



# Learning Tree Training eCatalog for



Texas Department of Information Resources

Instructor-Led (ILTS)  
Contract # DIR-CPO-5045

[LearningTree.com/DIR](http://LearningTree.com/DIR)



# A Guide To Finding The Right Learning Solutions For Your Journey



## Instructor-Led The Live Classroom Experience.

Whether you're at home or the office, learn real-world skills from our subject matter expert instructors.



## Self-Paced Learn on Your Own Time.

With self-paced, on-demand training options from Learning Tree, you can choose the time and duration of training that best suits your schedule and learning needs at a fraction of the cost of in-person training.



## Blended Multi-Modal The Best of Both Worlds.

Blended learning leverages the flexibility and convenience of self-paced training and the personal connection and accountability of in-person instruction.

Learning Tree's Blended Learning Bundles offer flexible delivery, featuring anywhere, anytime, any way access to self-tailoring learning experiences.

## How to Contract (Obtain a Proposal and Issue a Purchase Order):

**CONTRACT NO:** DIR-CPO-5045

**VENDOR NO:** 1541577802400

*Mentor Protégé Agreement with Texas Department of Motor Vehicles*

**For Quotes and Purchase Orders, please contact:**



**Learning Tree International**

**Max Sierra** ([maxwell\\_sierra@learningtree.com](mailto:maxwell_sierra@learningtree.com))

**Corporate Address:**  
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Herndon, VA 20170

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703-925-5643

This contract is part of the  
[Texas Department of Information Resources \(DIR\)  
Cooperative Contracts Program](#)

# Table of Contents

<b>.NET/Visual Studio Development</b> . . . . .	<b>4</b>	<b>Microsoft Project</b> . . . . .	<b>19</b>
<b>Adobe</b> . . . . .	<b>4</b>	<b>Networking</b> . . . . .	<b>20</b>
<b>Agile and Scrum</b> . . . . .	<b>5</b>	<b>Oracle</b> . . . . .	<b>20</b>
<b>Artificial Intelligence</b> . . . . .	<b>6</b>	<b>Power BI</b> . . . . .	<b>20</b>
<b>AWS</b> . . . . .	<b>7</b>	<b>Power Platform</b> . . . . .	<b>21</b>
<b>Azure</b> . . . . .	<b>8</b>	<b>Programming</b> . . . . .	<b>21</b>
<b>Business Analysis</b> . . . . .	<b>9</b>	<b>Programming Fundamentals</b> . . . . .	<b>21</b>
<b>Cisco</b> . . . . .	<b>10</b>	<b>Project Management</b> . . . . .	<b>21</b>
<b>Citrix</b> . . . . .	<b>11</b>	<b>Python</b> . . . . .	<b>22</b>
<b>Cloud Computing</b> . . . . .	<b>11</b>	<b>Red Hat</b> . . . . .	<b>22</b>
<b>Cyber Security</b> . . . . .	<b>11</b>	<b>Sales Force</b> . . . . .	<b>22</b>
<b>Data Science &amp; Big Data</b> . . . . .	<b>13</b>	<b>SharePoint</b> . . . . .	<b>23</b>
<b>DevOps</b> . . . . .	<b>14</b>	<b>Software Engineering</b> . . . . .	<b>23</b>
<b>FAC-P/PM</b> . . . . .	<b>14</b>	<b>SQL Server</b> . . . . .	<b>24</b>
<b>Google Cloud</b> . . . . .	<b>14</b>	<b>TechData</b> . . . . .	<b>24</b>
<b>IAPP</b> . . . . .	<b>15</b>	<b>UNIX/Linux</b> . . . . .	<b>24</b>
<b>IBM</b> . . . . .	<b>15</b>	<b>VMware Partner</b> . . . . .	<b>24</b>
<b>ITIL® &amp; ITSM</b> . . . . .	<b>15</b>	<b>Web Development</b> . . . . .	<b>25</b>
<b>Java</b> . . . . .	<b>16</b>	<b>Windows Systems</b> . . . . .	<b>25</b>
<b>Leadership/Professional Development</b> . . . . .	<b>16</b>	<b>Onsite Technical Class</b> . . . . .	<b>26</b>
<b>Microsoft Dynamics 365</b> . . . . .	<b>18</b>	<b>Onsite Non-Technical Class</b> . . . . .	<b>26</b>
<b>Microsoft Office/365</b> . . . . .	<b>18</b>	<b>Fees for Miscellaneous Items (Optional)</b> . . . . .	<b>26</b>

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
<b>.NET/Visual Studio Development</b>					
Introduction to .NET Programming Training	Foundation	3	\$2,785.00	20.00%	\$2,244.71
Advanced C#, Design Patterns and Best Practices	Advanced	4	\$3,140.00	20.00%	\$2,530.84
.NET Web Services: WCF, Web API, gRPC, and SignalR	Advanced	4	\$3,140.00	20.00%	\$2,530.84
Embedding Power BI in Web Apps	Intermediate	1	\$895.00	20.00%	\$721.37
<b>Adobe</b>					
Introduction to Adobe Acrobat 2024 Training	Intermediate	3	\$1,195.00	20.00%	\$963.17
Introduction to Captivate 2024	Foundation	3	\$1,195.00	20.00%	\$963.17
Adobe Captivate Training - Beyond the Essentials	Intermediate	2	\$795.00	20.00%	\$640.77
Fast Track to ColdFusion 10	Intermediate	3	\$1,195.00	20.00%	\$963.17
Advanced ColdFusion 10 Development Training	Unknown	Unknown	\$1,195.00	20.00%	\$963.17
Advanced Photoshop Training: Print and Photography	Advanced	2	\$795.00	20.00%	\$640.77
Advanced Photoshop Training: Web and Video	Advanced	2	\$795.00	20.00%	\$640.77
An Introduction to Adobe Illustrator CC Training	Foundation	3	\$1,195.00	20.00%	\$963.17
Advanced Illustrator Training	Advanced	2	\$795.00	20.00%	\$640.77
InDesign Fundamentals: An Introduction to InDesign CC Training	Foundation	3	\$1,195.00	20.00%	\$963.17
Advanced InDesign CC Training	Advanced	2	\$795.00	20.00%	\$640.77
An Introduction to Photoshop Training Course	Foundation	3 days	\$1,195.00	20.00%	\$963.17
Introduction to Adobe After Effects CC Training	Foundation	3 days	\$1,195.00	20.00%	\$963.17
Intermediate Adobe After Effects CC Training	Intermediate	2 days	\$795.00	20.00%	\$640.77
Advanced Adobe After Effects CC Training	Advanced	2 days	\$795.00	20.00%	\$640.77
Introduction to Premiere Pro CC Training	Foundation	3 days	\$1,195.00	20.00%	\$963.17
Advanced Premiere Pro CC Training	Intermediate	2 days	\$795.00	20.00%	\$640.77
An Introduction WordPress Training	Foundation	2 days	\$1,195.00	20.00%	\$963.17

