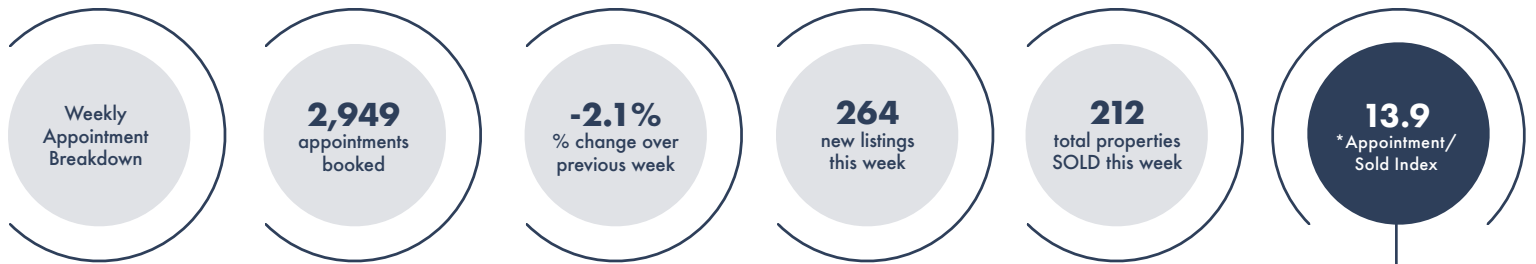
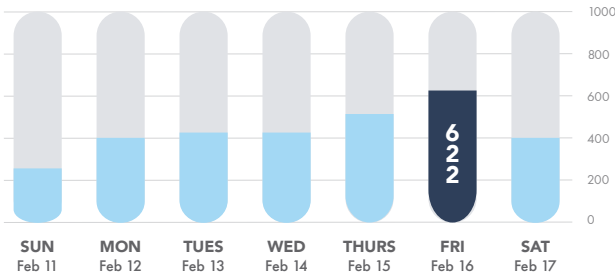


APPOINTMENT CENTRE

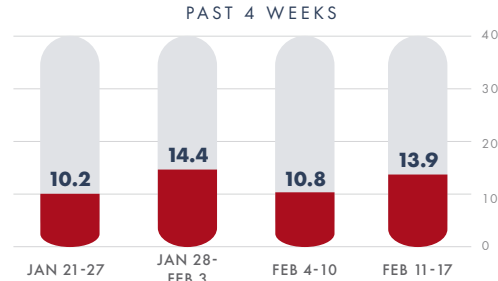
FEBRUARY 11 - 17 2024



APPOINTMENTS - A WEEK AT A GLANCE

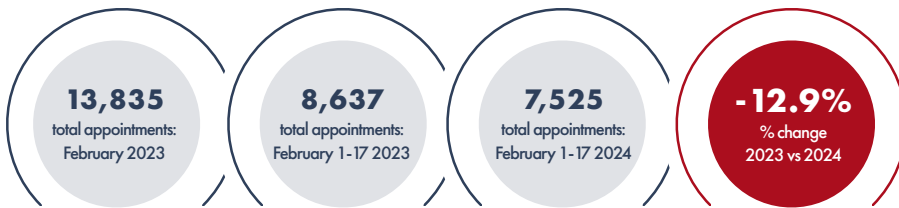


APPOINTMENT/SOLD INDEX



This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2023 vs 2024



This week in our appointment centre we facilitated a total of 2,949 appointments, which is down 2.1% compared to last week. Compared to February 2023, we are showing nearly 13% fewer appointments.

The appointment/sold index jumped to 13.9, and the fact that new listings have overtaken solds means that our inventory is being replenished and buyers are taking advantage of more choice.

Our top price ranges saw some notable changes, specifically in Hamilton where the ever-present \$1-2M range was usurped from the #1 spot and instead dropped to #2 after the \$650-700k range. Halton continues to see our highest three price ranges occupying the top spots in the area. Niagara remains fairly consistent with mostly low and mid range price points on top.

*source: RE/MAX Escarpment & Niagara internal data.

TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$650-700k	#1	\$1-2M	\$1-2M	#1	\$600-650k	\$450-500k
#2	\$750-800k	\$1-2M	#2	\$2M+	\$650-700k	#2	TIE \$550-600k, \$850-900k, \$1-2M	\$600-650k
#3	\$650-700k	\$450-500k	#3	TIE \$600-650k and \$850-900k	\$950k-1M	#3	\$450-500k	\$550-600k
#4	\$550-600k	\$750-800k	#4	\$450-500k	\$2M+	#4	TIE \$500-550k and \$650-700k	\$1-2M
#5	\$450-500k	\$550-600k	#5	\$950k-1M	\$550-600k	#5	TIE \$400-450k and \$950k-1M	\$750-800k

APPOINTMENTS 5 YEARS AT A GLANCE

