Founder and Managing Director, Sustainable Africa Company Limited
- **Wilmot Allen** - Founder and Chairman, VentureLift Africa
- **Katherine Stiff** – Director of Business Development, Localized
- **Ronit Avni** – CEO, Localized
- **Syakaa William** – Associate Partner, Axum
- **Robin Miller** - Partner, Axum
- **Devang Vussonji** - Partner, Axum
- **Steve Kisakye** – Partner, Axum

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