



market pulse

OCTOBER 2022

RE/MAX
NIAGARA & ESCARPMENT
Realty Ltd., Brokerage
Realty Inc., Brokerage
Independently Owned & Operated

RE/MAX Escarpment and RE/MAX Niagara have started Q4 of 2022 well ahead of our competitors. Both brokerages outperformed the market, with RE/MAX Niagara outselling their trading area by 73% and RE/MAX Escarpment by 67% in Oakville and Hamilton-Burlington. As far as unit sales, our sales representatives did 6 times what the average agent did in Niagara, Hamilton and Halton.



monthly

year-to-date

UNIT SALES

UNIT SALES

RE/MAX Escarpment
832
-14%

RE/MAX Niagara
194
-13%

RE/MAX Escarpment
8,582
-15%

RE/MAX Niagara
2,082
-26%

BOARD TOTALS

NAR (Niagara)
459 (-48)
OMDREB (Oakville, Milton)
265 (-41.2)
RAHB (Hamilton, Burlington)
756 (-40.8)

BOARD TOTALS

NAR (Niagara)
5,937 (-34)
OMDREB (Oakville, Milton)
3,510 (-32)
RAHB (Hamilton-Burlington)
10,073 (-27)



monthly

year-to-date

NEW LISTINGS

NEW LISTINGS

RE/MAX Escarpment
889
+36%

RE/MAX Niagara
249
+23%

RE/MAX Escarpment
8,946
+16%

RE/MAX Niagara
2,472
+23%

BOARD TOTALS

NAR (Niagara)
1,131 (+17)
OMDREB (Oakville, Milton)
522 (+9)
RAHB (Hamilton, Burlington)
1,557 (+13)

BOARD TOTALS

NAR (Niagara)
12,654 (+11)
OMDREB (Oakville, Milton)
6,742 (+2)
RAHB (Hamilton, Burlington)
19,037 (+9)



monthly

year-to-date

APPOINTMENTS

APPOINTMENTS

12,038

153,575

AGENT PERFORMANCE

Average UNIT SALES per agent in SEPTEMBER

RE/MAX
Niagara & Escarpment

Our Market
Trading Area



1.2
properties



0.2
properties

*When compared to the same month or year to date in the previous calendar year. Based on RE/MAX Niagara & Escarpment Internal Data and RAHB, OMDREB & NAR Statistics.