



SAP Grower Management for Perishables by Vistex

End-to-end solution for Sugar Beet buyers



Extend and centralize your control in the growers' fields

Digitize all
procurement
aspects

Streamline
process from
campaign
planning
through
settlement

Gain visibility,
save time,
reduce risks

Enhance
transparency
of the buyer/
grower
relationship



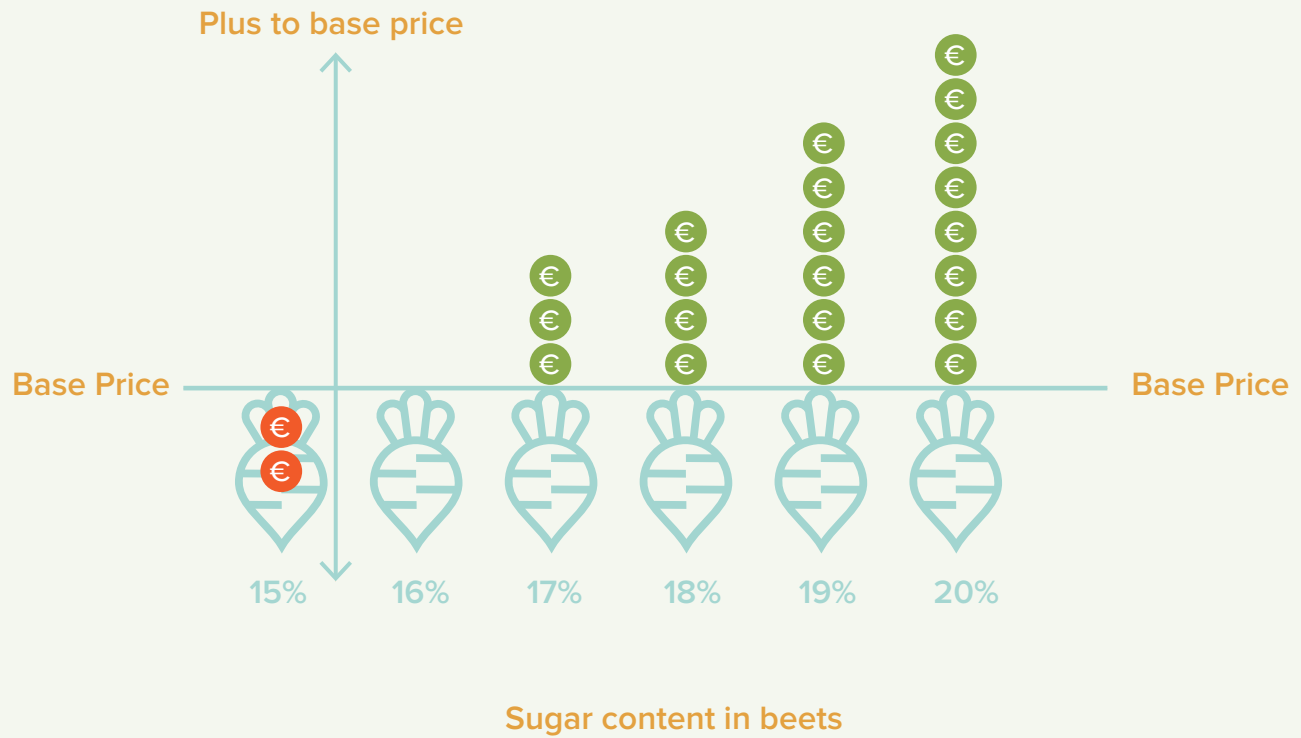
Single Source of Truth
to correlate pricing and quality



Deep Insight
into grower performance

Features

- Define contract templates based on sugar beet varieties, contracted volume/area, contractual periods, and pricing/quality parameters
- Record net weight and quality of sugar beet batches with corresponding traceability information (origin, variety, season, etc.)
- Gain flexibility with innovative mobile applications for scouting and quality control of operations in the growers' fields
- Automate settlement by clearing document generation (for a defined period) and setting purchase status to 'ready-to-pay'
- Master the capability to build complex, flexible formulas for calculating sugar beet purchase prices based on factors such as:
 - Quality-based rates
 - Period-based rates
 - Sugar reference price in the stock market
 - Harvest and transport services
 - Seeds or supplies provisioning
 - Advances and incentives



Benefits

- Reduce cost of sourcing sugar beets by reducing time of contract administration and facilitating approval process
- Optimize campaign planning by specifying grower KPIs based on contracted fields history as well as quantity and quality of sugar beets received
- Create trust in a single source of truth via seamless integration with logistics and finance modules of SAP
- Respond quickly and precisely during your campaigns by maintaining insight into growers' crop rotation information, disease scouting and field operations follow-up
- Leverage Vistex pricing tools to define quality-based rates and build formulas to calculate prices considering all parameters



SAP Grower Management for Perishables by Vistex

A Complete Contracting and Management
Solution for Progressive Agribusinesses

Solutions for SAP

Innovative solution extensions for SAP software.

SAP resells these applications under the following names:



SAP Grower Management for
Perishables by Vistex



SAP Grower Management for Perishables
by Vistex for SAP S/4HANA

About Vistex®

Vistex solutions help businesses take control of their mission-critical processes. With a multitude of programs covering pricing, trade, royalties and incentives, it can be complicated to see where all the money is flowing, let alone how much difference it makes to the topline and the bottomline. With Vistex, business stakeholders can see the numbers, see what really works, and see what to do next – so they can make sure every dollar spent or earned is really driving growth, and not just additional costs. The world's leading enterprises across a spectrum of industries rely on Vistex every day to propel their businesses.

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adds up®

info@vistex.com | www.vistex.com