

APPOINTMENT CENTRE

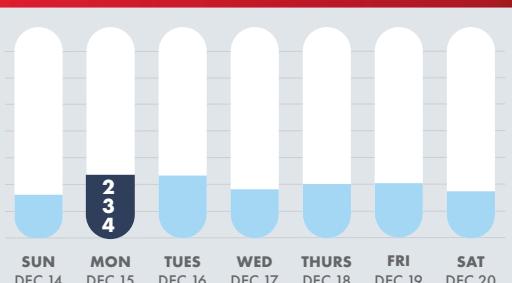
DECEMBER 14 – 20, 2025



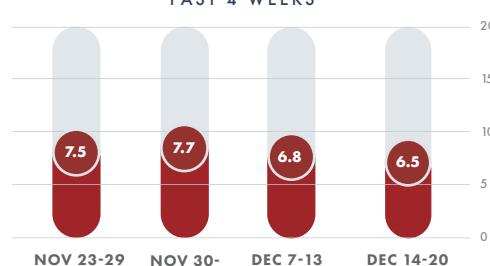
WEEKLY APPOINTMENT BREAKDOWN



APPOINTMENTS – A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



7.1
30 day average

TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	\$600K - 699K	\$400K - 499K
2	\$700K - 799K	\$600K - 699K
3	\$400K - 499K	\$700K - 799K
4	\$500K - 599K	\$800K - 899K
5	\$800K - 899K	\$500K - 599K

HALTON REGION

	Previous Week	Current Week
1	\$1M - 1.49M	\$1.5M - 1.99M
2	\$2M+	\$1M - 1.49M
3	\$1.5M - 1.99M	\$2M+
4	\$800K - 899K	\$800K - 899K
5	\$700K - 799K & \$900K - 999K	\$700K - 799K

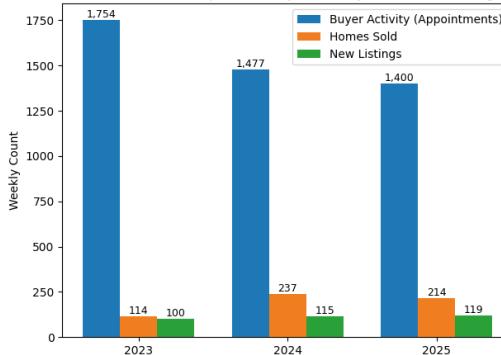
HALDIMAND REGION

	Previous Week	Current Week
1	\$300K - 399K	\$600K - 699K
2	\$500K - 599K	\$500K - 599K
3	\$700K - 799K & \$800K - 899K	\$700K - 799K
4	\$1M - 1.49M	\$1M - 1.49M
5	\$400K - 499K	\$300K - 399K

NIAGARA REGION

	Previous Week	Current Week
1	\$400K - 499K	\$400K - 499K
2	\$500K - 599K	\$500K - 599K
3	\$600K - 699K	\$600K - 699K
4	\$700K - 799K	\$700K - 799K
5	\$300K - 399K	\$300K - 399K

Mid-December Comparison: Buyer Activity vs Sales vs Listings



*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

The drop from 2024 to 2025 is modest, not dramatic. This is a normalization, not a retreat and is reflective of the decreased flow of new listings.

Listings rose far less than buyer interest, that mismatch explains why listing activity is overshadowed by sales.

The market didn't lack buyers it lacked options, as a result mid-December wasn't slow it was selective yet decisive.

January 2026 won't be driven by rates or demand, it will be driven by inventory. Buyers are already here. The question is how many sellers will join them?

APPOINTMENTS 4 YEARS AT A GLANCE

