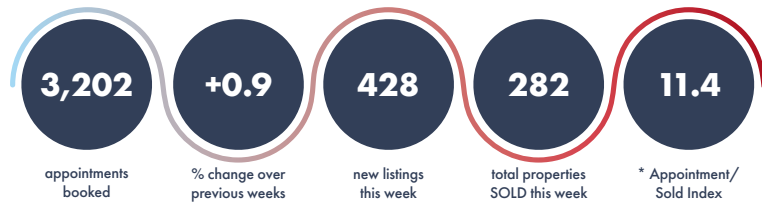


APPOINTMENT CENTRE

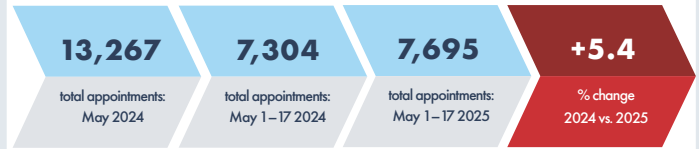
MAY 11 TO 17 2025



WEEKLY APPOINTMENT BREAKDOWN



MONTHLY COMPARISON 2024 VS 2025



WEEKLY | SALES TO NEW LISTINGS RATIO

REGIONAL*

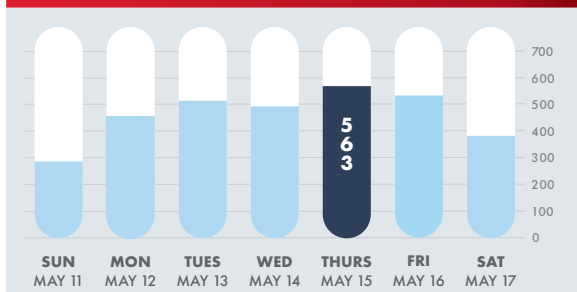


55%

66%

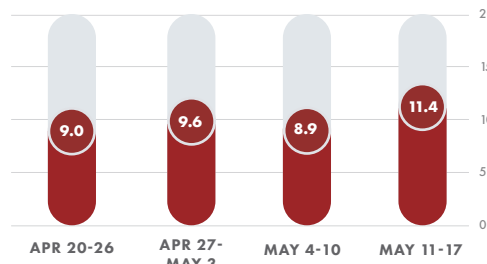
*(Hamilton, Niagara, Halton, Haldimand)

APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX

PAST 4 WEEKS



9.7

30 day average

TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	\$600K - 699K	\$600K - 699K
2	\$400K - 499K	\$1M - 1.49M
3	\$1M - 1.49M	\$700K - 799K
4	\$500K - 599K	\$500K - 599K
5	\$700K - 799K	\$400K - 499K

HALTON REGION

	Previous Week	Current Week
1	\$1M - 1.49M	\$1M - 1.49M
2	\$1.5M - 1.99M	\$1.5M - 1.99M
3	\$2M+	\$2M+
4	\$900K - 999K	\$900K - 999K
5	\$700K - 799K	\$800K - 899K

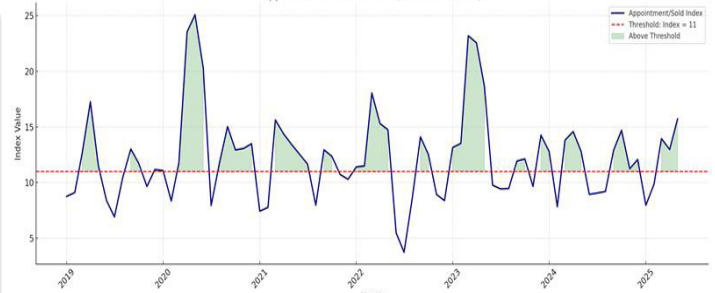
HALDIMAND REGION

	Previous Week	Current Week
1	\$700K - 799K	\$500K - 799K
2	\$500K - 599K	\$1M - 1.49M
3	Tie \$1M - 1.49M & \$800K - 899K	\$800K - 899K
4	\$900K - 999K	\$400K - 499K
5	\$600K - 699K	Tie \$700K - 799K & \$900K - 999K

NIAGARA REGION

	Previous Week	Current Week
1	\$600K - 699K	\$400K - 499K
2	\$700K - 799K	\$600K - 699K
3	\$400K - 499K	\$700K - 799K
4	\$500K - 599K	\$500K - 599K
5	\$800K - 899K	\$1M - 1.49M

Appointment to Sold Index (2019-2025 YTD)



* SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

The above graph shows the appointment to sold Index from 2019 to 2025 YTD. With the index hitting over 11 this week it is important to note that the dark blue line is the monthly index value, with the red dashed line being the threshold set at the Index equaling 11. The green shaded areas are months where the index was above 11 — meaning increased buyer interest per sale

What the Graph Tells Us:

1. Consistent spring surges: Almost every March–May period sees a rise above 11.
2. Major spikes in 2020 (pandemic frenzy) and early 2023 (rebound optimism).
3. 2025 just ticked above 11 again — first time this year, confirming a late spring shift, with buyer traffic building.

APPOINTMENTS 4 YEARS AT A GLANCE

