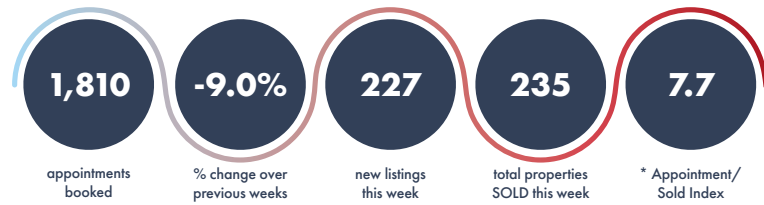


# APPOINTMENT CENTRE

NOVEMBER 30 – DECEMBER 6, 2025



## WEEKLY APPOINTMENT BREAKDOWN



## MONTHLY COMPARISON 2024 VS 2025



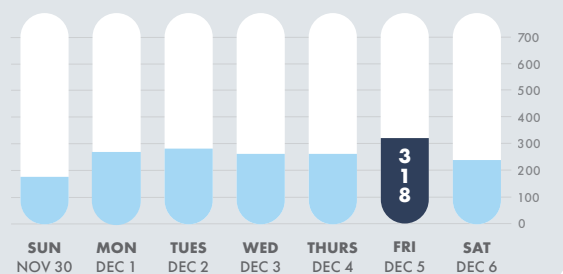
## WEEKLY | SALES TO NEW LISTINGS RATIO REGIONAL\*

81.4%

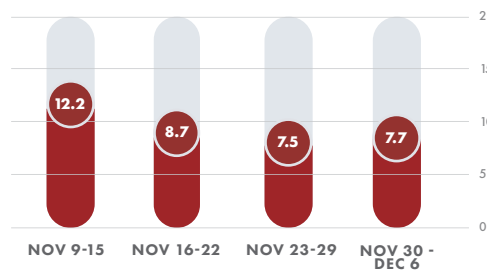
103.5%

\*(Hamilton, Niagara, Halton, Haldimand)

## APPOINTMENTS — A WEEK AT A GLANCE



## APPOINTMENT/SALE INDEX PAST 4 WEEKS



9.0  
30 day average

## TOP 5 PRICE RANGES

### HAMILTON REGION

	Previous Week	Current Week
1	\$700K - 799K	\$600K - 699K
2	\$600K - 699K	\$700K - 799K
3	\$400K - 499K	\$400K - 499K & \$500K - 599K
4	\$500K - 599K	\$1M - 1.49M
5	\$800K - 899K	\$800K - 899K

### HALTON REGION

	Previous Week	Current Week
1	\$1M - 1.49M	\$800K - 899K
2	\$1.5M - 1.99M	\$1.5M - 1.99M
3	\$800K - 899K	\$1M - 1.49M
4	\$700K - 799K	\$2M+
5	\$2M+	\$700K - 799K

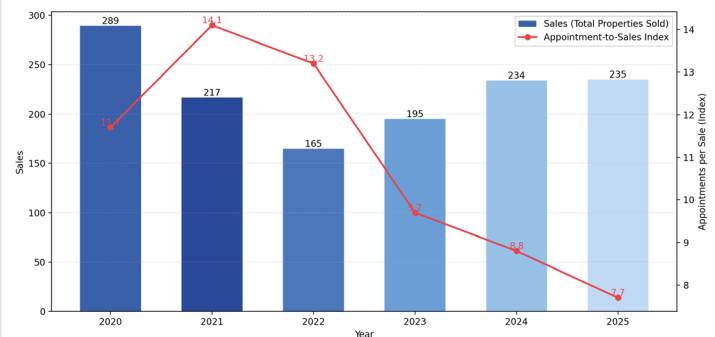
### HALDIMAND REGION

	Previous Week	Current Week
1	\$300K - 399K	\$300K - 399K
2	\$500K - 599K	\$600K - 699K
3	\$600K - 699K	\$400K - 499K
4	\$400K - 499K	\$500K - 599K & \$700K - 799K
5	\$1.5M - 1.99M	\$1M - 1.49M

### NIAGARA REGION

	Previous Week	Current Week
1	\$500K - 599K	\$500K - 599K
2	\$400K - 499K	\$400K - 499K
3	\$600K - 699K	\$600K - 699K
4	\$700K - 799K	\$700K - 799K
5	\$800K - 899K	\$800K - 899K

Sales & Appointment-to-Sales Index — Nov 30 to Dec 6 (Last 6 Years)



\*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

2025 is the second-strongest year in the last 6 years. That puts 2025 as the strongest "normal market" performance in the dataset.

Three-year upward trend, indicating late year demand is strengthening, not cooling. Historically, this week shows a noticeable December slowdown.

Buyers are staying active deeper into December, this trend supports extended market activity and less dramatic holiday slowdowns.

Buyers aren't waiting for January anymore, last week was one of the strongest early December weeks in six years.

## APPOINTMENTS 4 YEARS AT A GLANCE

2025

2024

2023

2022

