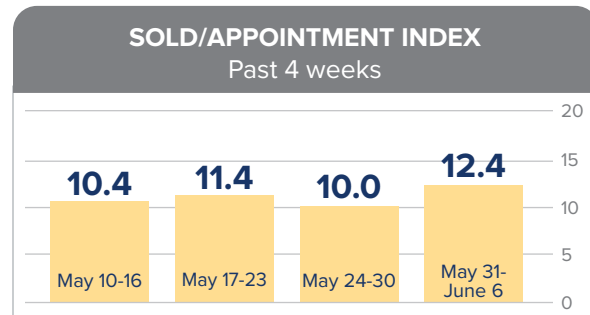
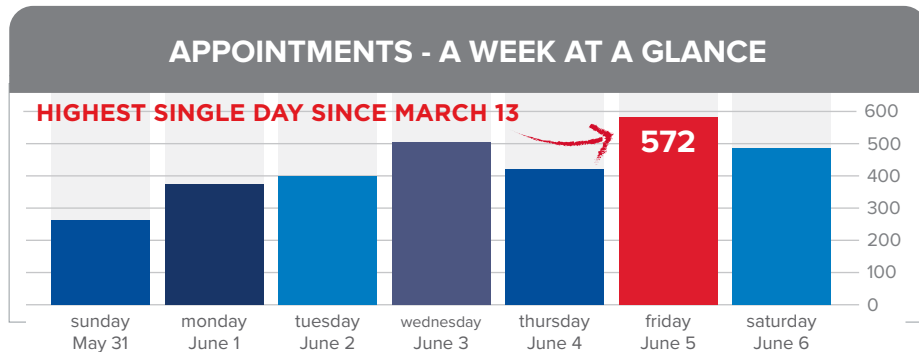


**RE/MAX****NIAGARA & ESCARPMENT**
Realty Ltd., Brokerage Realty Inc., Brokerage
Independently Owned & Operated

APPOINTMENT CENTRE

MAY 31 - June 6, 2020

WEEKLY APPOINTMENT BREAKDOWN	3016	+24.6%	195	243	12.4	This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.
	appointments booked	% change over previous week	new listings this week	total properties SOLD this week	Sold/Appointment Index	



TOP 5 PRICE RANGES

Hamilton		Burlington		Niagara	
#1	\$350-400k	#1	\$1-2M	#1	\$350-400k
#2	\$450-500k	#2	\$400-450k	#2	\$450-500k
#3	\$550-600k	#3	\$800-900k	#3	\$300-350k
#4	\$500-550k	#4	\$600-650k	#4	\$400-450k
#5	\$650-700k	#5	\$450-500k	#5	\$600-650k

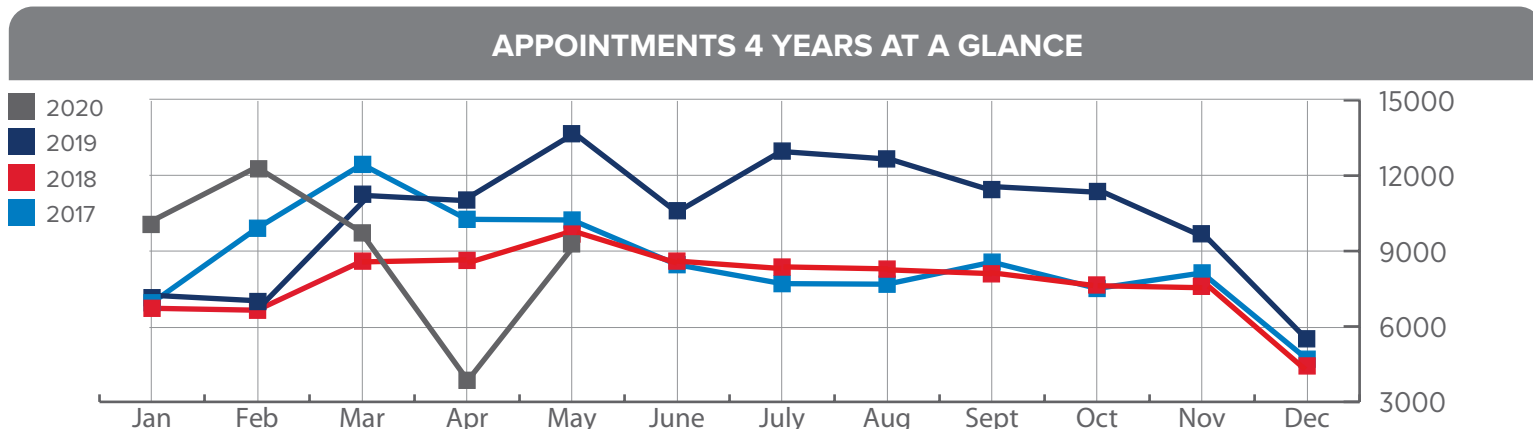
Last week's appointments saw increases all around. With 3016 appointments in total, we recorded a 24.6% increase over the previous week! New listings were up 29% and sales increased marginally. Overall in the first 6 days of June, we have actually recorded 15.4% more appointments than the same time period back in 2019 - even though we are still experiencing Covid-19 restrictions!

Our Sold/Appointment Index rose to 12.4 appointments on average per property sold. More listings mean that Buyers are gradually seeing more options in the market, and are definitely actively looking.

Hamilton price ranges continue to show popularity between \$350-\$700k. Diversity is the story in Burlington once again with high, mid and low price ranges all in demand. Niagara is showing similar trends to Hamilton, with traction in the \$350-\$650k price points.

MONTHLY COMPARISON 2019 vs 2020

10,945	2,383	2,750	+15.4%
total appointments: June 2019	total appointments: June 1-6, 2019	total appointments: June 1-6, 2020	% change 2019 vs. 2020



*source: RE/MAX Escarpment & Niagara internal data.