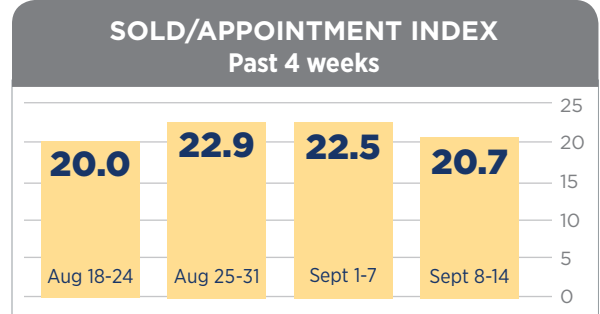
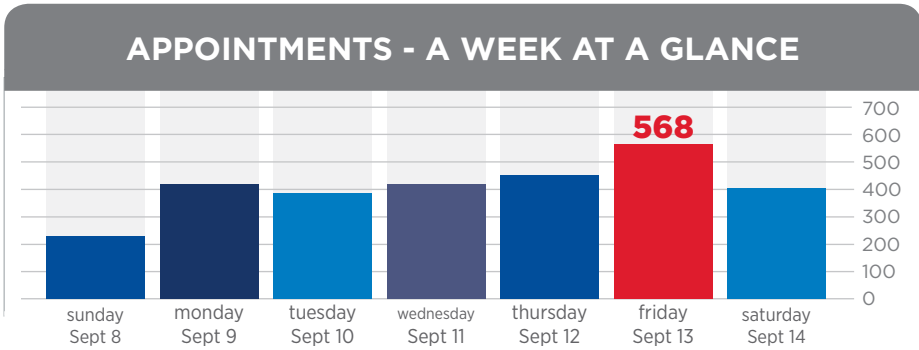




APPOINTMENT CENTRE

September 8-14, 2019

WEEKLY APPOINTMENT BREAKDOWN	2,856	+15.6%	138	20.7	<i>This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.</i>
	appointments booked	% change over previous week	total properties SOLD this week	Sold/Appointment Index	



TOP 5 PRICE RANGES

Hamilton		Burlington		Niagara	
#1	\$350-400k	#1	\$800-900k	#1	\$300-350k
#2	\$400-450k	#2	\$450-500k	#2	\$350-400k
#3	\$500-550k	#3	\$1-2M	#3	\$250-300k
#4	\$300-350k	#4	\$350-400k	#4	\$400-450k
#5	\$450-500k	#5	\$900k-1M	#5	\$500-550k

Last week saw a remarkable shift in the number of appointments, with 15.6% more than the previous week. The volume of appointments on Friday is something that we haven't seen since the end of June. Overall, appointments so far in September have far surpassed our 2018 numbers, with a 37.1% increase.

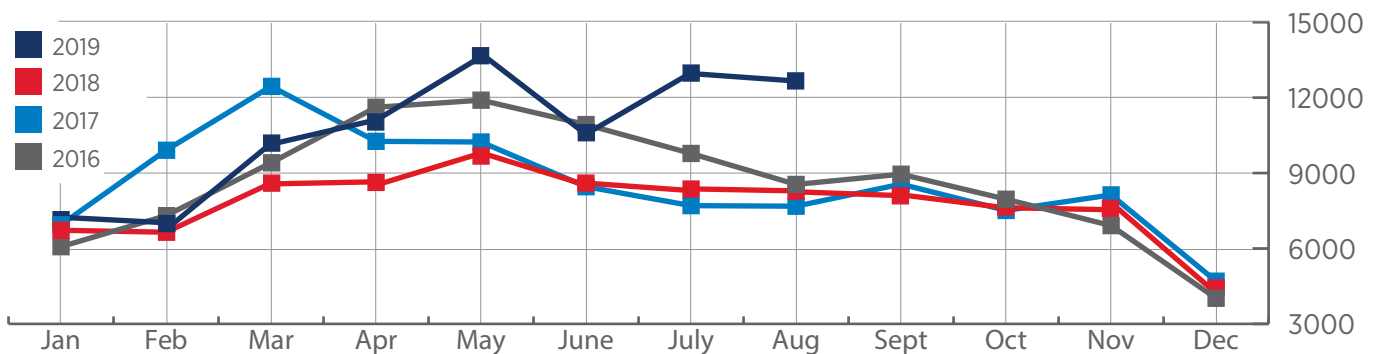
Our Sold/Appointment Index remains above 20 appointments on average per property sold during the week - down slightly from the past couple of weeks.

Overall, price points in Hamilton remained steady in the \$300-\$550k range, while Burlington saw the most activity in the low and higher price points. Niagara saw a slight rise in price points, with a range of \$250-\$550k - something we haven't seen since mid July.

MONTHLY COMPARISON 2018 vs. 2019

8,887	3,885	5,327	+37.1%
total appointments: September 2018	total appointments: September 1-14, 2018	total appointments: September 1-14 2019	% change 2018 vs. 2019

APPOINTMENTS 4 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.