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
<b>Agile and Scrum</b>					
Agile Fundamentals Training	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
Agile Testing Strategies and Practices Training (ICP-TST Certification)	Intermediate	3 days	\$1,915.00	20.00%	\$1,543.49
Agile Software Development With Azure DevOps	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Agile Automation Testing Training (ICP-ATA Certification)	Intermediate	3 days	\$2,050.00	20.00%	\$1,652.30
Agile Leadership Training	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
PMI Agile Certified Practitioner (PMI-ACP) <sup>®</sup> Certification Training	Intermediate	3 days	\$1,975.00	20.00%	\$1,591.85
DevOps Foundations Training (ICP-FDO Certification)	Foundation	2 days	\$2,395.00	20.00%	\$1,930.37
Agile Project Management with Jira Training	Intermediate	2 days	\$1,915.00	20.00%	\$1,543.49
SecDevOps Practitioner <sup>®</sup> (SDOP) Certification Training	Advanced	2 days	\$2,050.00	20.00%	\$1,652.30
Introduction to Scrum Training	Foundation	2 days	\$895.00	20.00%	\$721.37
Effective User Stories Training	Intermediate	2 days	\$895.00	20.00%	\$721.37
SAFe <sup>®</sup> Product Owner/Product Manager (POPM Certification) Training	Intermediate	2 days	\$2,050.00	20.00%	\$1,652.30
SAFe <sup>®</sup> Scrum Master (SSM Certification) Training	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
Certified ScrumMaster <sup>®</sup> (CSM) Training	Foundation	2 days	\$1,595.00	20.00%	\$1,285.57
Certified Scrum Product Owner <sup>®</sup> (CSPO) Certification Training	Foundation	2 days	\$1,495.00	20.00%	\$1,204.97
Leading SAFe <sup>®</sup> Certification Training	Foundation	2 days	\$1,495.00	20.00%	\$1,204.97
SAFe <sup>®</sup> for Teams (SP Certification) Training	Foundation	2 days	\$1,495.00	20.00%	\$1,204.97
Advanced Certified ScrumMaster <sup>®</sup> (A-CSM) Training	Advanced	2 days	\$1,495.00	20.00%	\$1,204.97
Advanced Certified Scrum Product Owner <sup>®</sup> (A-CSPO) Training	Advanced	2 days	\$-	20.00%	\$0.00
Fundamentals of Secure Software Development Training	Intermediate	2 days	\$1,295.00	20.00%	\$1,043.77
SAFe <sup>®</sup> Lean Portfolio Management (LPM Certification) Training	Advanced	3 days	\$2,995.00	20.00%	\$2,413.97
SAFe <sup>®</sup> Release Train Engineer (RTE Certification) Training	Advanced	3 days	\$2,995.00	20.00%	\$2,413.97
SAFe <sup>®</sup> for Architects (ARCH Certification) Training	Advanced	3 days	\$2,995.00	20.00%	\$2,413.97
SAFe <sup>®</sup> Agile Product Management (APM Certification) Training	Advanced	3 days	\$2,995.00	20.00%	\$2,413.97
Certified Scrum Professional-ScrumMaster <sup>®</sup> (CSP-SM) Training	Intermediate	Multi-week	\$-	20.00%	\$0.00
Certified Scrum Professional-Product Owner <sup>®</sup> (CSP-PO) Training	Intermediate	Multi-week	\$-	20.00%	\$0.00
Certified Agile Leader <sup>®</sup> 1 (CAL 1 <sup>™</sup> ) Training	Intermediate	2 days	\$1,595.00	20.00%	\$1,285.57
Certified Scrum Developer <sup>®</sup> (CSD) Training	Intermediate	3 days	\$1,595.00	20.00%	\$1,285.57

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Implementing SAFe® (SPC Certification) Training	Advanced	4 days	\$3,495.00	20.00%	\$2,816.97
Disciplined Agile® Scrum Master (DASM) Course	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
Agile Project Management Training (ICP-APM Certification)	Intermediate	2 days	\$1,795.00	20.00%	\$1,446.77
Agile Product Ownership Training (ICP-APO Certification)	Intermediate	2 days	\$1,795.00	20.00%	\$1,446.77
Agile Coach Training (ICP-ACC Certification)	Advanced	3 days	\$2,785.00	20.00%	\$2,244.71
Agile Team Facilitation Training (ICP-ATF Certification)	Intermediate	2 days	\$1,795.00	20.00%	\$1,446.77
DevOps Foundation® (DOFD) Certification Training	Foundation	2 days	\$1,675.00	20.00%	\$1,350.05
Site Reliability Engineering Foundation® (SREF) Certification Training	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
SecDevOps Foundation® (SDOF) Certification Training	Foundation	2 days	\$2,785.00	20.00%	\$2,244.71
SAFe for Government Micro-credential: Roles & Responsibilities	Foundation	1 day	\$695.00	20.00%	\$560.17

## Artificial Intelligence

Applied AI for Government IT Professionals	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Building Practical Skills in NLP and Generative AI	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Graph Databases for Data Analytics and AI	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Prompt Engineering Automation with Python Course	Intermediate	2 days	\$3,495.00	20.00%	\$2,816.97
Prompt Engineering for Business Users Course	Foundation	1 day	\$2,195.00	20.00%	\$1,769.17
AI-Assisted Python Programming: Boosting Productivity with Intelligent Tools	Intermediate	2 days	\$895.00	20.00%	\$721.37
Introduction to Artificial Intelligence (AI)	Foundation	1 day	\$895.00	20.00%	\$721.37
Preparing for an AI Transformation Initiative	Foundation	1 day	\$895.00	20.00%	\$721.37
AI Insights for Business Users in Government	Foundation	1 day	\$895.00	20.00%	\$721.37
Prepare security and compliance to support Microsoft 365 Copilot (MS-4002)	Foundation	1 day	\$895.00	20.00%	\$721.37
Implement AI models with Microsoft Power Platform AI Builder (PL-7004)	Intermediate	1 day	\$895.00	20.00%	\$721.37
MS365 Copilot for Research & Reporting: Accelerate Insights and Reports	Foundation	1 day	\$895.00	20.00%	\$721.37
Empower Your Workforce with Copilot for Microsoft 365 Use Cases (MS-4004)	Foundation	1 day	\$895.00	20.00%	\$721.37
Get Started with Microsoft Copilot for Security (SC-5006)	Foundation	1 day	\$895.00	20.00%	\$721.37
Build connectors and plugins for Microsoft Copilot for Microsoft 365 (MS-4010)	Foundation	1 day	\$895.00	20.00%	\$721.37
Enhance Endpoint Security with Microsoft Intune and Microsoft Copilot for Security (MD-4011)	Intermediate	1 day	\$895.00	20.00%	\$721.37

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Customizing Copilot AI Assistants for Use in Your Organization (PL-7008)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Prepare security and compliance to support Microsoft 365 Copilot (MS-4002)	Foundation	1 day	\$895.00	20.00%	\$721.37
Work Smarter with AI and Microsoft Copilot (AI-3025)	Foundation	1 day	\$895.00	20.00%	\$721.37
Accelerate App Development by Using GitHub Copilot (AZ-2007)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Build a Foundation to Extend Microsoft 365 Copilot (MS-4014)	Foundation	<1 day	\$895.00	20.00%	\$721.37
Manage and Extend Microsoft 365 Copilot (MS-4017)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Draft, Analyze, and Present with Microsoft 365 Copilot (MS-4018)	Foundation	1 day	\$895.00	20.00%	\$721.37
Extend Microsoft 365 Copilot in Copilot Studio (MS-4022)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Explore Microsoft 365 Copilot Chat (MS-4023)	Foundation	1 day	\$895.00	20.00%	\$721.37
GitHub Copilot (GH-300)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Work Smarter with Copilot in Microsoft Fabric (DP-3029)	Intermediate	1 day	\$895.00	20.00%	\$721.37
<b>AWS</b>					
MLOps Engineering on AWS	Advanced	3 days	\$2,785.00	20.00%	\$2,244.71
Amazon SageMaker Studio Training for Data Scientists	Intermediate	1 day	\$2,785.00	20.00%	\$2,244.71
Developing Generative AI Solutions on AWS	Intermediate	1 day	\$2,050.00	20.00%	\$1,652.30
AWS Technical Essentials (AWS-T-ESS) Training	Foundation	1 day	\$675.00	20.00%	\$544.05
Architecting on AWS (AWS-ARCH) Training	Intermediate	3 days	\$2,025.00	20.00%	\$1,632.15
Advanced Architecting on AWS Training	Advanced	3 days	\$2,025.00	20.00%	\$1,632.15
Systems Operations on AWS (AWS-SYS-OPS) Training	Intermediate	3 days	\$2,025.00	20.00%	\$1,632.15
Developing on AWS (AWS-DEV) Training	Intermediate	3 days	\$2,025.00	20.00%	\$1,632.15
DevOps Engineering on AWS Training	Advanced	3 days	\$2,025.00	20.00%	\$1,632.15
Data Warehousing on AWS Training	Advanced	3 days	\$2,025.00	20.00%	\$1,632.15
Security Engineering on AWS (AWS-SEC-ENG) Training	Advanced	3 days	\$2,025.00	20.00%	\$1,632.15
Migrating to AWS Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
DevOps Engineering on AWS	Advanced	3 days	\$2,785.00	20.00%	\$2,244.71
AWS Cloud Practitioner Essentials	Foundation	1 day	\$895.00	20.00%	\$721.37

