

# APPOINTMENT CENTRE

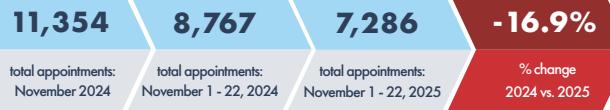
NOVEMBER 16-22, 2025



## WEEKLY APPOINTMENT BREAKDOWN



## MONTHLY COMPARISON 2024 VS 2025

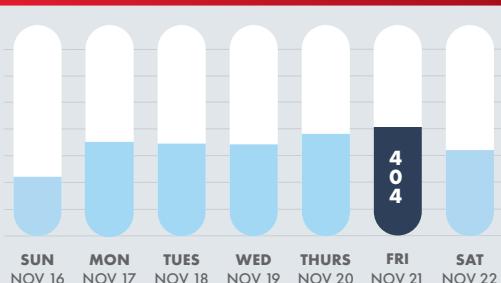


## WEEKLY | SALES TO NEW LISTINGS RATIO REGIONAL\*

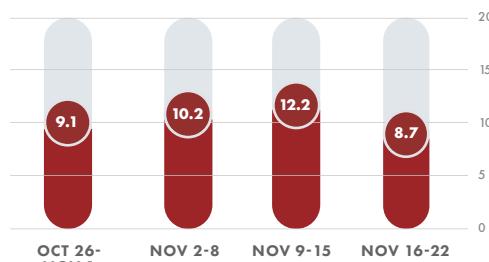
77.0% 106.3%

(Hamilton, Niagara, Halton, Haldimand)

## APPOINTMENTS – A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



10.1  
30 day average

## TOP 5 PRICE RANGES

### HAMILTON REGION

	Previous Week	Current Week
1	\$500K - 599K	\$700K - 799K
2	\$700K - 799K	\$500K - 599K
3	\$600K - 699K	\$600K - 699K
4	\$400K - 499K	\$400K - 499K
5	\$800K - 899K	\$1M - 1.49M

### HALTON REGION

	Previous Week	Current Week
1	\$1M - 1.49M	\$1M - 1.49M
2	\$900K - 999K	\$800K - 899K
3	\$800K - 899K	\$700K - 799K
4	\$700K - 799K	\$2M+
5	\$1.5M - 1.99M	\$1.5M - 1.99M

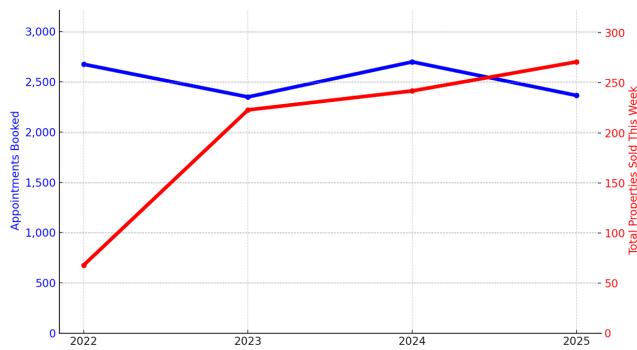
### HALDIMAND REGION

	Previous Week	Current Week
1	\$500K - 599K	\$300K - 399K
2	\$700K - 799K	\$500K - 599K
3	\$600K - 699K	\$1M - 1.49M
4	\$800K - 899K & \$900K - 999K	\$600K - 699K & \$700K - 799K & \$900K - 999K
5	\$1M - 1.49M	\$400K - 499K

### NIAGARA REGION

	Previous Week	Current Week
1	\$500K - 599K	\$500K - 599K
2	\$400K - 499K	\$400K - 499K
3	\$600K - 699K	\$600K - 699K
4	\$800K - 899K	\$700K - 799K
5	\$300K - 399K	\$300K - 399K

## Appointment vs Total Properties Sold (Mid-November 2022 - 2025)



\*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

Despite a pullback in showings, buyers were more motivated than ever, producing the strongest mid-November sales in four years and the tightest appointment-to-sale efficiency we've seen heading into winter.

2025 has the strongest mid-November sales in the last 4 years

Buyers are converting at a faster rate despite reduced number of appointments. The Appointment-to-Sale efficiency is the best in 4 years at 8.7 appointments per sale. 2025 buyers are decisive. They're not shopping they're acting.

## APPOINTMENTS 4 YEARS AT A GLANCE

2025

2024

2023

2022

