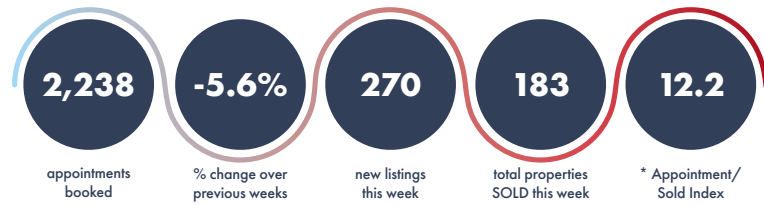


APPOINTMENT CENTRE

NOVEMBER 9-15, 2025



WEEKLY APPOINTMENT BREAKDOWN



MONTHLY COMPARISON 2024 VS 2025

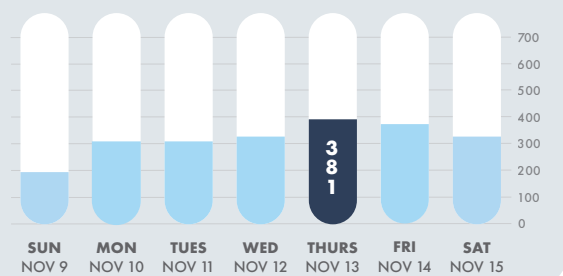


WEEKLY | SALES TO NEW LISTINGS RATIO REGIONAL*

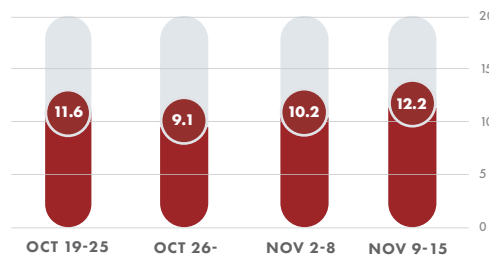


*(Hamilton, Niagara, Halton, Haldimand)

APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



10.7
30 day average

TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	\$700K - 799K	\$500K - 599K
2	\$600K - 699K	\$700K - 799K
3	\$500K - 599K	\$600K - 699K
4	\$1M - 1.49M	\$400K - 499K
5	\$400K - 499K	\$800K - 899K

HALTON REGION

	Previous Week	Current Week
1	\$1M - 1.49M	\$1M - 1.49M
2	\$1.5M - 1.99M	\$900K - 999K
3	\$900K - 999K	\$800K - 899K
4	\$2M+	\$700K - 799K
5	\$700K - 799K	\$1.5M - 1.99M

HALDIMAND REGION

	Previous Week	Current Week
1	\$500K - 599K	\$500K - 599K
2	\$300K - 399K & \$700K - 799K	\$700K - 799K
3	\$600K - 699K	\$600K - 699K
4	\$1M - 1.49M	\$300K - 399K & \$900K - 999K
5	\$800K - 899K & \$1.5M - 1.99M	\$1M - 1.49M

NIAGARA REGION

	Previous Week	Current Week
1	\$500K - 599K	\$500K - 599K
2	\$400K - 499K	\$400K - 499K
3	\$600K - 699K	\$600K - 699K
4	\$800K - 899K	\$800K - 899K
5	\$300K - 399K	\$300K - 399K

November Weekly Appointment-to-Sales Ratios (2019-2025)



*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

2019–2021 were high-ratio markets. With ratios in the mid-teens and low 20's, where we experienced higher appointments per sale in a faster moving low inventory market.

2023–2024 were the lowest Novembers in the dataset where ratios dipped into 7–11. Buyers were slower, sellers waited, and conversion softened.

November 2025 is rebounding upward. Our two 2025 ratios: 10.2 and 12.2 sit above 2023–2024 levels and match early 2020 behavior.

Key takeaway: The early November market in 2025 is outperforming the last two years, but still softer than the pre-pandemic era.

APPOINTMENTS 4 YEARS AT A GLANCE

