

SEPTEMBER 2024

The Fall market at RE/MAX Escarpment and Niagara really took off with our combined monthly increase in sales topping nearly 29% over September of 2023. Our year-to-date numbers are well into positive territory as 3 out of 4 of our trading areas are still showing negative results over last year

Our unit sales YTD for 2024 have surpassed the highest transaction year in history which was 2021 by 2%. As we head for another record breaking year in our two companies transaction history.

Our new listings lagged behind our competitors, illustrating our agent's ability to attract saleable well priced inventory that the market is demanding. Furthermore our agents outproduced our competition by 6.5 times the transaction volumes.



RE/MAX Niagara

225 +17.19%

BOARD TOTALS:

NAR (Niagara) 539 +27.7%

RE/MAX

Escarpment

1,019

+31.48%

OMDREB (Oakville, Milton) 192 -8.1%

RAHB (Hamilton, Burlington)

690 -16.1%

TRREB (Toronto)

4,996 +8.5%

RE/MAX Escarpment 9,486

Niagara 2,211 +4.59% +10.86%

RE/MAX

BOARD TOTALS:

NAR (Niagara)

5,116 +0.5%

OMDREB (Oakville, Milton) 2,215 -3.8%

RAHB (Hamilton, Burlington)

7,115 -6.7%

TRREB (Toronto)

51,828 -3.6%



MONTHLY

RE/MAX

RE/MAX Escarpment 1,089 -6.28%

Niagara 242 -11.36%

BOARD TOTALS:

NAR (Niagara) 1,576 +4.9%

OMDREB (Oakville, Milton)

643 -0.5% RAHB (Hamilton, Burlington)

1,549 -1.3%

TRREB (Toronto) 18,089 +10.5%

RE/MAX Escarpment 9,854 +14.32%

RE/MAX Niagara 2,506 +9.58%

BOARD TOTALS:

YEAR TO DATE

NAR (Niagara) 12,618 +11.6%

OMDREB (Oakville, Milton)

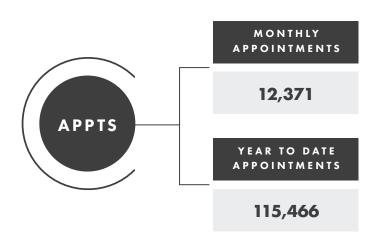
4,822 +17.2%

RAHB (Hamilton, Burlington)

14,324 +11.6%

TRREB (Toronto)

133,697 +19.2%





*When compared to the same month or year to date in the previous calendar year. Based on RE/MAX Niagara & Escarpment Internal Data and RAHB, OMDREB, NAR & TRREB Statistics.