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
AWS Cloud Essentials for Business Users	Foundation	1 day	\$895.00	20.00%	\$721.37
AWS Technical Essentials	Foundation	1 day	\$895.00	20.00%	\$721.37
Developing on AWS	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Cloud Operations on AWS	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Security Engineering on AWS	Advanced	3 days	\$2,785.00	20.00%	\$2,244.71
Planning & Designing Databases on AWS	Advanced	1 day	\$2,785.00	20.00%	\$2,244.71
Architecting on AWS	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Advanced Architecting on AWS	Advanced	3 days	\$2,785.00	20.00%	\$2,244.71
Building Data Lakes on AWS	Intermediate	1 day	\$895.00	20.00%	\$721.37
Building Batch Data Analytics Solutions on AWS	Intermediate	1 day	\$895.00	20.00%	\$721.37
Data Warehousing on AWS	Advanced	3 days	\$2,785.00	20.00%	\$2,244.71
Generative AI Essentials on AWS	Foundation	1 day	\$895.00	20.00%	\$721.37
<b>Azure</b>					
Build AI Apps with Azure Database for PostgreSQL (AI-3019)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Implement knowledge mining with Azure AI Search (AI-3022)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Configure and migrate to Azure Database for PostgreSQL (DP-3021)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Designing and Implementing a Data Science Solution on Azure (DP-100)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Developing Solutions for Microsoft Azure Training (AZ-204)	Intermediate	5 days	\$3,350.00	20.00%	\$2,700.10
Microsoft Azure Administrator Training (AZ-104)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Planning and Deploying SAP on Azure (AZ-120) Training	Advanced	4 days	\$2,785.00	20.00%	\$2,244.71
Microsoft Azure Fundamentals Training (AZ-900T00)	Foundation	1 day	\$895.00	20.00%	\$721.37
Administering Microsoft Azure SQL Solutions DP-300 Certification Training	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Microsoft Azure AI Fundamentals Training (AI-900)	Foundation	1 day	\$895.00	20.00%	\$721.37
Microsoft Azure Data Fundamentals Training (DP-900)	Foundation	1 day	\$895.00	20.00%	\$721.37
Designing and Implementing a Microsoft Azure AI Solution Training (AI-102)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Data Engineering on Microsoft Azure (DP-203)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Configuring and Operating Microsoft Azure Virtual Desktop Training (AZ-140)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Design and Implement Azure Networking Solutions (AZ-700)	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Designing Microsoft Azure Infrastructure Solutions (AZ-305)	Advanced	4 days	\$3,140.00	20.00%	\$2,530.84
Configure Secure Access to your Workloads Using Azure Virtual Networking (AZ-1002)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Secure storage for Azure Files and Azure Blob Storage (AZ-1003)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Implement security through a pipeline using Azure DevOps (AZ-2001)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Implementing a Data Analytics Solution with Azure Databricks (DP-3011)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Machine learning with Azure Databricks (DP-3014)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Implementing a Data Analytics Solution with Azure Synapse Analytics (DP-3012)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Create Document Intelligence Solutions with Azure AI Document Intelligence (AI-3002)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Build a Natural Language Processing Solution with Azure AI Services (AI-3003)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Build an Azure AI Vision Solution with Azure AI Services (AI-3004)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Migrate SQL Server workload to Azure SQL (DP-3001)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Train and Deploy a Machine Learning Model with Azure Machine Learning (DP-3007)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Deploy and Configure Azure Monitor (AZ-1004)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Deploy Cloud-Native Apps Using Azure Container Apps (AZ-2003)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Securing Azure Services and Workloads with Microsoft Defender for Cloud (SC-5002)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Develop AI Agents Using Azure OpenAI and the Semantic Kernel SDK (AZ-2005)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Create Custom Copilots with Azure AI Studio (AI-3016)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Designing and Implementing Microsoft DevOps Solutions Training (AZ-400)	Advanced	4 days	\$3,140.00	20.00%	\$2,530.84
Automating Administration with PowerShell Training (AZ-040)	Intermediate	5 days	\$3,350.00	20.00%	\$2,700.10
Migrate and Modernize SAP in the Microsoft Cloud (AZ-1006)	Advanced	1 day	\$895.00	20.00%	\$721.37
Develop an ASP.NET Core Web App that Consumes an API (AZ-2002)	Intermediate	1 day	\$895.00	20.00%	\$721.37
DevOps & GitHub Foundations (AZ-2008) Core Principles	Foundation	1 day	\$895.00	20.00%	\$721.37

## Business Analysis

Crystal Reports Training	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
Introduction to Business Analysis Training: Defining Successful Projects	Foundation	2 days	\$2,785.00	20.00%	\$2,244.71
Building an Effective Business Case Training	Intermediate	2 days	\$1,675.00	20.00%	\$1,350.05
Developing User Requirements Training: The Key to Project Success	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Modeling for Business Analysis Training	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
Introduction to Business Process Improvement (BPI) Training	Foundation	2 days	\$2,785.00	20.00%	\$2,244.71
IIBA Business Analysis Body of Knowledge (BABOK) Certification Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
The Strategic Role of the Business Analyst	Advanced	2 days	\$895.00	20.00%	\$721.37

## Cisco

ENARSI Implementing Cisco Enterprise Advanced Routing and Services Training	Advanced	5 days	\$4,295.00	20.00%	\$3,461.77
Configuring Cisco Unified Computing System (DCCUCS v1.0) Training	Advanced	5 days	\$3,095.00	20.00%	\$2,494.57
Introducing Cisco Unified Computing System Training (DCIUCS v1.0)	Intermediate	2 days	\$2,395.00	20.00%	\$1,930.37
CCNP Data Center Certification Training (DCFNDU v1.0)	Intermediate	5 days	\$4,595.00	20.00%	\$3,703.57
Administering Collaboration Environments Training (CLACE)	Intermediate	5 days	\$4,300.00	20.00%	\$3,465.80
CCNP ENCOR Training	Advanced	5 days	\$4,300.00	20.00%	\$3,465.80
Configuring Cisco MDS 9000 Series Switches (DCMDS-DW) Training	Advanced	3 days	\$3,995.00	20.00%	\$3,219.97
Deploying Cisco Unified Contact Center Express (UCCXD v6.0) Training	Advanced	5 days	\$3,795.00	20.00%	\$3,058.77
CCNA Certification Training	Foundation	5 days	\$4,195.00	20.00%	\$3,381.17
SFWIPF 1.0 - Fundamentals of Cisco Firewall Threat Defense and Intrusion Prevention	Intermediate	5 days	\$3,995.00	20.00%	\$3,219.97
(DUCCE v10.0) Deploying Unified Contact Center Enterprise (2824)	Intermediate	5 Days	\$3,795	20.00%	\$3,036
(CCNAX v3.0) Interconnecting Cisco Networking Devices: Accelerated (2825)	Intermediate	5 Days	\$3,895	20.00%	\$3,116
(WIFUND v1.01) Implementing Cisco Wireless Network Fundamentals (2826)	Intermediate	5 Days	\$3,495	20.00%	\$2,796
(CMA v11.0) Communications Manager Administration (2827)	Intermediate	3 Days	\$2,695	20.00%	\$2,156
(UCA v11.0) Unity Connection Administration (2828)	Intermediate	2 Days	\$2,695	20.00%	\$2,156
(DCUCI v5.0) Implementing Cisco Data Center Unified Computing (2829)	Intermediate	5 Days	\$3,795	20.00%	\$3,036
(SISE v2.1) Implementing and Configuring Cisco Identity Services Engine (2830)	Intermediate	5 Days	\$3,995	20.00%	\$3,196
(IINS v3.0) Implementing Cisco IOS Networking Security (2831)	Intermediate	5 Days	\$3,495	20.00%	\$2,796
(ICND2 v3.0) Interconnecting Cisco Networking Devices, Part 2 (2835)	Intermediate	5 Days	\$3,295	20.00%	\$2,636
(ICND1 v3.0) Interconnecting Cisco Networking Devices, Part 1 (2839)	Intermediate	5 Days	\$3,295	20.00%	\$2,636
FIREPOWER200 - Securing Networks with Cisco Firepower Threat Defense NGFW (2843)	Intermediate	5 Days	\$3,795	20.00%	\$3,036

