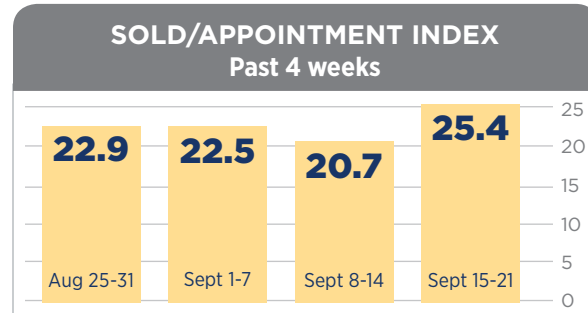
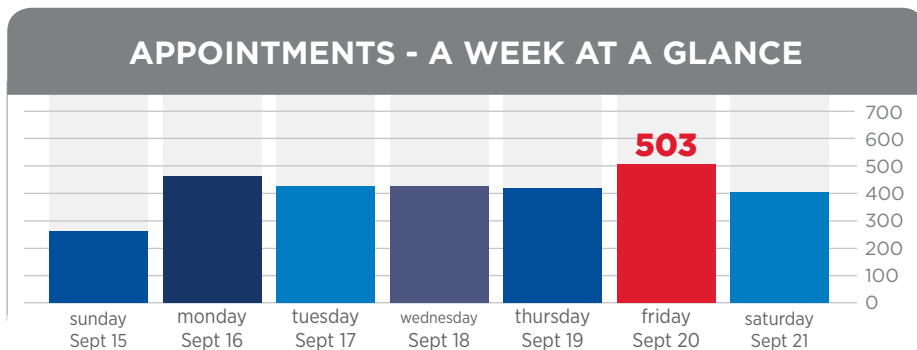




# APPOINTMENT CENTRE

September 15-21, 2019

<b>WEEKLY APPOINTMENT BREAKDOWN</b>	<b>2,944</b>	<b>+3.1%</b>	<b>116</b>	<b>25.4</b>	<i>This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.</i>
	appointments booked	% change over previous week	total properties SOLD this week	Sold/Appointment Index	



### TOP 5 PRICE RANGES

Hamilton		Burlington		Niagara	
#1	\$350-400k	#1	\$550-600k	#1	\$300-350k
#2	\$400-450k	#2	\$800-900k	#2	\$250-300k
#3	\$500-550k	#3	\$900k - 1M	#3	\$450-500k
#4	\$550-600k	#4	\$1-2M	#4	\$350-400k
#5	\$300-350k	#5	\$650-700M	#5	\$400-450k

Appointments rose slightly last week by 3.1% over the previous week, but September continues soar with 32.6% more appointments than the same time frame in September 2018. In fact, with more than a week left in the month, we are only 600 appointments short of the total number of appointments during the month last year.

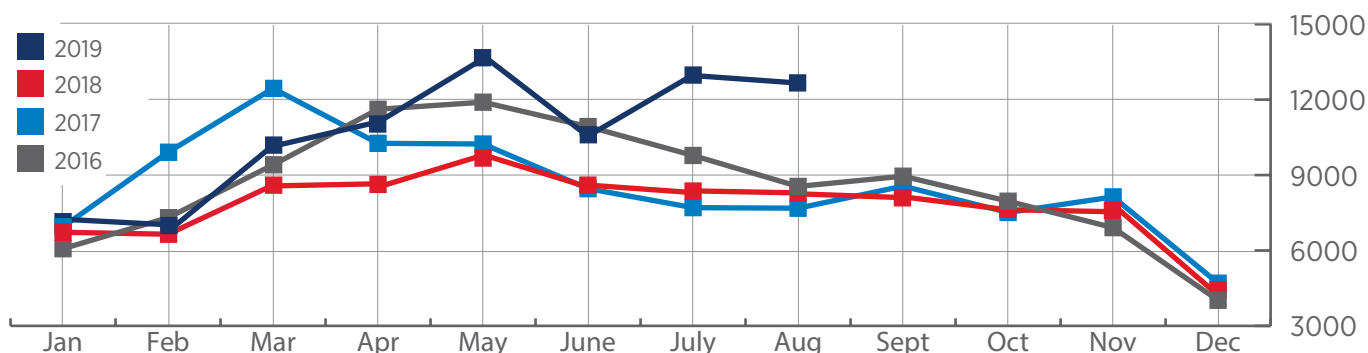
Our Sold/Appointment Index rose to 25.4 appointments on average per property sold, indicating that there are more Buyers entering the market, and they are viewing more properties before putting pen to paper. This is the highest index we have seen in all of 2019.

### MONTHLY COMPARISON 2018 vs. 2019

<b>8,887</b>	<b>6,236</b>	<b>8,271</b>	<b>+32.6%</b>
total appointments: September 2018	total appointments: September 1-21, 2018	total appointments: September 1-21, 2019	% change 2018 vs. 2019

Price ranges in Hamilton remain steady in the \$300-\$600 range. Burlington's activity was focuses mostly in the mid-high ranges. Niagara's market seems solid in the \$250-\$500 price range.

### APPOINTMENTS 4 YEARS AT A GLANCE



\*source: RE/MAX Escarpment & Niagara internal data.