APPOINTMENT CENTRE

SEPTEMBER 28–OCTOBER 4, 2025

ENO STATS

WEEKLY APPOINTMENT BREAKDOWN

2,906	-1.1%	335	368	7.9
appointments booked	% change over previous weeks	new listings this week	total properties SOLD this week	* Appointment/ Sold Index

MONTHLY COMPARISON 2024 VS 2025

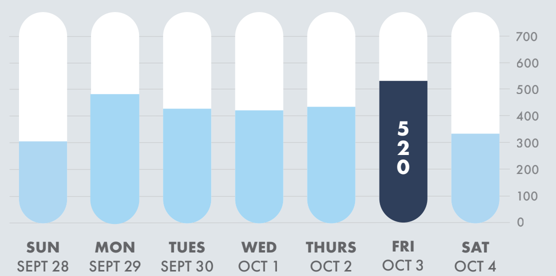
12,371	12,523	1.2%
total appointments: September 2024	total appointments: September 2025	% change 2024 vs. 2025

WEEKLY | SALES TO NEW LISTINGS RATIO

REGIONAL*	ENO
50.4%	109.9%

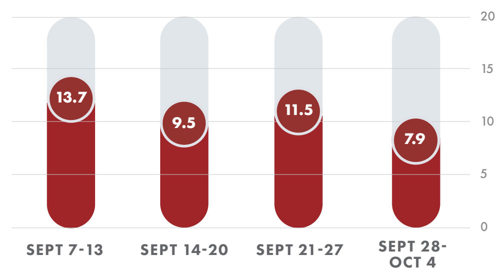
*(Hamilton, Niagara, Halton, Haldimand)

APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX

PAST 4 WEEKS



10.7
30 day average

TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	$600K - 699K	$600K - 699K
2	$500K - 599K	$500K - 599K
3	$1M - 1.49M	$700K - 799K
4	$800K - 899K	$1M - 1.49M
5	$700K - 799K	$400K - 499K

HALTON REGION

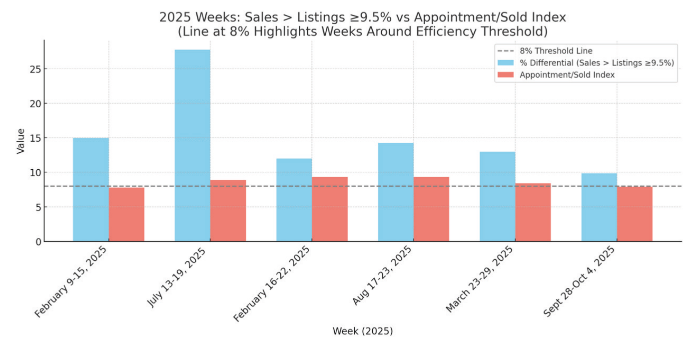
	Previous Week	Current Week
1	$1M - 1.49M	$1M - 1.49M
2	$1.5M - 1.49M	$1.5M - 1.99M
3	$900K - 999K	$900K - 999K
4	$700K - 799K	$2M+
5	$2M+	$800K - 899K

HALDIMAND REGION

	Previous Week	Current Week
1	$800K - 899K	$400K - 499K
2	$700K - 799K	$700K - 799K
3	$500K - 599K	$500K - 599K
4	$600K - 699K	$600K - 699K
5	$900K - 999K	$900K - 999K

NIAGARA REGION

	Previous Week	Current Week
1	$500K - 599K	$500K - 599K
2	$400K - 499K	$600K - 699K
3	$600K - 699K	$400K - 499K
4	$700K - 799K	$700K - 799K
5	$800K - 899K	$1M - 1.49M



*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

The 8% Line = The Power Zone

The gray 8% line isn't just a benchmark, it's a market tension indicator. When both bars are above it, our sellers begin to gain leverage.

When the Appointment/Sold Index dips below but differential stays high, we have an efficient sales machine...market is well-balanced.

If both fall, there is a strong indication of slowing absorption ahead.

From this data, it looks like the 2025 spring to summer transition (especially March and July) carried the most sustainable balance, where demand strength coupled with conversion efficiency lead to a steady market without overheating.

APPOINTMENTS 4 YEARS AT A GLANCE