



# market pulse

NOVEMBER 2021

**RE/MAX**  
NIAGARA &  
ESCARPMENT  
Realty Ltd., Brokerage  
Realty Inc., Brokerage  
Independently Owned & Operated

## UNIT SALES

RE/MAX  
Escarment

**879**  
-11.66%

Hamilton-  
Burlington

**1,199**  
-3.4%

monthly

RE/MAX  
Niagara

**270**  
+29.19%

Niagara

**666**  
-4.2%



## NEW LISTINGS

RE/MAX  
Escarment

**550**  
-2.48%

Hamilton-  
Burlington

**1,274**  
-3.8%

monthly

RE/MAX  
Niagara

**188**  
+62.07%

Niagara

**737**  
+11.5%



## APPOINTMENTS

**16,355**  
+5.75%

monthly



## UNIT SALES

RE/MAX  
Escarment

**10,988**  
+9.47%

Hamilton-  
Burlington

**15,692**  
+12.1%

year-to-date

RE/MAX  
Niagara

**3,092**  
+43.75%

Niagara

**8,760**  
+18.4%

## NEW LISTINGS

RE/MAX  
Escarment

**8,236**  
+18.47%

Hamilton-  
Burlington

**19,422**  
+8.1%

year-to-date

RE/MAX  
Niagara

**2,204**  
+30.96%

Niagara

**11,058**  
+10.1%

## APPOINTMENTS

**216,314**  
+47.63%

year-to-date

## AGENT PERFORMANCE

Average  
UNIT SALES  
per person in  
November

RE/MAX  
Niagara & Escarpment



**1.6**  
properties

Hamilton-  
Burlington

**1**

**0.3**  
properties

Niagara

**1**

**0.5**  
properties

Hamilton-Burlington = statistics from the REALTORS® Association of Hamilton-Burlington.  
Niagara = statistics from the Niagara Association of REALTORS®.

\*When compared to the same month or year to date in the previous calendar year. Based on RE/MAX Niagara & Escarpment Internal Data and RAHB & NAR Statistics.