

APPOINTMENT CENTRE

APRIL 9-15, 2023



RE/MAX
NIAGARA &
ESCARPMENT
Realty Ltd., Brokerage
Realty Inc., Brokerage
Independently Owned & Operated

WEEKLY
APPOINTMENT
BREAKDOWN

4,126
appointments
booked

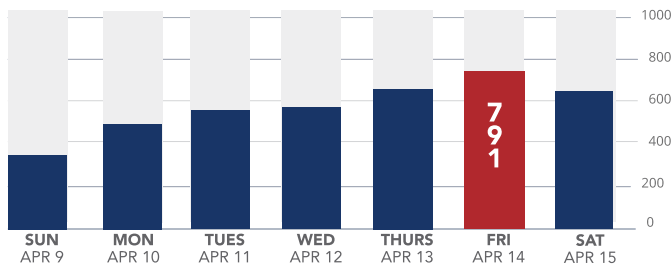
+10.2%
% change over
previous week

263
new listings
this week

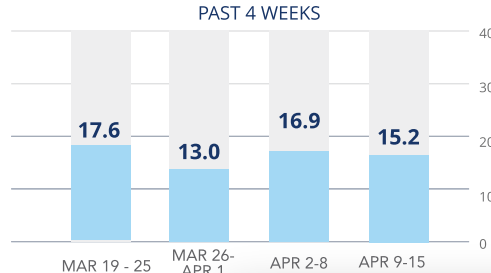
271
total properties
SOLD this week

15.2
*Appointment/Sold
Index

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX



*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2022 vs 2023

16,025
total
appointments:
Apr 2022

8,364
total
appointments:
Apr 1-15 2022

8,465
total
appointments:
Apr 1-15 2023

+1.2%
% change
2022 vs. 2023

Appointments this week were up 10.2% compared to last week, with Friday seeing nearly 800 appointments. Compared to April 1-15 of 2022, this year has seen 1.2% more appointments. This is the first time this year where the number of appointments was higher than the same time in 2022.

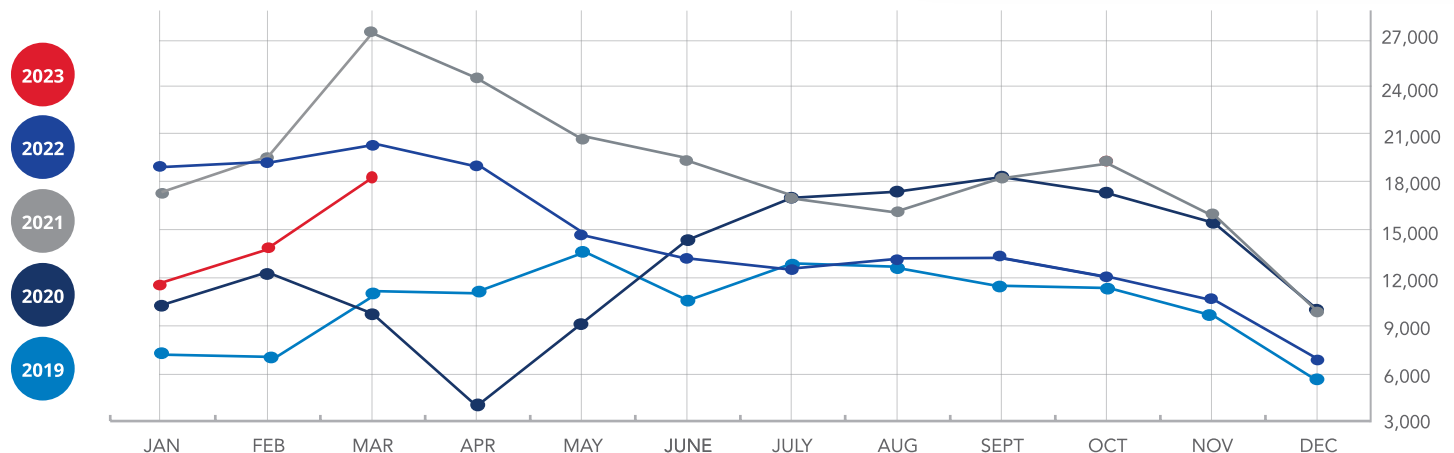
The appointment/sold index dropped slightly to 15.2 as sales continue to outpace new listings.

In Hamilton, the \$1-2M price range continues to occupy the top spot but lower price points are increasing in popularity. Halton and Niagara remained fairly steady, although Halton saw the \$2M+ price point drop from the chart altogether.

TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	TIE \$700-750k & \$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$400-450k	\$500-550k
#2	\$750-800k	\$450-500k	#2	\$2M+	\$900-950k	#2	\$700-750K	\$650-700k
#3	\$550-600k	\$600-650k	#3	\$850-900k	\$750-800k	#3	\$1-2M	TIE \$600-650k & \$700-750k
#4	\$650-700k	\$700-750k	#4	\$450-500k	\$700-750K	#4	\$650-700k	\$550-600k
#5	\$600-650k	\$750-800K	#5	\$600-650K	\$450-500k	#5	\$550-600k	TIE \$750-800k & \$1-2M

APPOINTMENTS 5 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.