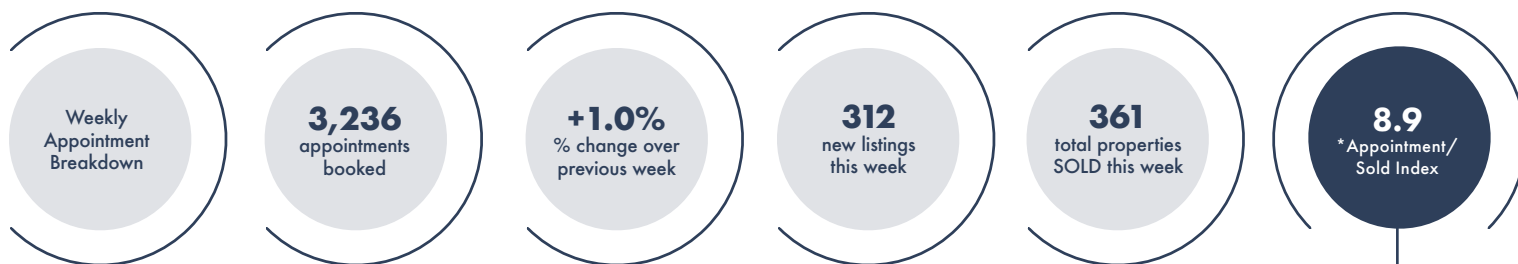
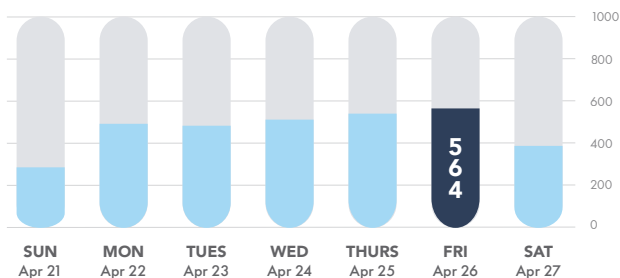


APPOINTMENT CENTRE

APRIL 21-27 2024

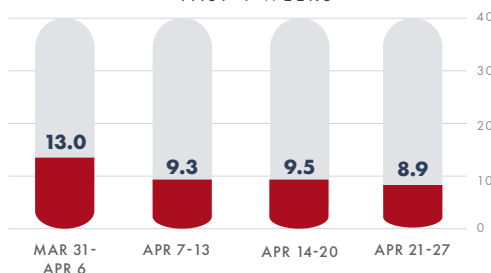


APPOINTMENTS - A WEEK AT A GLANCE



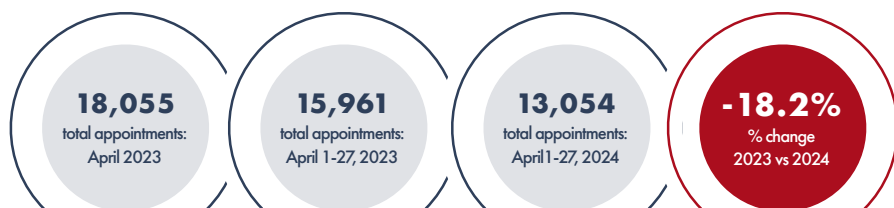
APPOINTMENT/SOLD INDEX

PAST 4 WEEKS



This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring buyer motivation.

MONTHLY COMPARISON 2023 vs 2024



As we approach the end of the month, our appointment centre booked 3,236 total appointments which is a 1% increase over the previous week. Despite seeing a year over year decrease in monthly appointments, we saw sales overshadow new listings by 16%.

Our appointment/sold index dropped again this week, returning to where it was 4 weeks ago at 8.9, illustrating renewed buyer confidence. Inventory is still holding steady while sold properties continuing to surpass new listings, and we have yet to see a shortage in properties despite this trend.

TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M
#2	\$650-700k	\$750-800k	#2	\$550-600k	\$2M+	#2	\$650-700k	\$650-700k
#3	\$450-500k	\$700-750k	#3	\$750-800k	\$750-800k	#3	\$700-750k	\$450-500k
#4	\$750-800k	\$450-500k	#4	\$2M+	\$950k-1M	#4	\$500-550k	\$400-450k
#5	\$500-550k	\$650-700k	#5	\$600-650k	\$850-900k	#5	\$550-600k	\$500-550k

Although our top price ranges had seen some shifts over the past few weeks, each region seems to be returning to what we were seeing throughout most of last year. In Hamilton, lower and mid-range price points are returning as most popular aside from the \$1-2M price range that remains at #1. Halton is seeing those high price ranges returning to the top of the chart with the \$1-2M and \$2M+ price ranges occupying the top two spots. The Niagara region is witnessing lower price ranges between \$400k and \$550k returning as most popular.

*source: RE/MAX Escarpment & Niagara internal data.

APPOINTMENTS 5 YEARS AT A GLANCE