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
<b>Citrix</b>					
Citrix Provisioning 7 Administration (CWS-316)	Advanced	5 days	\$2,000.00	20.00%	\$1,612.00
Deploy and Manage Citrix ADC 13.x with Traffic Management Training (CNS225)	Intermediate	3 days	\$5,000.00	20.00%	\$4,030.00
Deploy and Manage Citrix ADC 13.x with Citrix Gateway Training (CNS227)	Intermediate	2 days	\$5,000.00	20.00%	\$4,030.00
Citrix DaaS Deployment and Administration (CWS-255)	Intermediate	5 days	\$2,000.00	20.00%	\$1,612.00
CVAD-201 Citrix Virtual Apps and Desktops Administration (2402 LTSR)	Intermediate	5 days	\$5,000.00	20.00%	\$4,030.00
<b>Cloud Computing</b>					
Introduction to Cloud Computing Training	Foundation	1 day	\$2,050.00	20.00%	\$1,652.30
Introduction to Data Engineering	Foundation	1 day	\$895.00	20.00%	\$721.37
<b>Cyber Security</b>					
CompTIA Data+® Certification Training	Foundation	5 days	\$3,350.00	20.00%	\$2,700.10
CompTIA Linux+® Certification Training	Intermediate	5 days	\$3,455.00	20.00%	\$2,784.73
CompTIA CASP+® Training	Advanced	5 days	\$3,455.00	20.00%	\$2,784.73
CompTIA CySA+® Certification Training	Intermediate	5 days	\$3,455.00	20.00%	\$2,784.73
CompTIA Cloud+® Certification Training	Intermediate	5 days	\$2,790.00	20.00%	\$2,248.74
CompTIA PenTest+® Training	Intermediate	5 days	\$3,455.00	20.00%	\$2,784.73
Certified Cloud Security Professional (CCSP) Training and Certification	Advanced	5 days	\$4,295.00	20.00%	\$3,461.77
CISSP® Training and Certification Prep Course	Advanced	5 days	\$4,295.00	20.00%	\$3,461.77
CSSLP® Training and Certification	Advanced	5 days	\$4,295.00	20.00%	\$3,461.77
SSCP® Training and Certification	Intermediate	5 days	\$3,875.00	20.00%	\$3,123.25
CGRC® Training and Certification	Intermediate	4 days	\$3,990.00	20.00%	\$3,215.94
ISC2™ Certified in Cybersecurity (CC) Entry-Level Certification	Foundation	2 days	\$895.00	20.00%	\$721.37
Disaster Recovery and Business Continuity Training	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
CompTIA Security+® Training	Foundation	5 days	\$2,790.00	20.00%	\$2,248.74
Introduction to Cybersecurity	Foundation	1 day	\$2,785.00	20.00%	\$2,244.71
Penetration Testing Training: Tools and Techniques	Intermediate	3 days	\$3,140.00	20.00%	\$2,530.84
Vulnerability Assessment Training: Protecting Your Organization	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Securing Web Applications, Services, and Servers Training	Intermediate	3 days	\$3,140.00	20.00%	\$2,530.84
Certification of Cloud Security Knowledge (CCSK Plus) on AWS	Intermediate	3 days	\$2,650.00	20.00%	\$2,135.90
Certification of Cloud Security Knowledge (CCSK Plus) on Azure	Intermediate	3 days	\$2,650.00	20.00%	\$2,135.90
Certificate of Competence in Zero Trust (CCZT)	Intermediate	2 days	\$2,650.00	20.00%	\$2,135.90
AI Cybersecurity: Attack and Defend	Advanced	2 days	\$2,785.00	20.00%	\$2,244.71
Fundamentals of a Zero Trust Architecture Training	Foundation	1 day	\$895.00	20.00%	\$721.37
Defending the Perimeter from Cyber Attacks Training	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
Cyber Security Risk Assessment Training	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
Supply Chain Cyber Security Risk Management	Advanced	2 days	\$2,050.00	20.00%	\$1,652.30
ISACA Advanced in AI Audit (AAIA) Certification	Advanced	3 days	\$2,995.00	20.00%	\$2,413.97
ISACA Advanced in AI Security Management (AAISM) Certification	Advanced	3 days	\$2,995.00	20.00%	\$2,413.97
Certified Cybersecurity Operations Analyst (CCOA) Training	Intermediate	3 days	\$3,850.00	20.00%	\$3,103.10
EC-Council Certified Application Security Engineer (CASE) Java	Advanced	3 days	\$3,145.00	20.00%	\$2,534.87
EC-Council Certified Application Security Engineer (CASE) .NET	Advanced	3 days	\$3,145.00	20.00%	\$2,534.87
EC-Council Certified Threat Intelligence Analyst (C TIA) v2	Intermediate	3 days	\$3,145.00	20.00%	\$2,534.87
EC-Council Certified Cybersecurity Technician (C CT)	Foundation	5 days	\$3,350.00	20.00%	\$2,700.10
NIST Training: Assess & Manage Risk	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
Identity and Access Management Training	Intermediate	3 days	\$3,140.00	20.00%	\$2,530.84
CyberSec First Responder Certification Training	Intermediate	5 days	\$3,455.00	20.00%	\$2,784.73
CertNexus Certified Cyber Secure Coder Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Certified Professional CMMC Training (CCP)	Intermediate	3 days	\$3,140.00	20.00%	\$2,530.84
Certified CMMC Assessor Training (CCA)	Advanced	4 days	\$3,495.00	20.00%	\$2,816.97
CMMC 2.0 Compliance Training	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
Computer Forensics Boot Camp Training	Advanced	5 days	\$4,599.00	20.00%	\$3,706.79
Understanding Cisco Cybersecurity Operations Fundamentals Training (CBROPS)	Foundation	5 days	\$4,295.00	20.00%	\$3,461.77
Applying the MITRE ATT&CK Framework	Intermediate	2 days	\$895.00	20.00%	\$721.37
Introduction to Cybersecurity - A Starter Guide	Foundation	1 day	\$895.00	20.00%	\$721.37
CHFI Certification - Computer Hacking Forensic Investigator Training CHFI v11	Advanced	5 days	\$3,850.00	20.00%	\$3,103.10
EC-Council Certified Incident Handler (ECIH) Training ECIH v3	Intermediate	3 days	\$3,145.00	20.00%	\$2,534.87

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
EC-Council Certified CISO Training CCISO v3	Advanced	3 days	\$3,850.00	20.00%	\$3,103.10
Certified Ethical Hacker (CEH) Training	Intermediate	5 days	\$3,850.00	20.00%	\$3,103.10
Certified Network Defender (CND) v3 Certification Training	Intermediate	5 days	\$3,850.00	20.00%	\$3,103.10
CISM Certified Information Security Manager	Advanced	4 days	\$3,850.00	20.00%	\$3,103.10
Certified Risk and Information Systems Control (CRISC) Training	Advanced	4 days	\$3,850.00	20.00%	\$3,103.10
CGEIT Certification Training	Advanced	4 days	\$3,850.00	20.00%	\$3,103.10
Certified Information Systems Auditor (CISA) Training	Advanced	4 days	\$3,850.00	20.00%	\$3,103.10
Microsoft Azure Security Certification Training (AZ-500)	Intermediate	4 day	\$3,140.00	20.00%	\$2,530.84
<b>Data Science &amp; Big Data</b>					
Relational Database Design Training: Tools and Techniques	Foundation	3 days	\$3,140.00	20.00%	\$2,530.84
Azure Data Factory Training: Designing and Implementing Data Integration Solutions	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
Components of a Big Data and AI Solution Introduction	Foundation	1 day	\$2,785.00	20.00%	\$2,244.71
Introduction to Decision Analysis	Foundation	2 days	\$3,140.00	20.00%	\$2,530.84
Tableau Visual Analytics Training	Foundation	2 days	\$2,785.00	20.00%	\$2,244.71
Advanced Tableau Training	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
Introduction to Machine Learning for Non-Programmers	Foundation	1 day	\$2,195.00	20.00%	\$1,769.17
Applied Data Science with Python and Jupyter	Intermediate	3 days	\$895.00	20.00%	\$721.37
Introduction to AI, Data Science & Machine Learning with Python	Foundation	3 days	\$3,350.00	20.00%	\$2,700.10
Fundamentals of Statistics for Data Science Training	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
Time Series Analysis Using R	Advanced	3 days	\$895.00	20.00%	\$721.37
Python Data Wrangling Training	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
Data Visualization with Python Training	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
Leveraging Deep Learning for Natural Language Processing Course	Advanced	3 days	\$2,785.00	20.00%	\$2,244.71
Mastering Data Stewardship: Hands-On	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
Introduction to Data Analytics	Foundation	1 day	\$2,785.00	20.00%	\$2,244.71
Introduction to Data Literacy Training	Foundation	1 day	\$2,050.00	20.00%	\$1,652.30
Introduction to Data Governance and Assessing Data Maturity	Foundation	1 day	\$2,785.00	20.00%	\$2,244.71
BCS Foundation Certificate in Artificial Intelligence	Foundation	3 days	\$2,785.00	20.00%	\$2,244.71
Introduction to Microsoft Fabric	Foundation	1 day	\$2,050.00	20.00%	\$1,652.30

