



We are in the insurance industry to put people first. That statement goes for both our customers and each member of the WalkerHughes team. WalkerHughes employees guide our customers through the world of insurance, advocate for them when they need us most, and pioneer unique solutions to meet their needs. We are passionate about utilizing technology as a tool to empower our team and support our customers.

YOUR PURPOSE:

You will be responsible for direct sales, building a book of business, and achieving growth through meeting goals.

YOUR KEY RESPONSIBILITIES:

- Seek out prospects, new clients and develop clientele
- Suggest and refer clients to other lines of business
- Customize all aspects of an insurance solution to suit client needs
- Create marketing strategies to compete with other individuals or companies who sell insurance

YOUR SKILLS & EXPERIENCE:

- Excellent verbal and written communication skills with solid presentation skills
- Proficient in Microsoft Office Suite or related software
- Detail oriented with strong analytical, problem solving, and negotiation skills
- Disciplined and reliable with a passion for the insurance industry
- Strong Understanding of professional and industry standards and practices
- Resilience to sell and cope with rejections
- Solid technical ability to identify, create and present data critical to risk management consultation
- Strong aptitude for implementation of coverage forms, contractual agreements and financial
- Insurance License with CIC, CPCU, CRM, etc. designations, preferred
- Proven Sales Experience
- Highly motivated with a strong work ethic, able to work independently and with minimal supervision statements

PERKS:

- Comprehensive Benefits Package
- Company Paid Life Insurance
- 401K Plan with Company Match
- Paid Time Off
- 10 Company Paid Holidays

WALKERHUGHES IS AN EQUAL OPPORTUNITY EMPLOYER. ALL QUALIFIED APPLICANTS WILL RECEIVE CONSIDERATION FOR EMPLOYMENT WITHOUT REGARD TO RACE, COLOR, ETHNICITY, NATIONAL ORIGIN, RELIGION, GENDER, GENDER IDENTITY OR EXPRESSION, SEXUAL ORIENTATION, GENETIC INFORMATION, DISABILITY, AGE, VETERAN STATUS, AND OTHER PROTECTED STATUSES AS REQUIRED BY APPLICABLE LAW.