

How to eliminate errors and improve automation in the Logistics Services Industry

The postal systems around the world have been forced to adapt due to **revenue decreases**, **changes in consumer needs**, **lack of flexibility** and **digital transformation**.

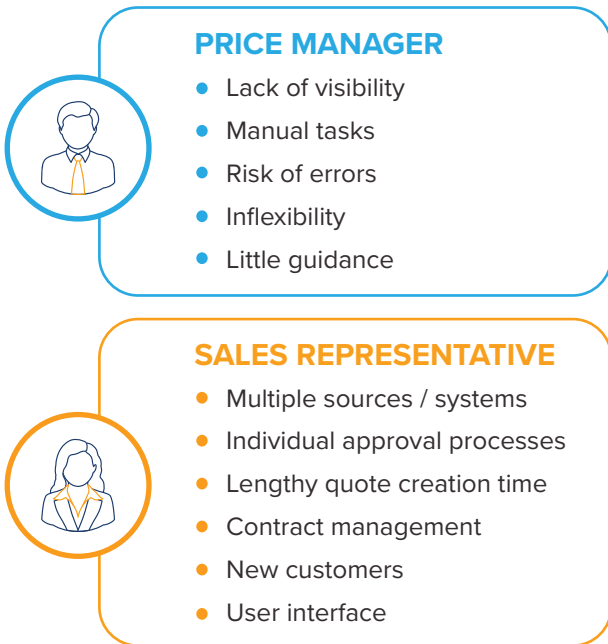


Process Flow

Vistex RevFlo provides seamless integration between Salesforce CRM and SAP. It enables sales to quickly negotiate and close contracts in one location. RevFlo eliminates errors and improves sales efficiency. Price guidance supported by AI helps you to analyze and execute pricing, quotes and contracts in real-time.



Challenges



Potential Benefits

- ▶ Complete price waterfall
- ▶ Automated processes
- ▶ Significant reduction of errors
- ▶ Strategies and tactics can adapt to market changes
- ▶ Analysis with dynamic recommendations
- ▶ Single source of truth (master/transactional data)
- ▶ Auditable approval processes
- ▶ Instant access to prices
- ▶ Transparent contract information
- ▶ Creation of customers and contracts simultaneously
- ▶ Familiar and guided user interface
- ▶ Single Sign-On (SSO)

Want to know more? 

Visit www.vistex.com/resources/revflo-by-vistex to see how it works and talk to an expert!

