

APPOINTMENT CENTRE

JULY 31 - AUGUST 6, 2022



RE/MAX
NIAGARA &
ESCARPMENT
Realty Ltd., Brokerage
Realty Inc., Brokerage
Independently Owned & Operated

WEEKLY
APPOINTMENT
BREAKDOWN

2,832
appointments
booked

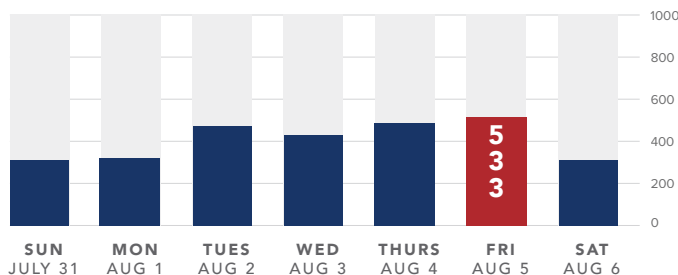
-1.3%
% change over
previous week

219
new listings
this week

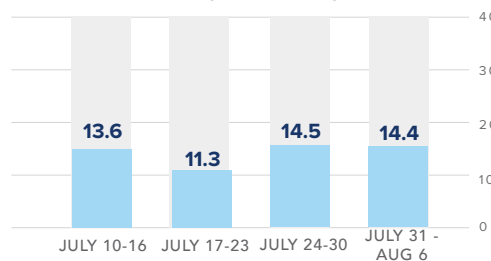
197
total properties
SOLD this week

14.4
*Appointment/Sold
Index

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2021 vs 2022

16,186
total
appointments:
Aug 2021

3,088
total
appointments:
Aug 1-6 2021

2,560
total
appointments:
Aug 1-6 2022

-17.1%
% change
2021 vs. 2022

Appointments are down slightly by -1.3% over the previous week, as consumers enjoyed the August Long Weekend break, as well as the heat wave we experienced keeping buyers and sellers indoors. We have narrowed the gap further in our monthly comparison numbers by 10%, indicating that we have a more normalized summer market.

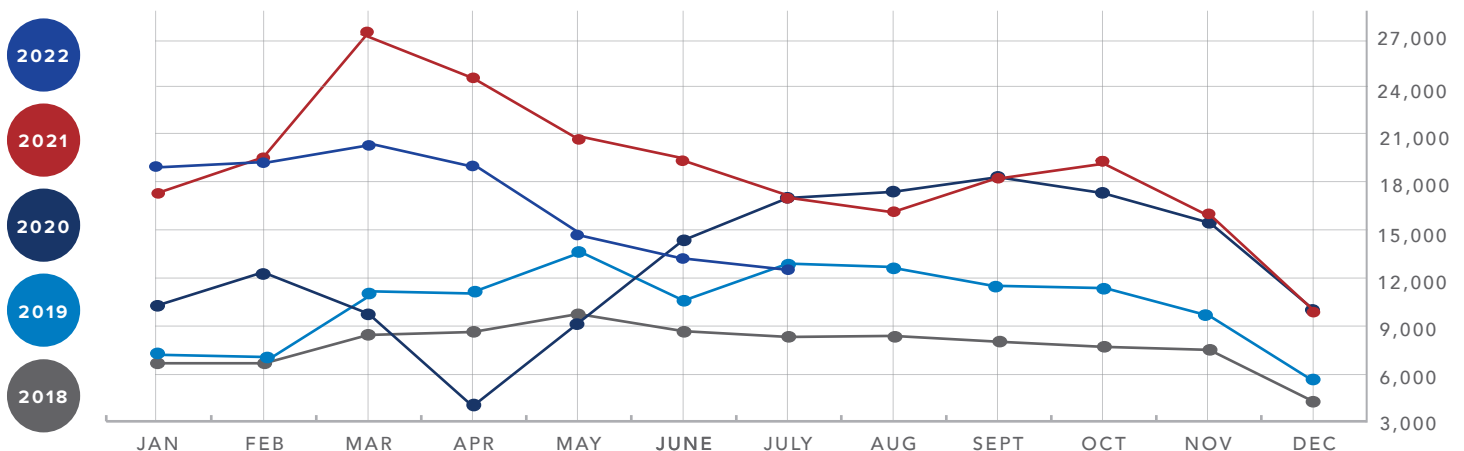
TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M
#2	\$750-800k	\$650-700k	#2	\$950-1M	\$950-1M	#2	\$350-400k	\$450-500k
#3	\$650-700k	\$750-800k	#3	\$650-700k	\$550-600k	#3	\$550-600k	\$350-400k
#4	\$450-500k	\$450-500k	#4	\$550-600k	\$650-700k	#4	\$450-500k	\$650-700k
#5	\$550-600k	\$700-750k	#5	\$850-900k	\$750-800 & \$2M+	#5	\$650-700k	\$600-650k

The appointment/sold index held at 14.4, as sellers are listing more product and adapting to the market.

The \$1-2M price range continues to be the most in-demand price range in all of our trading areas. In Halton, we saw the luxe \$2M+ price range reappear in the top 5. In Hamilton, we saw a slight shuffle but remained in the mid-high ranges. Niagara continues to represent the low, mid and high price ranges.

APPOINTMENTS 5 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.