APPOINTMENT CENTRE

MARCH 23 TO 29 2025

ENO STATS

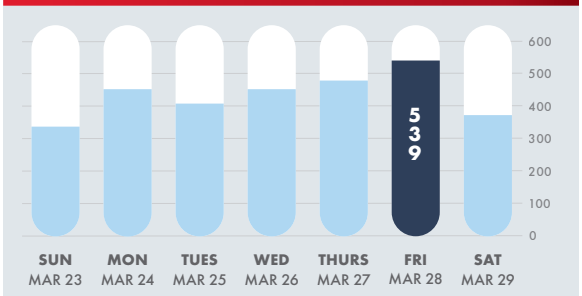
WEEKLY APPOINTMENT BREAKDOWN

3,059	-4.1	323	365	8.4
appointments booked	% change over previous weeks	new listings this week	total properties SOLD this week	* Appointment/ Sold Index

MONTHLY COMPARISON 2024 VS 2025

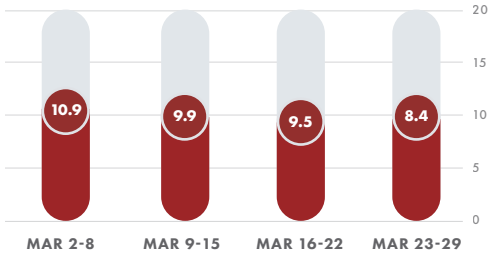
13,583	10,841	12,425	+14.6
total appointments: March 2024	total appointments: March 1- 29 2024	total appointments: March 1 - 29 2025	% change 2024 vs. 2025

APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX

PAST 4 WEEKS



9.7
30 day average

TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	$600K - 699K	$600K - 699K
2	$700K - 799K	$1M - 1.49M
3	$1M - 1.49M	$500K - 599K
4	$500K - 599K	$700K - 799K
5	$400K - 499K	$400K - 499K

HALTON REGION

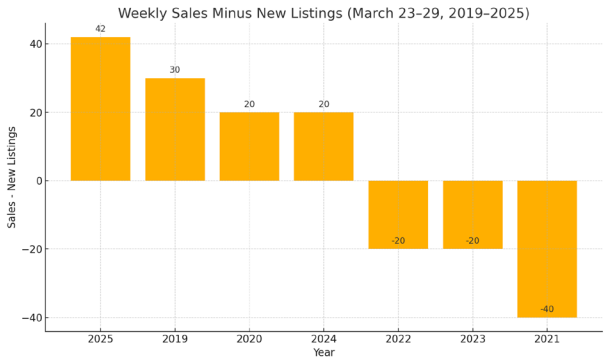
	Previous Week	Current Week
1	$1M - 1.49M	$1M - 1.49M
2	$1.5M - 1.99M	$1.5M - 1.99M
3	$900K - 999K	$2M +
4	$800K - 899K	$700K - 799K
5	$400K - 499K	$900K - 999K

HALDIMAND REGION

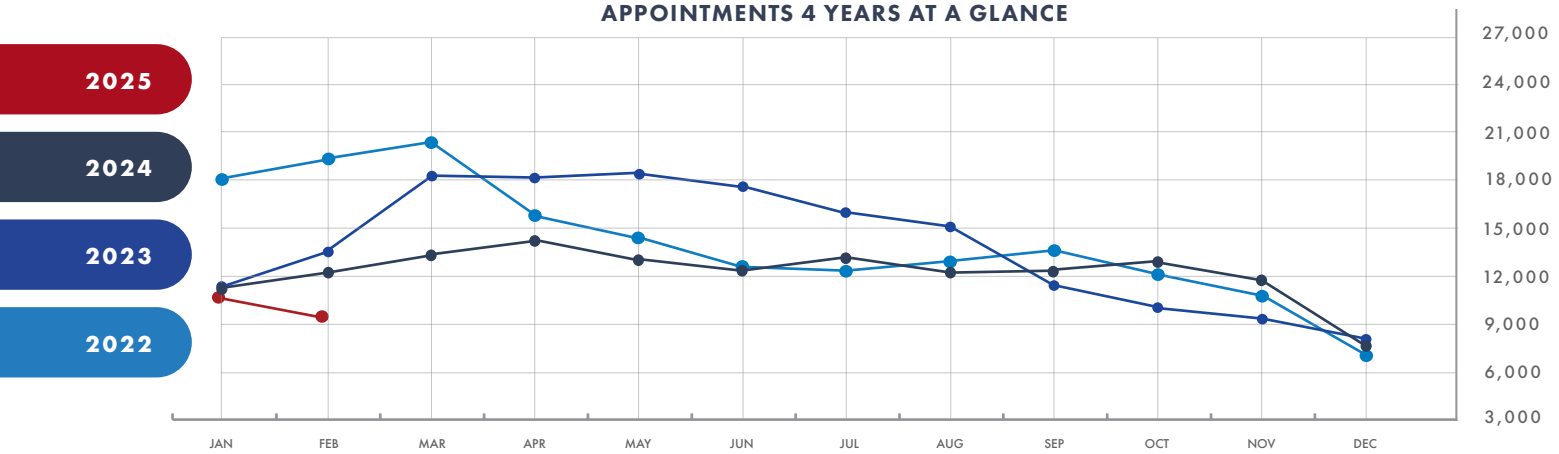
	Previous Week	Current Week
1	$600K - 699K	$1M - 1.49M
2	$700K - 799K	$700K - 799K
3	$1M - 1.49M	$800K - 899K
4	$800K - 899K	$600K - 699K
5	$900K - 999K	$900K - 999K

NIAGARA REGION

	Previous Week	Current Week
1	$500K - 599K	$500K - 599K
2	$600K - 699K	$600K - 699K
3	$400K - 499K	$1M - 1.49M
4	$1M - 1.49M	$700K - 799K
5	$300K - 399K	$900K - 999K



*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

March 2025 is the most efficient March in 7 years. Appointment quality is peaking with fewer showings, leading to more sales vis-à-vis new listings. This first quarter has represented the cleanest demand signal we've seen in years. Buyers aren't browsing, they're buying, which makes the past few weeks the most efficient time to sell in nearly a decade.

APPOINTMENTS 4 YEARS AT A GLANCE