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Snowflake Fundamentals   Cloud Data Training	Foundation	2 days	\$3,000.00	20.00%	\$2,418.00
CompTIA DataSys+ Certification Training	Intermediate	5 days	\$3,350.00	20.00%	\$2,700.10
PostgreSQL Administration: Hands-On Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Data Management Tools, Machine Learning and AI Training	Intermediate	3 days	\$895.00	20.00%	\$721.37
Introduction to Python for Data Analytics	Foundation	2 days	\$895.00	20.00%	\$721.37
Business Storytelling: Engaging Audiences with Data Insights	Foundation	1 day	\$849.00	20.00%	\$684.29
Building Effective Reports and Dashboards with Tableau	Intermediate	2 days	\$895.00	20.00%	\$721.37
Customizing Copilot AI Assistants for Use in Your Organization (PL-7008)	Intermediate	1 day	\$2,050.00	20.00%	\$1,652.30
<b>DevOps</b>					
AIOps Foundation (AIOF) Certification	Foundation	2 days	\$2,195.00	20.00%	\$1,769.17
<b>FAC-P/PM</b>					
FPM 121 Training: Acquisition Fundamentals of Project and Program Management II	Foundation	3 days	\$2,559.00	20.00%	\$2,062.55
FPM 231 Training: Applications in Project and Program Management	Intermediate	3 days	\$2,559.00	20.00%	\$2,062.55
FPM 232 Training: Applications in Contracting	Intermediate	3 days	\$2,090.00	20.00%	\$1,684.54
FPM 233 Training: Applications in Business, Cost & Financial Management	Intermediate	3 days	\$2,090.00	20.00%	\$1,684.54
FPM 234 Training: Applied Leadership in Projects and Programs Training Course	Intermediate	3 days	\$1,740.00	20.00%	\$1,402.44
FPM 331 Training: Progressive Concepts in Program Management	Advanced	3 days	\$3,140.00	20.00%	\$2,530.84
FPM 332 Training: Progressive Contracting Strategies for Programs Training	Advanced	3 days	\$2,785.00	20.00%	\$2,244.71
FPM 333 Training: Progressive Business, Cost & Financial Management	Advanced	3 days	\$2,785.00	20.00%	\$2,244.71
FPM 334 Training: Progressive Leadership in Program Management	Advanced	3 days	\$2,050.00	20.00%	\$1,652.30
<b>Google Cloud</b>					
Architecting with Google Cloud Design and Process	Intermediate	3 days	\$2,050.00	20.00%	\$1,652.30
Developing Applications with Google Cloud	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Machine Learning on Google Cloud	Advanced	3 days	\$3,350.00	20.00%	\$2,700.10
Application Development with LLMs on Google Cloud	Advanced	2 days	\$895.00	20.00%	\$721.37

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Getting Started with Google Kubernetes Engine	Intermediate	1 day	\$895.00	20.00%	\$721.37
Google Cloud Fundamentals: Core Infrastructure	Foundation	1 day	\$895.00	20.00%	\$721.37
Logging, Monitoring and Observability in Google Cloud	Intermediate	1 day	\$2,050.00	20.00%	\$1,652.30
Analyzing and Visualizing Data in Looker	Foundation	1 day	\$895.00	20.00%	\$721.37
Developing APIs with Google Cloud's Apigee API Platform	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Developing Data Models with LookML	Intermediate	1 day	\$895.00	20.00%	\$721.37
From Data to Insights with Google Cloud	Foundation	1 day	\$2,785.00	20.00%	\$2,244.71
Security in Google Cloud	Intermediate	1 day	\$2,785.00	20.00%	\$2,244.71
Architecting with Google Compute Engine	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Data Warehousing with BigQuery	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
Architecting with Google Kubernetes Engine	Advanced	3 days	\$2,050.00	20.00%	\$1,652.30
Networking in Google Cloud	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71

## IAPP

Certified Information Privacy Professional (CIPP/US)	Intermediate	3 days	\$3,670.00	20.00%	\$2,958.02
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## IBM

DB2 11 for z/OS Application Programming Workshop (CV722G)	Advanced	5 days	\$2,325.00	20.00%	\$1,873.95
AIX Basics Training (AN10G)	Foundation	5 days	\$2,475.00	20.00%	\$1,994.85
Power Systems for AIX II AIX Implementation and Administration (AN12G)	Intermediate	5 days	\$4,150.00	20.00%	\$3,344.90
AIX Jumpstart for UNIX Professionals (AN14G)	Intermediate	5 days	\$4,150.00	20.00%	\$3,344.90
Power Systems for AIX III: Advanced Administration and Problem Determination (AN15G)	Advanced	5 days	\$4,250.00	20.00%	\$3,425.50
WebSphere Application Server V9 Administration in a Federated Environment (WA599G)	Advanced	3 days	\$1,640.00	20.00%	\$1,321.84
Administering WebSphere Application Server Liberty Profile V9	Intermediate	3 days	\$1,600.00	20.00%	\$1,289.60
WebSphere Application Server V9 Administration (WA590G)	Intermediate	5 days	\$2,460.00	20.00%	\$1,982.76
IBM Cognos Analytics: Author Reports Fundamentals V11.2x (B6358G)	Foundation	3 days	\$2,445.00	20.00%	\$1,970.67

## ITIL® & ITSM

ITIL® 4 Foundation Training	Foundation	3 days	\$2,515.00	20.00%	\$2,027.09
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Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Technology Business Management (TBM) APMG Certification	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
ITIL® 4 Specialist: Create, Deliver, and Support Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
ITIL® 4 Strategist: Direct, Plan, and Improve Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
ITIL® 4 Specialist: Drive Stakeholder Value Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
ITIL® 4 Specialist: High-Velocity IT Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
ITIL® 4 Leader: Digital and IT Strategy Training	Advanced	3 days	\$2,785.00	20.00%	\$2,244.71
ITIL® 4 Specialist: Monitor, Support, and Fulfil Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
ITIL® 4 Specialist: Plan, Implement & Control Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
ITIL® 4 Practitioner: Change Enablement Training	Intermediate	1 day	\$895.00	20.00%	\$721.37
ITIL® 4 Specialist: Collaborate, Assure and Improve Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
COBIT® 2019 Training	Intermediate	3 days	\$2,050.00	20.00%	\$1,652.30
ITIL® 4 Practitioner: Service Desk Training	Intermediate	1 day	\$895.00	20.00%	\$721.37
ITIL® 4 Practitioner: Incident Management Training	Intermediate	1 day	\$895.00	20.00%	\$721.37

## Java

Introduction to Java Programming Training	Foundation	3 days	\$3,140.00	20.00%	\$2,530.84
Java Best Practices and Design Patterns Training	Advanced	3 days	\$3,140.00	20.00%	\$2,530.84
Developing Modern Enterprise Java Applications Using Spring Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Java Web Application Development Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Building REST and SOAP Web Services with Java Training	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84

## Leadership and Professional Development

Facilitating Productive Communication Training	Foundation	1 day	\$2,050.00	25.00%	\$1,549.03
Introduction to Business and Report Writing Training	Foundation	2 days	\$2,785.00	25.00%	\$2,104.42
Assertive Communication Skills Training	Foundation	1 day	\$2,785.00	25.00%	\$2,104.42
Finance and Accounting Training for Nonfinancial Managers	Foundation	2 days	\$2,785.00	25.00%	\$2,104.42
Neurodiversity: Hidden Culture and Learning the Language Training	Foundation	1 day	\$895.00	25.00%	\$676.28
Critical Thinking Training	Foundation	2 days	\$2,785.00	25.00%	\$2,104.42

