APPOINTMENT CENTRE

OCTOBER 5 – 11, 2025

ENO STATS

WEEKLY APPOINTMENT BREAKDOWN

2,565	-11.7%	296	252	10.2
appointments booked	% change over previous weeks	new listings this week	total properties SOLD this week	* Appointment/ Sold Index

MONTHLY COMPARISON 2024 VS 2025

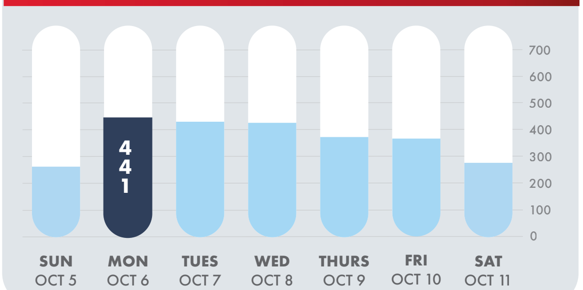
12,840	4,848	4,623	-4.6%
total appointments: October 2024	total appointments: October 1-11, 2024	total appointments: October 1-11, 2025	% change 2024 vs. 2025

WEEKLY | SALES TO NEW LISTINGS RATIO

REGIONAL*	ENO
71.6%	85.1%

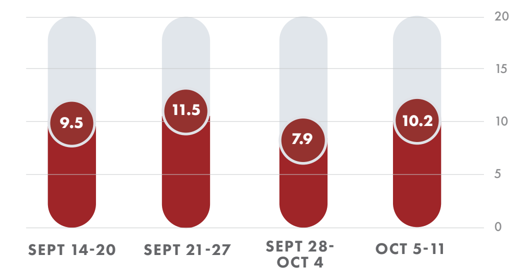
*(Hamilton, Niagara, Halton, Haldimand)

APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX

PAST 4 WEEKS



9.8
30 day average

TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	$600K - 699K	$600K - 699K
2	$500K - 599K	$500K - 599K
3	$700K - 799K	$700K - 799K
4	$1M - 1.49M	$400K - 499K
5	$400K - 499K	$800K - 899K

HALTON REGION

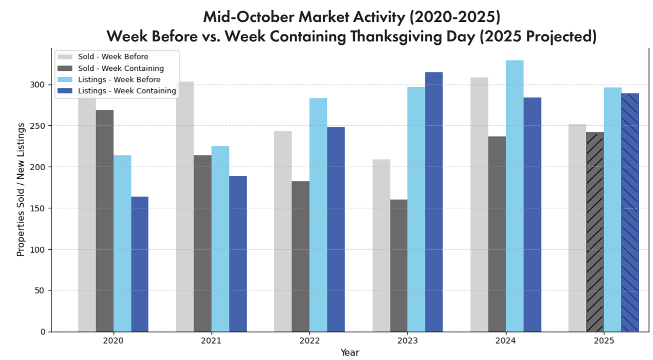
	Previous Week	Current Week
1	$1M - 1.49M	$1M - 1.49M
2	$1.5M - 1.99M	$800K - 899K
3	$900K - 999K	$1.5M - 1.99M
4	$2M+	$2M+
5	$800K - 899K	$600K - 699K

HALDIMAND REGION

	Previous Week	Current Week
1	$400K - 499K	$400K - 499K
2	$700K - 799K	$500K - 599K
3	$500K - 599K	$700K - 799K
4	$600K - 699K	$900K - 999K
5	$900K - 999K	$600K - 699K

NIAGARA REGION

	Previous Week	Current Week
1	$500K - 599K	$500K - 599K
2	$600K - 699K	$400K - 499K
3	$400K - 499K	$600K - 699K
4	$700K - 799K	$700K - 799K
5	$1M - 1.49M	$800K - 899K



*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

Sales have averaged a 9–10% dip mid-October (around Thanksgiving) over the last few years, with 2025 breaking that trend:

1. Sales are stabilizing in 2025 and are projected to see a +4% lift after years of mid-month weakness.
2. Listings typically dip 20–30% around mid-October, but in 2025 there are indications of improved listing activity where sellers are expected to stay more engaged than in prior years
3. Expect a smaller mid-October cooldown in 2025, not the deeper pullbacks seen in 2021–2022.
4. Momentum should carry into late Q4, particularly if rate trends stay steady and buyers anticipate a spring lift.

APPOINTMENTS 4 YEARS AT A GLANCE