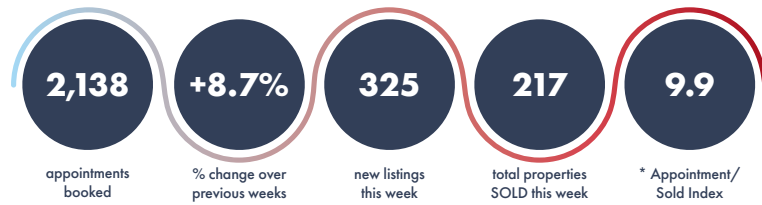


# APPOINTMENT CENTRE

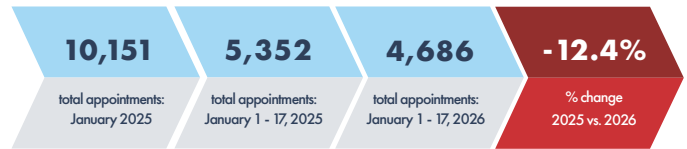
JANUARY 11 - 17, 2026



## WEEKLY APPOINTMENT BREAKDOWN



## MONTHLY COMPARISON 2025 VS 2026

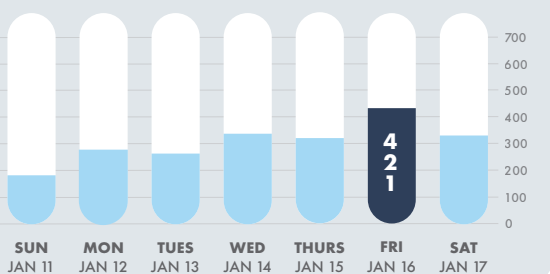


## WEEKLY | SALES TO NEW LISTINGS RATIO REGIONAL\*

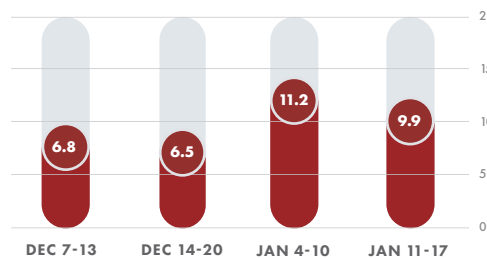


\*(Hamilton, Niagara, Halton, Haldimand)

## APPOINTMENTS — A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



8.6  
30 day average

## TOP 5 PRICE RANGES

### HAMILTON REGION

	Previous Week	Current Week
1	\$400K - 499K	\$500K - 599K
2	\$500K - 599K & \$600K - 699K	\$700K - 799K
3	\$800K - 899K	\$800K - 899K
4	\$700K - 799K	\$600K - 699K
5	\$1M - 1.49M	\$900K - 999K

### HALTON REGION

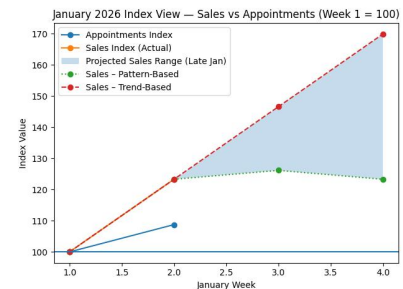
	Previous Week	Current Week
1	\$1M - 1.49M	\$1M - 1.49M
2	\$400K - 499K	\$1.5M - 1.99M
3	\$1.5M - 1.99M	\$800K - 899K
4	\$2M+	\$700K - 799K
5	\$700K - 799K	\$900K - 999K

### HALDIMAND REGION

	Previous Week	Current Week
1	\$500K - 599K	\$600K - 699K
2	\$400K - 499K	\$800K - 899K
3	\$700K - 799K	\$500K - 599K & \$1M - 1.49M
4	\$800K - 899K	\$400K - 499K
5	\$300K - 399K & \$900K - 999K	\$300K - 399K

### NIAGARA REGION

	Previous Week	Current Week
1	\$500K - 599K	\$500K - 599K
2	\$400K - 499K	\$400K - 499K
3	\$600K - 699K	\$600K - 699K
4	\$700K - 799K	\$700K - 799K
5	\$300K - 399K	\$300K - 399K



\*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

What does the first few weeks of January tell us about the trajectory of the market?

### Appointments Index

- Week 2 jumps to ~109
- That's clear demand re-engagement
- Buyers are back before sales fully catch up

### Sales Index (Actual)

- Week 2 jumps to ~123
- Sales are accelerating faster than appointments which is key signal of conversion efficiency improvement not weakening.

In a normal market appointments rise first and sales lag, now sales are rising faster than appointments. That means serious buyers and less tire kicking.

As far as projections go for January 2026 sales the blue shaded band = realistic expectation. Late January sales likely to land somewhere between +23% and +70% vs Week 1. Which is a wide upside band, and more importantly no downside band.

January 2026 isn't struggling with demand, it's efficiently converting it.

## APPOINTMENTS 4 YEARS AT A GLANCE