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Certificate in Change Management V3: APMG CM™ Training	Intermediate	3 days	\$3,455.00	25.00%	\$2,610.68
Management Skills Training	Foundation	2 days	\$2,785.00	25.00%	\$2,104.42
Influencing Skills Training: Getting Results without Direct Authority	Intermediate	2 days	\$2,050.00	25.00%	\$1,549.03
Personal Skills Training for Professional Excellence	Foundation	1 day	\$2,650.00	25.00%	\$2,002.41
Technical Writing Course	Foundation	2 days	\$3,140.00	25.00%	\$2,372.66
Time Management Training	Foundation	1 day	\$2,050.00	25.00%	\$1,549.03
Business Relationship Management (BRM) Training: Aligning IT & the Business	Intermediate	2 days	\$2,050.00	25.00%	\$1,549.03
Public Speaking Training: Create Compelling Speeches & Presentations	Foundation	2 days	\$2,785.00	25.00%	\$2,104.42
IT Management Skills Training	Intermediate	2 days	\$2,785.00	25.00%	\$2,104.42
Diversity in the Workplace Training: Building Bridges of Understanding	Foundation	1 day	\$2,050.00	25.00%	\$1,549.03
Strategic Thinking Training for Operational Management	Intermediate	2 days	\$2,785.00	25.00%	\$2,104.42
21st Century Leadership Training: Inspiring Excellence and Engagement	Intermediate	2 days	\$2,785.00	25.00%	\$2,104.42
Developing Your Leadership Voice for Presence and Impact	Intermediate	1 day	\$2,785.00	25.00%	\$2,104.42
Emotional Intelligence Training	Foundation	1 day	\$2,785.00	25.00%	\$2,104.42
Navigating Increasing Complexity: Duke CE Course	Advanced	2 days	\$2,195.00	25.00%	\$1,658.60
Translating Strategy Into Results: Duke CE Course	Advanced	2 days	\$2,195.00	25.00%	\$1,658.60
Thriving in Dynamic Change: Duke CE Course	Advanced	2 days	\$2,195.00	25.00%	\$1,658.60
Elevating Team Impact: Duke CE Course	Advanced	2 days	\$2,195.00	25.00%	\$1,658.60
Driving Breakthrough Innovation: Duke CE Program	Advanced	2 days	\$2,195.00	25.00%	\$1,658.60
Influencing Collaborative Solutions: Duke CE Course	Advanced	2 days	\$2,195.00	25.00%	\$1,658.60
Time Management Essentials Training	Foundation	1 day	\$895.00	25.00%	\$676.28
Emotional Intelligence Essentials	Foundation	1 day	\$895.00	25.00%	\$676.28
Customer Service Essentials Training	Foundation	1 day	\$895.00	25.00%	\$676.28
Conflict Management and Resolution Essentials	Foundation	1 day	\$895.00	25.00%	\$676.28
Duke CE Advanced Leadership for Government: Translating Strategy Into Results	Advanced	2 days	\$2,200.00	25.00%	\$1,662.38
Duke CE Advanced Leadership for Government: Navigating Increasing Complexity	Advanced	2 days	\$2,200.00	25.00%	\$1,662.38
Duke CE Advanced Leadership for Government: Elevating Team Impact	Advanced	2 days	\$2,200.00	25.00%	\$1,662.38
Duke CE Advanced Leadership for Government: Driving Breakthrough Innovation	Advanced	2 days	\$2,200.00	25.00%	\$1,662.38

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Duke CE Advanced Leadership for Government: Influencing Collaborative Solutions	Advanced	2 days	\$2,200.00	25.00%	\$1,662.38
Duke CE Advanced Leadership for Government: Thriving in Dynamic Change	Advanced	2 days	\$2,200.00	25.00%	\$1,662.38

## Microsoft Dynamics 365

Microsoft Power Platform Fundamentals Training (PL-900)	Foundation	1 day	\$895.00	20.00%	\$721.37
Microsoft Power Platform Functional Consultant Training (PL-200)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Microsoft Power Platform Developer Training (PL-400)	Intermediate	5 days	\$3,350.00	20.00%	\$2,700.10
Microsoft Power Platform Solution Architect Training (PL-600)	Advanced	4 days	\$2,785.00	20.00%	\$2,244.71
Dynamics 365 Business Central Training (MB-800)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Microsoft Power Automate RPA Developer (PL-500)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Implement a Data Warehouse with Microsoft Fabric (DP-602)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Implement Real-Time Intelligence with Microsoft Fabric (DP-603)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Implement a Data Science and Machine Learning Solution for AI with Microsoft Fabric (DP-604)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Create and Manage Canvas Apps with Power Apps (PL-7001)	Foundation	1 day	\$895.00	20.00%	\$721.37
Create and Manage Automated Processes by Using Power Automate (PL-7002)	Foundation	1 day	\$895.00	20.00%	\$721.37
Create and Manage Model-Driven Apps with Power Apps and Dataverse (PL-7003)	Foundation	1 day	\$895.00	20.00%	\$721.37

## Microsoft Office/365

Copilot Foundations (AI-3018)	Foundation	1 day	\$895.00	20.00%	\$721.37
Excel Data Analysis Course	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
Introduction to VBA Programming Training	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
Introduction to Microsoft Access Training	Foundation	2 days	\$3,140.00	20.00%	\$2,530.84
Microsoft 365: Key Tools for Personal Productivity and Collaboration	Foundation	1 day	\$3,140.00	20.00%	\$2,530.84
Microsoft Intune Administration: Hands-on	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Microsoft Excel Training Course	Foundation	2 days	\$2,785.00	20.00%	\$2,244.71
Creating & Designing Excel Workbooks Training	Intermediate	1 day	\$895.00	20.00%	\$721.37
Automating Excel with Macros Training	Intermediate	2 days	\$895.00	20.00%	\$721.37
Collaborating in MS Teams: A Hands-On Approach	Foundation	1 day	\$895.00	20.00%	\$721.37

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Microsoft 365 Fundamentals (MS-900)	Foundation	1 day	\$895.00	20.00%	\$721.37
Managing Microsoft Teams Training (MS-700)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Microsoft Security, Compliance, and Identity Fundamentals Training (SC-900)	Foundation	1 day	\$895.00	20.00%	\$721.37
Microsoft Security Operations Analyst Training (SC-200)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Microsoft Identity and Access Administrator Training (SC-300)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Microsoft Information Protection Administrator Training (SC-400)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Microsoft Dynamics 365 ERP Training (MB-920)	Foundation	1 day	\$895.00	20.00%	\$721.37
Microsoft Cybersecurity Architect (SC-100)	Advanced	4 days	\$3,140.00	20.00%	\$2,530.84
Microsoft 365 Endpoint Administrator Training (MD-102)	Intermediate	4 days	\$3,350.00	20.00%	\$2,700.10
Employee Experience Platform Specialist (MS-080)	Intermediate	3 days	\$895.00	20.00%	\$721.37
Microsoft 365 Administrator Essentials (MS-102)	Intermediate	5 days	\$3,350.00	20.00%	\$2,700.10
Collaboration Communications Systems Engineer Training (MS-721)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Implementing a Lakehouse with Microsoft Fabric (DP-601)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Empower Your Workforce with Copilot for Microsoft 365 Use Cases (MS-4004)	Foundation	1 day	\$895.00	20.00%	\$721.37
Dynamics 365 Business Central Developer (MB-820)	Intermediate	4 days	\$3,350.00	20.00%	\$2,700.10
Microsoft Fabric Analytics Engineer (DP-600)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84
Craft Effective Prompts for Microsoft Copilot for Microsoft 365 (MS-4005)	Foundation	1 day	\$895.00	20.00%	\$721.37
Configure SIEM Security Operations Using Microsoft Sentinel (SC-5001)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Copilot for Microsoft 365 User Enablement Specialist (MS-4007)	Foundation	1 day	\$895.00	20.00%	\$721.37
Microsoft Purview Essentials: Securing Data in Microsoft 365 (SC-5003)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Get Started with Microsoft Copilot for Security (SC-5006)	Foundation	1 day	\$895.00	20.00%	\$721.37
Build connectors and plugins for Microsoft Copilot for Microsoft 365 (MS-4010)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Enhance Endpoint Security with Microsoft Intune and Microsoft Copilot for Security (MD-4011)	Intermediate	1 day	\$895.00	20.00%	\$721.37
Configure and govern entitlement with Microsoft Entra ID (SC-5008)	Intermediate	1 day	\$895.00	20.00%	\$721.37
<b>Microsoft Project</b>					
Microsoft Project Training Introduction	Foundation	1 day	\$2,785.00	20.00%	\$2,244.71

