

APPOINTMENT CENTRE

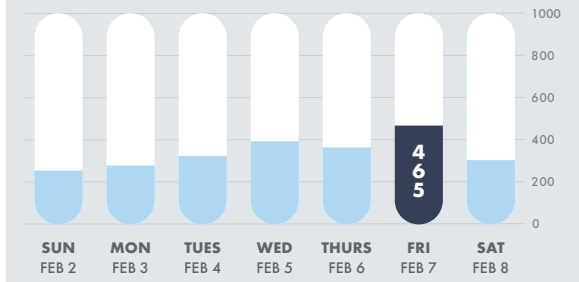
FEBRUARY 2-8 2024



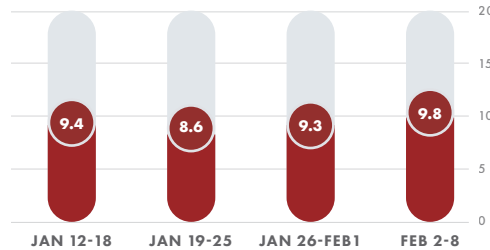
WEEKLY APPOINTMENT BREAKDOWN



APPOINTMENTS — A WEEK AT A GLANCE

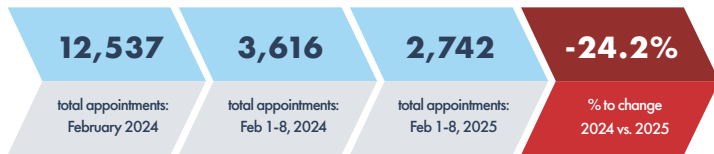


APPOINTMENT/SOLD INDEX PAST 4 WEEKS



The appointment/sold index assesses the relationship between properties that sold this week and the number of appointments made during that same week, thereby measuring buyer motivation.

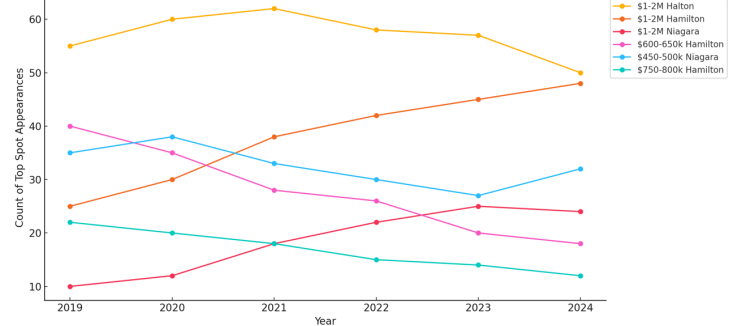
MONTHLY COMPARISON 2024 VS 2025



TOP 5 PRICE RANGES

HAMILTON		HALTON		NIAGARA	
Previous Week	Current Week	Previous Week	Current Week	Previous Week	Current Week
1 \$1-2M	\$1-2M	1 \$1-2M	\$1-2M	1 \$550-600k	\$550-600k
2 \$650-700k	TIE \$550-600k and \$750-800k	2 \$2M+	\$2M+	2 \$650-700k	\$600-650k
3 \$550-600k	\$850-900k	3 \$450-500k	\$500-550k	3 \$1-2M	\$650-700k
4 \$600-650k	\$700-750k	4 \$750-800k	\$650-700k	4 \$500-550k	\$750-800k
5 \$750-800k	\$650-700k	5 \$700-750k	\$750-800k	5 \$450-500k	\$1-2M

Yearly Trends of Top Price Ranges in Halton, Hamilton, and Niagara (2019-2025)



* SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

Some interesting trends have emerged in the last 6 years, the \$1-2M range in Halton has begun to slightly decline, in Hamilton this price range is emerging despite some economic uncertainty. Niagara remains an affordability-driven market, but with some upward pressure as more GTA buyers relocate. Mid-range markets (\$600-750K) have struggled but could rebound in 2025 if rates continue to drop. And finally, there may be evidence of demand compression, where buyers who previously aimed for \$750K+ homes might shift downward, boosting lower price segments regionally.

APPOINTMENTS 4 YEARS AT A GLANCE

