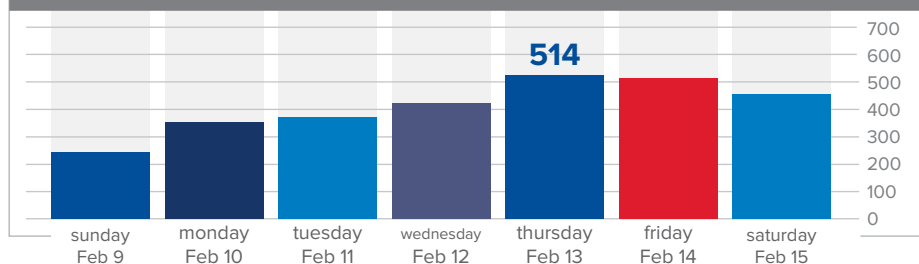


**RE/MAX****NIAGARA & ESCARPMENT**
Realty Ltd., Brokerage Realty Inc., Brokerage
Independently Owned & Operated

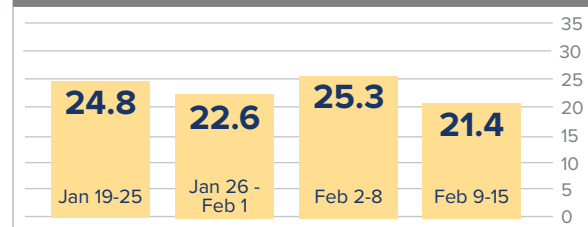
APPOINTMENT CENTRE

February 9-15, 2020**WEEKLY
APPOINTMENT
BREAKDOWN****2864**appointments
booked**+0%**% change over
previous week**134**total properties
SOLD this week**21.4**Sold/Appointment
Index

This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

APPOINTMENTS - A WEEK AT A GLANCE**SOLD/APPOINTMENT INDEX**

Past 4 weeks

**TOP 5 PRICE RANGES**

Hamilton		Burlington		Niagara	
#1	\$500-550k	#1	\$1-2M	#1	\$300-350k
#2	\$350-400k	#2	\$550-600k	#2	\$400-450k
#3	\$400-450k	#3	\$400-450k	#3	\$450-500k
#4	\$550-600k	#4	\$450-500k	#4	\$550-600k
#5	\$450-500k	#5	\$250-300k	#5	\$250-300k

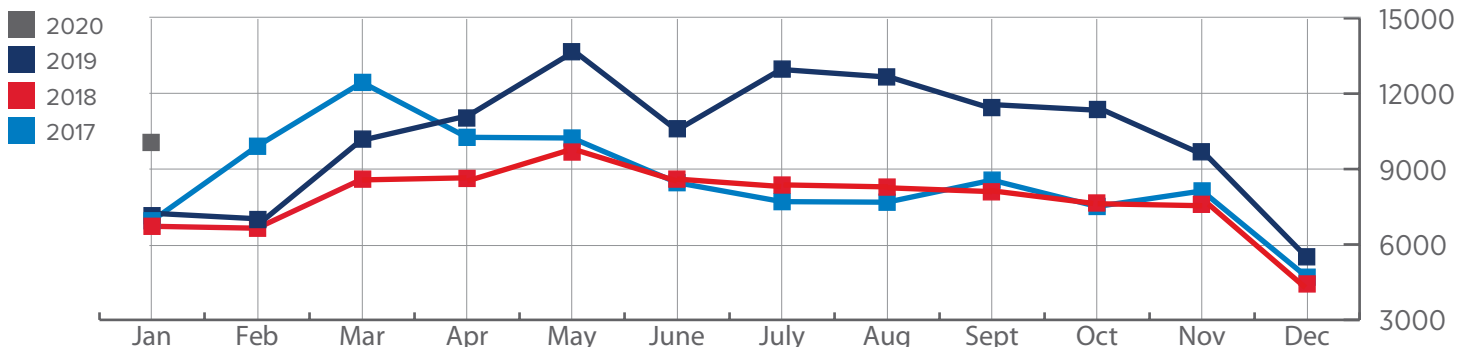
Last week in the appointment centre was exactly on par with the previous week. Even though there were the same number of appointments week-over-week, February's overall appointments to date are a staggering 43.4% higher than the same time frame in 2019!

Our Sold/Appointment Index dropped slightly to 21.4 appointments on average per property sold. There are definitely many buyers in the market, but low inventory is making active properties very much in demand.

Price points in Hamilton and Niagara held relatively steady last week in comparison to the week before. Burlington, however, continued to see the most activity in the \$1-2M range, with the remainder of our Top 5 Price Ranges solidly in the lower price points for the area.

MONTHLY COMPARISON 2019 vs 2020

7730	4218	6049	+43.4%
total appointments: February 2019	total appointments: February 1-15, 2019	total appointments: February 1-15, 2020	% change 2019 vs. 2020

APPOINTMENTS 4 YEARS AT A GLANCE

*source: RE/MAX Escarpment & Niagara internal data.