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
<b>Networking</b>					
CompTIA A+® Certification Training	Foundation	5 days	\$3,455.00	20.00%	\$2,784.73
Introduction to Networking Training	Foundation	2 days	\$3,140.00	20.00%	\$2,530.84
Network Configuration and Troubleshooting Training	Intermediate	3 days	\$3,140.00	20.00%	\$2,530.84
CompTIA Network+® Training	Intermediate	5 days	\$2,790.00	20.00%	\$2,248.74
<b>Oracle</b>					
Developing SQL Queries for Oracle Databases	Foundation	3 days	\$3,140.00	20.00%	\$2,530.84
Oracle® PL/SQL Training	Intermediate	3 days	\$3,350.00	20.00%	\$2,700.10
<b>Power BI</b>					
Power BI: Hands-On Reports and Dashboards Training	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
Introduction to Power BI Training	Foundation	1 day	\$2,785.00	20.00%	\$2,244.71
Power BI for Business Users	Foundation	1 day	\$895.00	20.00%	\$721.37
Introduction to DAX for Power BI	Intermediate	1 day	\$2,050.00	20.00%	\$1,652.30
Power BI: Administrator in a Day Training	Intermediate	1 day	\$895.00	20.00%	\$721.37
Power BI: Advanced Data Modeling and Shaping (One-Day Course)	Advanced	1 day	\$2,050.00	20.00%	\$1,652.30
Advanced Visualization with Power BI Training	Intermediate	2 days	\$895.00	20.00%	\$721.37
Power BI: Dashboard Training (One-Day Course)	Foundation	1 day	\$895.00	20.00%	\$721.37
Hands-On Paginated Reports with Power BI	Intermediate	1 day	\$2,050.00	20.00%	\$1,652.30
Data Analysis using Power BI Desktop - Level 1 - Report Builder	Foundation	2 days	\$990.00	20.00%	\$797.94
Data Model Design using Power BI Desktop - Level 2	Intermediate	2 days	\$595.00	20.00%	\$479.57
Introduction to DAX for Power BI Desktop Users - Level 3	Advanced	1 day	\$1,190.00	20.00%	\$959.14
Designing Data Models in Excel for Power BI Reports Training	Intermediate	1 day	\$2,785.00	20.00%	\$2,244.71
Power BI Data Analyst Training Course (PL-300)	Intermediate	4 days	\$2,785.00	20.00%	\$2,244.71
Develop Dynamic Reports with Microsoft Power BI (DP-605)	Intermediate	1 day	\$895.00	20.00%	\$721.37

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
<b>Power Platform</b>					
Power Apps Power Automate Training	Foundation	2 days	\$3,140.00	20.00%	\$2,530.84
Advanced Power App Development Training	Advanced	3 days	\$2,050.00	20.00%	\$1,652.30
Advanced Power Automate Development Training	Advanced	3 days	\$2,050.00	20.00%	\$1,652.30
<b>Programming</b>					
Introduction to TypeScript and Node	Foundation	2 days	\$3,140.00	20.00%	\$2,530.84
Introduction to React Native	Intermediate	2 days	\$895.00	20.00%	\$721.37
<b>Programming Fundamentals</b>					
Introduction to C# Training	Foundation	3 days	\$3,140.00	20.00%	\$2,530.84
Introduction to Julia Programming: Machine-Learning Models and AI	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Hands-On Introduction to R	Foundation	2 days	\$2,785.00	20.00%	\$2,244.71
Rust Essentials: Building Better Software	Intermediate	3 days	\$2,050.00	20.00%	\$1,652.30
The Power of PowerShell	Intermediate	2 days	\$895.00	20.00%	\$721.37
<b>Project Management</b>					
PRINCE2® 7th Edition Foundation and Practitioner Certification Training	Intermediate	5 days	\$3,455.00	20.00%	\$2,784.73
Project Management Professional® (PMP) Certification Training	Advanced	5 days	\$3,350.00	20.00%	\$2,700.10
Risk Management Training for Projects, Programs, and Operations	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
Complex Project Management Training	Advanced	2 days	\$2,785.00	20.00%	\$2,244.71
Introduction to Project Management Training	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
Software Project Management Training	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
Project Manager Leadership Training: Building and Leading High-Performance Teams	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
Certified Associate in Project Management (CAPM)® Certification Training	Foundation	3 days	\$2,785.00	20.00%	\$2,244.71
Building and Evolving a Project Management Office (PMO) Training	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
Program Management Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Lean Six Sigma Yellow Belt Certification Preparation	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Lean Six Sigma Green Belt Certification Preparation	Intermediate	5 days	\$3,350.00	20.00%	\$2,700.10
Generative AI Strategies for Project Managers	Intermediate	1 day	\$895.00	20.00%	\$721.37
<b>Python</b>					
Python Fundamentals Training for Non-Programmers	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
Introduction to Python Training	Foundation	3 days	\$2,785.00	20.00%	\$2,244.71
Advanced Python: Best Practices and Design Patterns	Advanced	3 days	\$3,140.00	20.00%	\$2,530.84
<b>Red Hat</b>					
Red Hat System Administration I (RH124) Training	Foundation	5 days	\$4,000.00	20.00%	\$3,224.00
Red Hat System Administration II (RH134)	Intermediate	5 days	\$5,000.00	20.00%	\$4,030.00
Red Hat System Administration II Training with RHCSA Exam (RH135)	Intermediate	5 days	\$5,500.00	20.00%	\$4,433.00
RHCSA Rapid Track Course (RH199)	Advanced	5 days	\$5,250.00	20.00%	\$4,231.50
Red Hat Enterprise Linux Automation with Ansible (RH294)	Intermediate	4 days	\$4,280.00	20.00%	\$3,449.68
Red Hat OpenShift Administration II: Operating a Production Kubernetes Cluster (DO280)	Advanced	4 days	\$4,280.00	20.00%	\$3,449.68
Red Hat OpenStack Administration I: Core Operations for Domain Operators (CL110) Training	Intermediate	5 days	\$4,000.00	20.00%	\$3,224.00
Red Hat OpenStack Administration II: Day 2 Operations for Cloud Operators (CL210) Training	Advanced	5 days	\$4,280.00	20.00%	\$3,449.68
Red Hat Learning Subscriptions	Foundation	Self-paced	\$-	20.00%	\$0.00
Red Hat Learning Subscription RHLS: Standard	Foundation	Self-paced	\$-	20.00%	\$0.00
<b>Sales Force</b>					
Prepare for your Platform App Builder Certification Exam (CRT403)	Intermediate	5 days	\$900.00	20.00%	\$725.40
BOW310 - SAP BusinessObjects Web Intelligence Training: Report Design I	Foundation	2 days	\$1,840.00	20.00%	\$1,483.04
BOW320 - SAP BusinessObjects Web Intelligence Training: Report Design II	Intermediate	2 days	\$1,840.00	20.00%	\$1,483.04
SAP SCM500 - Processes in Procurement Training	Intermediate	5 days	\$4,600.00	20.00%	\$3,707.60
HA100 - SAP HANA Introduction Training	Foundation	2 days	\$2,760.00	20.00%	\$2,224.56
HA200 - SAP HANA 2.0 Installation & Administration Training	Intermediate	5 days	\$4,600.00	20.00%	\$3,707.60

