



market pulse

DECEMBER 2022

RE/MAX
NIAGARA & ESCARPMENT
Realty Ltd., Brokerage
Realty Inc., Brokerage
Independently Owned & Operated

RE/MAX Escarpment and Niagara ended 2022 with stellar results compared to our competitors. We were well ahead of our trading areas for the month of December, with some areas behind us by 20 percentage points. Inventory will shape 2023 going forward, and RE/MAX Escarpment and Niagara have already outpaced the industry with an increase of 17% and 12% respectively, well above our trading areas.



monthly

year-to-date

UNIT SALES

RE/MAX
Escarpment

487
-16.6%

RE/MAX
Niagara

135
-17.7%

BOARD TOTALS

NAR (Niagara)
307 (-42.3%)
OMDREB (Oakville, Milton)
168 (-18.0%)
RAHB (Hamilton, Burlington)
458 (-37.8%)

RE/MAX
Escarpment

9,779
-15.4%

RE/MAX
Niagara

2,388
-26.7%

BOARD TOTALS

NAR (Niagara)
6,614 (-35.3%)
OMDREB (Oakville, Milton)
3,962 (-32.1%)
RAHB (Hamilton-Burlington)
11,226 (-29.5%)



monthly

year-to-date

NEW LISTINGS

RE/MAX
Escarpment

380
+16.9%

RE/MAX
Niagara

114
+11.76%

BOARD TOTALS

NAR (Niagara)
467 (+4.5%)
OMDREB (Oakville, Milton)
181 (+2.3%)
RAHB (Hamilton, Burlington)
584 (-3.9%)

NEW LISTINGS

RE/MAX
Escarpment

10,032
+17.2%

RE/MAX
Niagara

2,854
+23.8%

BOARD TOTALS

NAR (Niagara)
14,084 (+11.4%)
OMDREB (Oakville, Milton)
7,298 (+2.1%)
RAHB (Hamilton, Burlington)
20,884 (+7.8%)



monthly

year-to-date

APPOINTMENTS

7,235

APPOINTMENTS

171,671

AGENT PERFORMANCE

Average UNIT SALES per agent in DECEMBER

RE/MAX
Niagara & Escarpment



0.6
property

Our Market
Trading Area



0.1
properties

*When compared to the same month or year to date in the previous calendar year. Based on RE/MAX Niagara & Escarpment Internal Data and RAHB, OMDREB & NAR Statistics.