APPOINTMENT CENTRE

JANUARY 25–31, 2026

WEEKLY APPOINTMENT BREAKDOWN

2,143	-0.6%	216	278	7.7
appointments booked	% change over previous weeks	new listings this week	total properties SOLD this week	* Appointment/ Sold Index

MONTHLY COMPARISON 2025 VS 2026

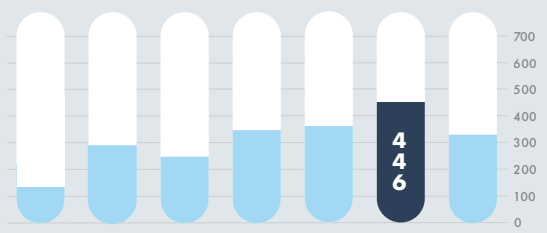
10,151	8,986	-11.5%
total appointments: January 2025	total appointments: January 2026	% change 2025 vs. 2026

WEEKLY | SALES TO NEW LISTINGS RATIO

REGIONAL*	
82.0%	128.7%

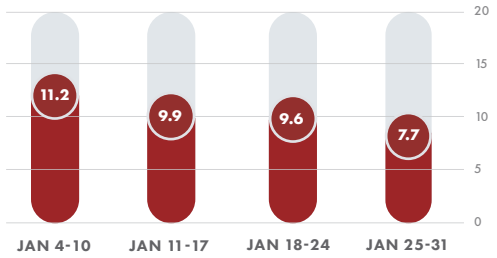
*(Hamilton, Niagara, Halton, Haldimand)

APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX

PAST 4 WEEKS



9.6
30 day average

TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	$400K - 499K	$600K - 699K
2	$700K - 799K	$400K - 499K
3	$600K - 699K	$800K - 899K
4	$800K - 899K	$700K - 799K
5	$500K - 599K	$500K - 599K

HALTON REGION

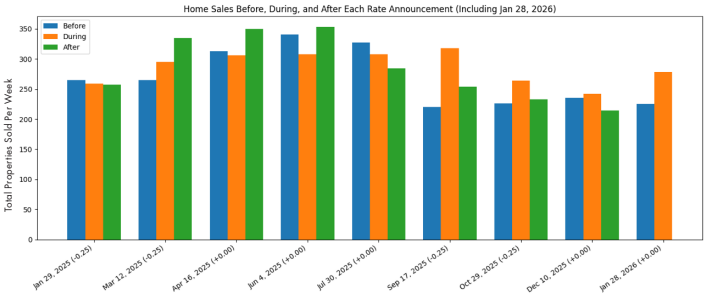
	Previous Week	Current Week
1	$1M - 1.49M	$1M - 1.49M
2	$800K - 899K	$800K - 899K
3	$1.5M - 1.99M	$600K - 699K
4	$700K - 799K	$2M+
5	$2M+	$1.5M - 1.99M

HALDIMAND REGION

	Previous Week	Current Week
1	$600K - 699K	$500K - 599K
2	$500K - 599K	$700K - 799K
3	$800K - 899K & $1M - 1.49M	$600K - 699K
4	$700K - 799K	$1M - 1.49M
5	$300K - 399K	$300K - 399K & $800K - 899K

NIAGARA REGION

	Previous Week	Current Week
1	$500K - 599K	$500K - 599K
2	$600K - 699K	$600K - 699K
3	$400K - 499K	$400K - 499K
4	$700K - 799K	$300K - 399K
5	$300K - 399K	$700K - 799K

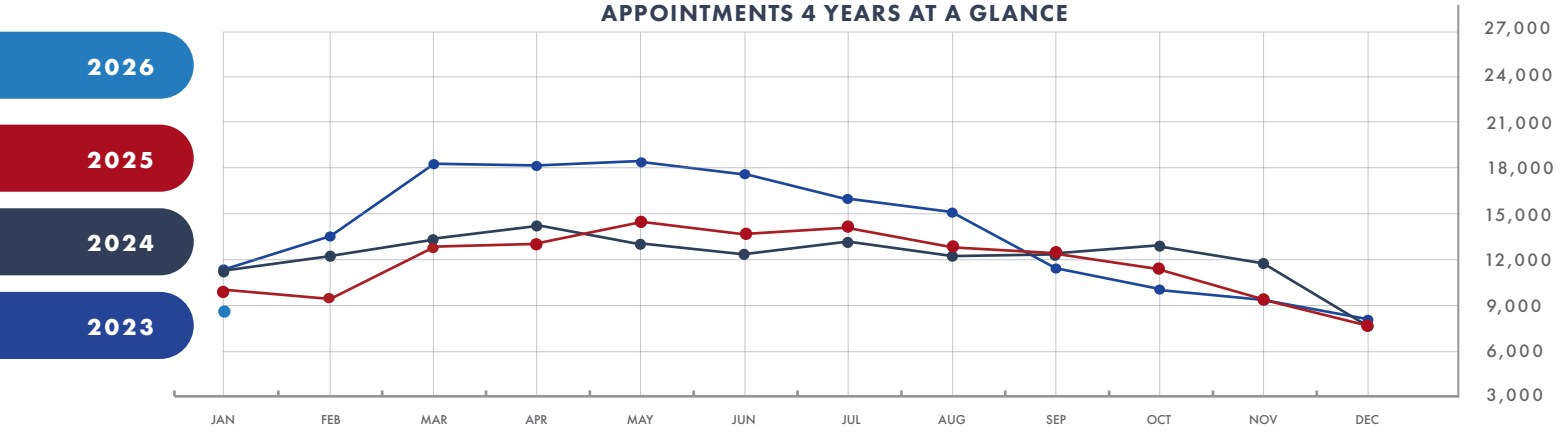


*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

A rate cut in January 2025 did not outperform a rate hold in January 2026. Jan 29, 2025 (-0.25 cut) sales were essentially flat to slightly softer from before – during – after.

Jan 28, 2026 (0.00 hold) Sales increased during the announcement week, even with no rate cut. Lower rates alone did not trigger more activity. Confidence mattered more than policy.

This year buyers were more comfortable operating in the rate environment suggesting adaptation, not hesitation.

Active real estate markets like ours are truly efficient, and respond less to the direction of rates and more to certainty about where rates are going.

APPOINTMENTS 4 YEARS AT A GLANCE