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
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HA300 - SAP HANA Modeling Training	Intermediate	3 days	\$4,600.00	20.00%	\$3,707.60
HA400 - ABAP Programming Training for SAP HANA	Advanced	5 days	\$2,760.00	20.00%	\$2,224.56
S4H00 - SAP S/4HANA Overview Training	Foundation	1 day	\$2,760.00	20.00%	\$2,224.56
SAPTEC - Technology Fundamentals for SAP S/4HANA and SAP Business Suite Training	Foundation	3 days	\$3,680.00	20.00%	\$2,966.08
ADM100 - System Administration I for SAP S/4HANA and SAP Business Suite	Intermediate	5 days	\$4,600.00	20.00%	\$3,707.60
SAP Business Suite to SAP S/4HANA Delta (S4H01) Training					

## SharePoint

Microsoft SharePoint 2016 Training	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
Microsoft SharePoint Training	Foundation	2 days	\$3,140.00	20.00%	\$2,530.84
Introduction to SharePoint 2019 Training	Foundation	1 day	\$3,140.00	20.00%	\$2,530.84
SharePoint 2019/Online Hybrid Administration	Advanced	3 days	\$3,350.00	20.00%	\$2,700.10

## Software Engineering

Use Case Training for User and System Requirements	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
ISTQB Certified Foundation Level v4.0 Training	Foundation	3 days	\$2,785.00	20.00%	\$2,244.71
Software Change, Configuration and Release Management (SCM) Training	Intermediate	2 days	\$2,785.00	20.00%	\$2,244.71
The ISTQB® Certified Tester AI Testing (CT-AI)	Advanced	3 days	\$3,140.00	20.00%	\$2,530.84
User Experience (UX) Design Training for Successful Software Development	Foundation	2 days	\$2,785.00	20.00%	\$2,244.71
Enterprise Architecture using the TOGAF® Standard, 10th Edition	Intermediate	4 days	\$4,295.00	20.00%	\$3,461.77
Introduction to Software Testing Training	Foundation	2 days	\$2,785.00	20.00%	\$2,244.71
Introduction to Microservices Architecture Training	Intermediate	2 days	\$2,050.00	20.00%	\$1,652.30
Advanced Level test Analyst - ISTQB Software Testing Certification Training	Advanced	3 days	\$2,199.00	20.00%	\$1,772.39
JMeter Training - Performance Testing Workshop	Intermediate	2 days	\$2,940.00	20.00%	\$2,369.64
Selenium Training - Web Automation Workshop	Intermediate	2 days	\$2,940.00	20.00%	\$2,369.64
Introduction to Kubernetes Training	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
Introduction to Docker Training					
Model Based System Engineering with SysML					

Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
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Advanced MBSE: Simulation and Automated Testing Course

## SQL Server

Querying Data with Microsoft Transact-SQL Training (DP-080)	Foundation	2 days	\$2,050.00	20.00%	\$1,652.30
Getting Started with Cosmos DB NoSQL Development (DP-3015)	Intermediate	1 day	\$895.00	20.00%	\$721.37
SQL Server Integration Services (SSIS) Training for Business Intelligence	Intermediate	3 days	\$3,140.00	20.00%	\$2,530.84
SQL Server Reporting Services	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
SQL Server Transact-SQL Programming	Intermediate	3 days	\$3,140.00	20.00%	\$2,530.84
Introduction to SQL Course	Foundation	2 days	\$2,785.00	20.00%	\$2,244.71
Advanced SQL Course	Advanced	2 days	\$2,785.00	20.00%	\$2,244.71
Microsoft SQL Server Training Course	Foundation	3 days	\$3,140.00	20.00%	\$2,530.84
SQL Server Database Administration	Intermediate	3 days	\$3,140.00	20.00%	\$2,530.84
Writing SQL Queries with SQL Server Management Studio	Foundation	1 day	\$895.00	20.00%	\$721.37
Writing SQL Queries Training	Foundation	2 days	\$895.00	20.00%	\$721.37
Writing Powerful SQL Queries for SQL Server	Advanced	2 days	\$895.00	20.00%	\$721.37

## TechData

VMware Horizon: Deploy and Manage [V8.8]	Intermediate	5 days	\$4,250.00	20.00%	\$3,425.50
VMware vSphere Training	Intermediate	5 days	\$4,250.00	20.00%	\$3,425.50

## UNIX/Linux

Introduction to Linux Training	Foundation	2 days	\$3,140.00	20.00%	\$2,530.84
Linux Administration and Support Training	Intermediate	3 days	\$3,140.00	20.00%	\$2,530.84
Linux and UNIX Tools and Utilities Training	Foundation	2 days	\$3,140.00	20.00%	\$2,530.84

## VMware Partner

VMware Horizon 8 Fast Track: Deploy and Manage + App Volumes	Advanced	5 days	\$6,475.00	20.00%	\$5,218.85
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Course Title	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
<b>Web Development</b>					
CSS3 Responsive Web Design Training	Foundation	2 days	\$3,140.00	20.00%	\$2,530.84
Building Web Applications with ASP.NET Core	Intermediate	3 days	\$3,140.00	20.00%	\$2,530.84
Building Web Applications with React 19	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
JavaScript Essentials for Web Development	Foundation	2 days	\$3,140.00	20.00%	\$2,530.84
HTML5, CSS3, and JavaScript for Modern Web Development	Foundation	3 days	\$3,140.00	20.00%	\$2,530.84
Building Web Applications with React 16	Intermediate	2 days	\$3,140.00	20.00%	\$2,530.84
Introduction to Angular	Foundation	2 days	\$3,140.00	20.00%	\$2,530.84
Blazor Course: Building Web Applications	Intermediate	2 days	\$2,050.00	20.00%	\$1,652.30
ASP.NET Learning CORE & CORE 7 for ASP.NET MVC Developers Training	Intermediate	3 days	\$2,785.00	20.00%	\$2,244.71
Getting Started with HTML and CSS	Foundation	1 day	\$895.00	20.00%	\$721.37
Introduction to Git	Foundation	1 day	\$895.00	20.00%	\$721.37
<b>Windows Systems</b>					
Introduction to Microsoft Configuration Manager	Intermediate	3 days	\$3,350.00	20.00%	\$2,700.10
Administering Windows Server Hybrid Core Infrastructure (AZ-800)	Intermediate	4 days	\$3,140.00	20.00%	\$2,530.84

# Onsite Technical Class

Course Duration	Commercial Private Rate (<10-attendees)	GSA/DIR Private Rate (<10-attendees)		GSA/DIR Attendee Pricing (per person>10)
1-Day Event	\$11,300	\$9,850	13%	\$460
2-Day Event	\$14,450	\$12,589	13%	\$550
3-Day Event	\$16,830	\$14,668	13%	\$640
4-Day Event	\$20,280	\$17,622	13%	\$730
5-Day Event	\$22,855	\$19,859	13%	\$820

# Onsite Non-Technical Class

1-Day Event	\$8,110	\$7,075	13%	\$460
2-Day Event	\$11,247	\$9,797	13%	\$550
3-Day Event	\$16,830	\$12,589	25%	\$640
4-Day Event	\$20,280	\$15,290	25%	\$730
5-Day Event	\$22,855	\$17,067	25%	\$820

All GSA pricing is negotiable based upon volume and event delivery options, including but not limited to, virtual delivery, material packaging (hard copy vs. electronic delivery), post SME support. Additional discounting will be provided by Learning Tree to each DIR customer which will provide DIR additional margins for our collective delivery.

# Fees for Miscellaneous Items (Optional)

**Subject Matter Expert Support**

**\$2,700/Day for SME Support**

SME Support includes additional facilitation requests, mentoring/coaching services and organizational assessment services.

# How to Contract (Obtain a Proposal and Issue a Purchase Order):

**CONTRACT NO:** DIR-CPO-5045

**VENDOR NO:** 1541577802400

*Mentor Protégé Agreement with Texas Department of Motor Vehicles*

**For Quotes and Purchase  
Orders, please contact:**



**Learning Tree International**

**Max Sierra** ([maxwell\\_sierra@learningtree.com](mailto:maxwell_sierra@learningtree.com))

**Corporate Address:**

13650 Dulles Technology Drive, Suite 400  
Herndon, VA 20170

**Contact Phone:**

703-925-5643

This contract is part of the  
[Texas Department of Information Resources \(DIR\)  
Cooperative Contracts Program](#)

# Results & Outcomes – That’s The Learning Tree Difference!

## 66.000 Global Organizations Served

