## APPOINTMENT CENTRE RE/MAX JUNE 9-15 2024 Weekly 2,926 +0.1% 366 253 11.5 Appointment appointments % change over new listings total properties \*Appointment/ Breakdown this week SOLD this week Sold Index booked previous week **APPOINTMENT/SOLD INDEX APPOINTMENTS - A WEEK AT A GLANCE** PAST 4 WEEKS 1000 40 This number assesses the realtionship between 800 properties that sold this 600 week and the number of appointments made during 400 5 2 0 the same week, 11.5 9.5 9.5 thereby measuring buyer 8.9 200 motivation. MAY 26-SUN TUES WED THURS FRI MON SAT

MAY 19-25

JUNE 1

## **MONTHLY COMPARISON 2023 vs 2024**

June 14

June 15

June10

June 11

June 12

June 13

June 9



## **TOP 5 PRICE RANGES**

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$550-600k	\$650-700k
#2	\$750-800k	\$650-700k	#2	\$2M+	\$2M+	#2	\$450-500k	\$550-600k
#3	\$650-700k	\$750-800k	#3	\$750-800k	\$800-850k	#3	\$1-2M	\$450-500k
#4	\$800-850k	\$700-750k	#4	\$950k-1M	\$750-800	#4	\$650-700k	\$500-550k
#5	\$450-500k	\$800-850k	#5	\$700-750k	\$650-700k	#5	\$500-550k	\$750-800k

As June progresses, our appointments remained nearly identical to last week. with only a 0.1% increase in weekly appointments. As usual, our busiest day was Friday with 520 appointments, making this the 6th Friday of the year with over 500 appointments. Overall, we are still seeing a 30% decrease in monthly appointments compared to 2023 however, our year-to-date property sales numbers are up 12%.

JUNE 9-15

**IUNE 2-8** 

The appointment/sold index jumped to 11.5 after hovering below 10 for the past several weeks, as more buyers enter the market after the Bank of Canada rate drop. Plenty of new inventory is coming to the market with back to back weeks where new listings were well over 350 giving buyers more choice.

Our top price ranges remained fairly consistent as usual with a few notable changes. The \$1-2M range remains on top for the Hamilton and Halton. Hamilton continues to see the mid range price points as most popular and Halton has our highest price ranges on top besides the \$950k-1M range which has dropped from the chart altogether. The Niagara region also remained fairly consistent with ranges between \$450k and \$800k continuing to occupy the entire chart.

\*source: RE/MAX Escaroment & Niaaara internal data.



## **APPOINTMENTS 5 YEARS AT A GLANCE**