

DECEMBER 14 - 20, 2025

Metric	Value
appointments booked	1,400
% change over previous weeks	-15.5%
new listings this week	119
total properties SOLD this week	214
* Appointment/Sold Index	6.5

<b>6,844</b>	<b>5,182</b>	<b>4,696</b>	<b>-9.4%</b>
total appointments: December 2024	total appointments: December 1 - 20, 2024	total appointments: December 1 - 20, 2025	% change 2024 vs. 2025

129.9%

\* (Hamilton, Niagara, Halton, Haldimand)

# 180%

Day	Number of People
SUN DEC 14	150
MON DEC 15	234
TUES DEC 16	280
WED DEC 17	180
THURS DEC 18	200
FRI DEC 19	220
SAT DEC 20	180

Period	Percentage
NOV 23-29	7.5
NOV 30-	7.7
DEC 7-13	6.8
DEC 14-20	6.5

**7.1**  
30 day average

Previous Week      Current Week

1	\$600K - 699K	\$400K - 499K
2	\$700K - 799K	\$600K - 699K
3	\$400K - 499K	\$700K - 799K
4	\$500K - 599K	\$800K - 899K
5	\$800K - 899K	\$500K - 599K

Previous Week      Current Week

1	\$1M - 1.49M	\$1.5M - 1.99M
2	\$2M+	\$1M - 1.49M
3	\$1.5M - 1.99M	\$2M+
4	\$800K - 899K	\$800K - 899K
5	\$700K - 799K & \$900K - 899K	\$700K - 799K

Previous Week      Current Week

1	\$300K - 399K	\$600K - 699K
2	\$500K - 599K	\$500K - 599K
3	\$700K - 799K & \$800K - 899K	\$700K - 799K
4	\$1M - 1.49M	\$1M - 1.49M
5	\$400K - 499K	\$300K - 399K

Previous Week      Current Week

1	\$400K - 499K	\$400K - 499K
2	\$500K - 599K	\$500K - 599K
3	\$600K - 699K	\$600K - 699K
4	\$700K - 799K	\$700K - 799K
5	\$300K - 399K	\$300K - 399K

A bar chart comparing three metrics over three years. The Y-axis is labeled 'Weekly Count' and ranges from 0 to 1750. The X-axis shows the years 2023, 2024, and 2025. The legend indicates: Buyer Activity (Appointments) in blue, Homes Sold in orange, and New Listings in green. Data values are labeled above each bar.

Year	Buyer Activity (Appointments)	Homes Sold	New Listings
2023	1,754	114	100
2024	1,477	237	115
2025	1,400	214	119

\*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

The drop from 2024 to 2025 is modest, not dramatic. This is a normalization, not a retreat and is reflective of the decreased flow of new listings.

Listings rose far less than buyer interest, that mismatch explains why listing activity is overshadowed by sales.

The market didn't lack buyers it lacked options, as a result mid-December wasn't slow it was selective yet decisive.

January 2026 won't be driven by rates or demand, it will be driven by inventory. Buyers are already here. The question is how many sellers will join them?

## 2025

2024

2023

2022

