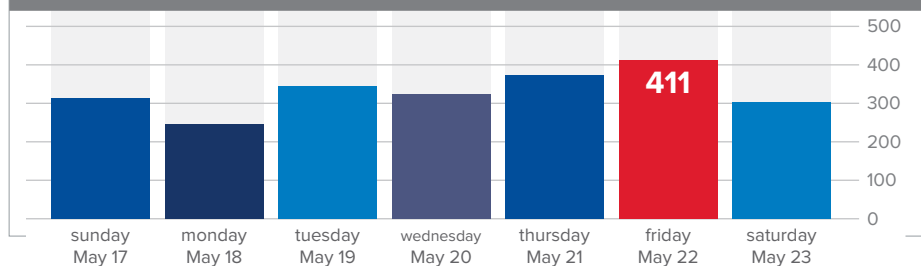


**RE/MAX****NIAGARA & ESCARPMENT**  
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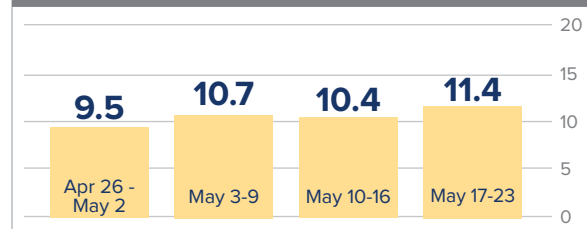
# APPOINTMENT CENTRE

**MAY 17-23, 2020****WEEKLY  
APPOINTMENT  
BREAKDOWN****2298**appointments  
booked**+8.3%**% change over  
previous week**131**new listings  
this week**202**total properties  
SOLD this week**11.4**Sold/Appointment  
Index

This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

**APPOINTMENTS - A WEEK AT A GLANCE****SOLD/APPOINTMENT INDEX**

Past 4 weeks

**TOP 5 PRICE RANGES**

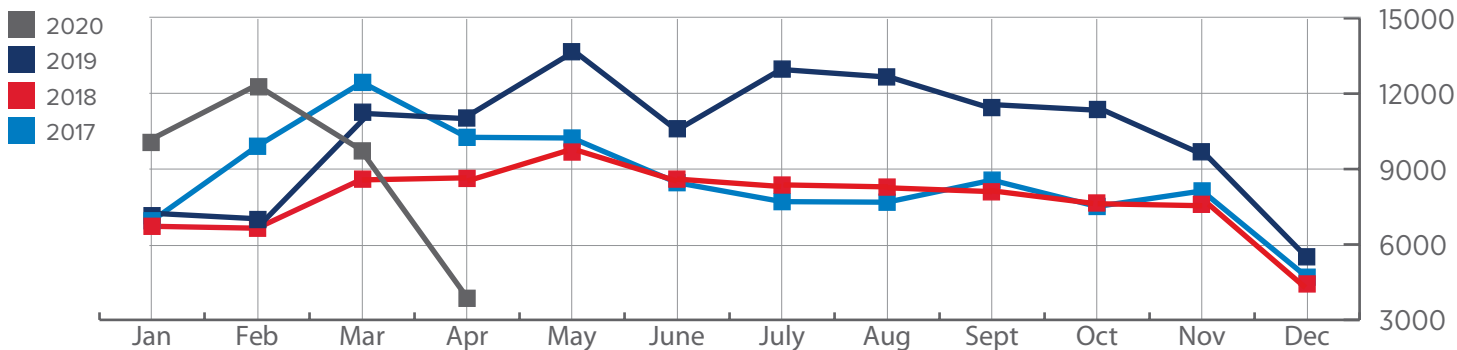
Hamilton		Burlington		Niagara	
#1	\$550-600k	#1	\$1-2M	#1	\$350-400k
#2	\$600-650k	#2	\$250-300k	#2	\$450-500k
#3	\$650-700k	#3	\$800-900k	#3	\$400-450k
#4	\$350-400k	#4	\$450-500k	#4	\$300-350k
#5	\$400-450k	#5	\$650-700K	#5	\$550-600k

Appointments increased again last week for the 4th week in a row. The number of new listings increased 12% during this time frame, and sales remained steady. Our Sold/Appointment Index is rising slowly, with 11.4 appointments on average per property sold during the week in comparison to 9.5 appointment 4 weeks ago, however this is still a strong indication that Buyers are still seriously looking and buying with considerably fewer appointments than we saw in early March.

In our Top 5 Price Ranges for Hamilton, the \$550-600k range remained the most requested, and the overall price points solidly between \$350-\$700k. Burlington saw extreme highs and lows during the week with the most popular being \$1-2M, and the next most popular being \$250-300k. Niagara price ranges remained relatively consistent in the \$300-\$600k range.

**MONTHLY COMPARISON 2019 vs 2020**

<b>13,688</b>	<b>10,289</b>	<b>6,791</b>	<b>-34.0%</b>
total appointments: May 2019	total appointments: May 1-23, 2019	total appointments: May 1-23, 2020	% change 2019 vs. 2020

**APPOINTMENTS 4 YEARS AT A GLANCE**

\*source: RE/MAX Escarpment &amp; Niagara internal data.