

APPOINTMENT CENTRE

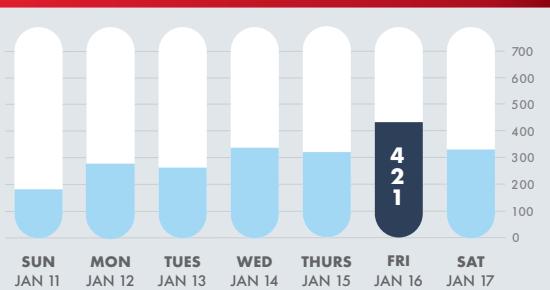
JANUARY 11 - 17, 2026



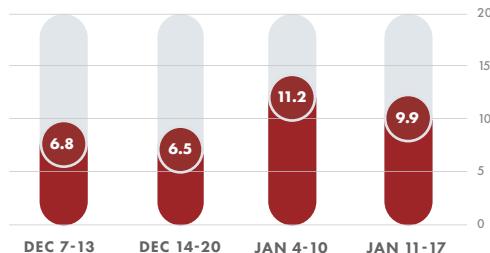
WEEKLY APPOINTMENT BREAKDOWN



APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



8.6
30 day average

(Hamilton, Niagara, Halton, Haldimand)

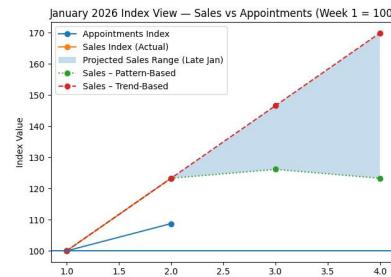
TOP 5 PRICE RANGES

HAMILTON REGION		
	Previous Week	Current Week
1	\$400K - 499K	\$500K - 599K
2	\$500K - 599K & \$600K - 699K	\$700K - 799K
3	\$800K - 899K	\$800K - 899K
4	\$700K - 799K	\$600K - 699K
5	\$1M - 1.49M	\$900K - 999K

HALTON REGION		
	Previous Week	Current Week
1	\$500K - 599K	\$600K - 699K
2	\$400K - 499K	\$800K - 899K
3	\$700K - 799K	\$500K - 599K & \$1M - 1.49M
4	\$800K - 899K	\$400K - 499K
5	\$300K - 399K & \$900K - 999K	\$300K - 399K

HALDIMAND REGION		
	Previous Week	Current Week
1	\$500K - 599K	\$600K - 699K
2	\$400K - 499K	\$800K - 899K
3	\$700K - 799K	\$500K - 599K & \$1M - 1.49M
4	\$800K - 899K	\$400K - 499K
5	\$300K - 399K & \$900K - 999K	\$300K - 399K

NIAGARA REGION		
	Previous Week	Current Week
1	\$500K - 599K	\$500K - 599K
2	\$400K - 499K	\$400K - 499K
3	\$600K - 699K	\$600K - 699K
4	\$700K - 799K	\$700K - 799K
5	\$300K - 399K	\$300K - 399K



*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

What does the first few weeks of January tell us about the trajectory of the market?

Appointments Index

- Week 2 jumps to ~109
- That's clear demand re-engagement
- Buyers are back before sales fully catch up

Sales Index (Actual)

- Week 2 jumps to ~123
- Sales are accelerating faster than appointments which is key signal of conversion efficiency improvement not weakening.

In a normal market appointments rise first and sales lag, now sales are rising faster than appointments. That means serious buyers and less tire kicking.

As far as projections go for January 2026 sales the blue shaded band = realistic expectation. Late January sales likely to land somewhere between +23% and +70% vs Week 1. Which is a wide upside band, and more importantly no downside band.

January 2026 isn't struggling with demand, it's efficiently converting it.

APPOINTMENTS 4 YEARS AT A GLANCE

