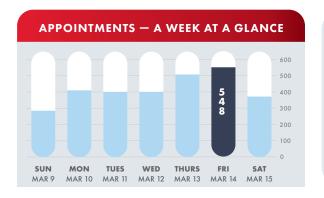
## APPOINTMENT CENTRE



MARCH 9 TO 15 2025

## 2,921 +1.0% 289 295 9.9 20 30 day average



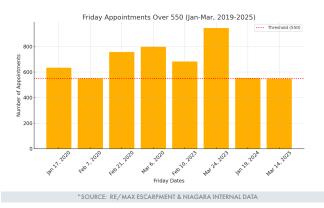


The appointment/sold index assesses the relationship between properties that sold this week and the number of appointments made during that same week, thereby measuring buyer motivation.

## **MONTHLY COMPARISON 2024 VS 2025**



	HAMIL	HALTON			NIAGARA			
	Previous Week	Current Week		Previous Week	Current Week		Previous Week	Current Week
1	\$1M - 2M	\$1M - 2M	1	\$1M - 2M	\$1M - 2M	1	\$500K - 550K	\$650K - 700K
2	\$550K - 600K	\$700K - 750K	2	\$2M+	\$2M+	2	\$550K - 600K	\$550K - 600K
3	\$750K - 800K	\$550K - 600K	3	\$950K - 1M	\$750K - 800K	3	\$650K - 700K	\$500K - 550K
4	\$700K - 750K	\$600K - 650K	4	\$450K - 500K	\$650K - 700K	4	\$1M - 2M	\$1M - 2M
5	\$650K - 700K	\$650K - 700K	5	\$850K - 900K	\$450K - 500K	5	\$450K - 500K	\$600K - 650K



The spring market continues to gain momentum with a fourth week of positive gains in appointments week-over-week. This past Friday saw nearly 550 appointments, something which has only occurred 8 times in Q1 in the past 6 years, and 15 times overall between 2019 and 2025.

## **APPOINTMENTS 4 YEARS AT A GLANCE** 27,000 2025 24,000 21,000 2024 18,000 15,000 2023 12,000 9,000 2022 6,000 3,000 JAN APR JUN AUG NOV DEC