

# APPOINTMENT CENTRE

SEPTEMBER 4-10, 2022



**RE/MAX**  
**NIAGARA &**  
**ESCARPMENT**  
 Realty Ltd., Brokerage  
 Realty Inc., Brokerage  
Independently Owned & Operated

**WEEKLY APPOINTMENT BREAKDOWN**

**3,067**  
 appointments booked

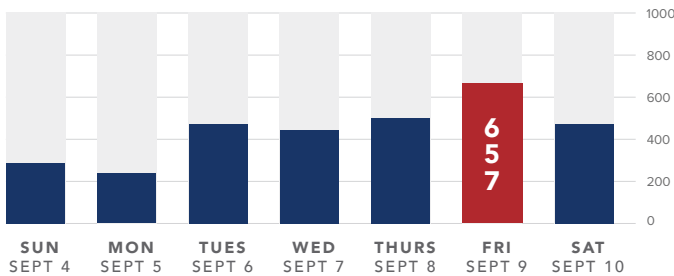
**+16.5%**  
 % change over previous week

**279**  
 new listings this week

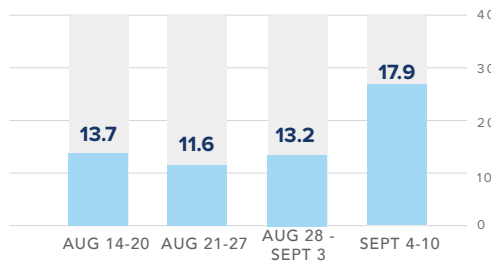
**171**  
 total properties SOLD this week

**17.9**  
 \*Appointment/Sold Index

## APPOINTMENTS - A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



\*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

## MONTHLY COMPARISON 2021 vs 2022

**18,135**  
 total appointments: Sept 2021

**4,774**  
 total appointments: Sept 1-10 2021

**4,154**  
 total appointments: Sept 1-10 2022

**-13.0%**  
 % change 2021 vs. 2022

## TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$550-600k	\$550-600k
#2	\$650-700k	\$750-800k	#2	\$550-600k	\$2M+	#2	\$1-2M	\$1-2M
#3	\$550-600k	\$550-600k	#3	\$2M+	\$850-900k	#3	\$450-500k	\$450-500k
#4	\$750-800k	\$700-750k	#4	\$950k-1M	\$550-600k	#4	\$650-700k	\$850-900k
#5	\$500-550k	\$650-700k	#5	\$850-900k	\$700-750k	#5	\$500-550k	\$700-750k

Appointments are up +16.5% compared to the previous week, despite the expected drop in appointments on Labour Day.

The appointment/sold index has risen to 17.9 as buyers explore the influx on inventory, and settle into a new routine for the Fall Market.

In Niagara, we saw a slight shuffle in popular price ranges, but remained in the mid-high ranges. In Hamilton and Halton, the \$1-2M range continues to see the most demand. In Halton, the luxe \$2M+ range came in at #2 followed by mid-high ranges. Hamilton continues to favour the mid-high price ranges.

## APPOINTMENTS 5 YEARS AT A GLANCE

