



market pulse

MARCH 2023

RE/MAX
NIAGARA & ESCARPMENT
Realty Ltd., Brokerage
Realty Inc., Brokerage
Independently Owned & Operated

It's been recently reported by many real estate boards throughout Ontario, that this past March was the worst on record. At our combined companies we were up 5% in unit sales over Q1 of 2022, making this March the second highest in our company history. Our listing inventories are up by almost 7% for our RE/MAX Escarpment team and nearly 15% for our RE/MAX Niagara team. With our inventories growing at a faster rate than our trading areas. It looks like we will continue to outperform our competitors in Q2 of this year.



monthly

year-to-date

UNIT SALES

RE/MAX
Escarpment

1066
+2.70%

RE/MAX
Niagara

235
-15.16%

BOARD TOTALS

NAR (Niagara)

620 (-33.2%)

OMDREB (Oakville, Milton)

365 (-32.3%)

RAHB (Hamilton, Burlington)

1031 (-32.7%)

RE/MAX
Escarpment

2610
6.14%

RE/MAX
Niagara

640
+0.63%

BOARD TOTALS

NAR (Niagara)

1431 (-32.7%)

OMDREB (Oakville, Milton)

777 (-35.6%)

RAHB (Hamilton-Burlington)

2385 (-31.4%)



monthly

year-to-date

NEW LISTINGS

RE/MAX
Escarpment

921
-10.41%

RE/MAX
Niagara

262
-7.75%

BOARD TOTALS

NAR (Niagara)

1129 (-20.9%)

OMDREB (Oakville, Milton)

515 (-44.7%)

RAHB (Hamilton, Burlington)

1547 (-37.1%)

NEW LISTINGS

RE/MAX
Escarpment

2386
+6.80%

RE/MAX
Niagara

663
+14.71%

BOARD TOTALS

NAR (Niagara)

2862 (-3.0%)

OMDREB (Oakville, Milton)

1327 (-28.3%)

RAHB (Hamilton, Burlington)

3890 (-21.9%)



monthly

year-to-date

APPOINTMENTS

18,230

APPOINTMENTS

44,476

AGENT PERFORMANCE

Average UNIT SALES per agent in
MARCH

RE/MAX
Niagara & Escarpment



1.44
properties

Our Market
Trading Area

1

0.22
properties

*When compared to the same month or year to date in the previous calendar year. Based on RE/MAX Niagara & Escarpment Internal Data and RAHB, OMDREB & NAR Statistics.