



# SAP Grower Management for Perishables by Vistex

End-to-end solution for potato buyers: extends and centralizes your control in your growers' fields



## Campaign Planning



**Selection of suitable** growers, potato varieties, and field combinations for a defined period based on KPIs



**Quota assignment** per grower/agronomist



**Pricing planning:** setting up different price combinations per period, varieties, and quality parameters

## Contract Management



**Definition of contract** template including contractual obligations, price conditions, advances, and support provisions



Integration with **digital signature** tools



**Usage of mobile devices** for contract creation, scouting, and operations follow-up

## Purchase Settlement



**Produce receipt:** recording of net weight and quality of potato batches with corresponding traceability information: origin, season, variety, etc.



**Price calculations and invoice generation** based on quality received, weight-to-pay, and support/advance deduction



**Settlement:** clearing document generation for a defined period and setting the purchases to 'ready-to-pay' status



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A Complete Contracting and Management  
Solution for Progressive Agribusinesses

## Solutions for SAP

### Innovative solution extensions for SAP software.

SAP resells these applications under the following names:



SAP Grower Management for  
Perishables by Vistex



SAP Grower Management for Perishables  
by Vistex for SAP S/4HANA

### About Vistex®

Vistex solutions help businesses take control of their mission-critical processes. With a multitude of programs covering pricing, trade, royalties and incentives, it can be complicated to see where all the money is flowing, let alone how much difference it makes to the topline and the bottomline. With Vistex, business stakeholders can see the numbers, see what really works, and see what to do next – so they can make sure every dollar spent or earned is really driving growth, and not just additional costs. The world's leading enterprises across a spectrum of industries rely on Vistex every day to propel their businesses. As part of the enterprise management system, Vistex solutions run inside or alongside SAP Business Suite and SAP S/4HANA® offering real-time insights into program performance.

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[info@vistex.com](mailto:info@vistex.com) | [www.vistex.com](http://www.vistex.com)