

APPOINTMENT CENTRE

MAY 8-14, 2022



RE/MAX
NIAGARA &
ESCARPMENT
 Realty Ltd., Brokerage
 Realty Inc., Brokerage
Independently Owned & Operated

WEEKLY APPOINTMENT BREAKDOWN

3,487
 appointments booked

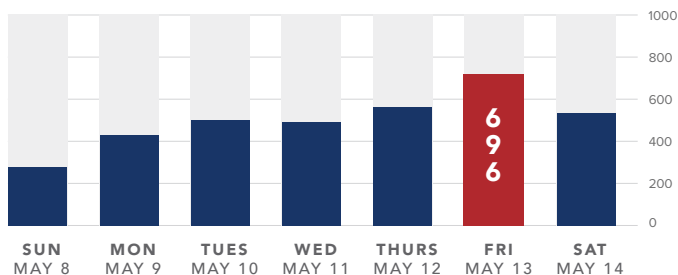
+4.7%
 % change over previous week

359
 new listings this week

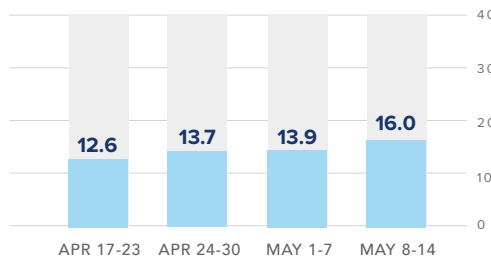
218
 total properties SOLD this week

16.0
 *Appointment/Sold Index

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2021 vs 2022

20,560
 total appointments: May 2021

9,946
 total appointments: May 1-14 2021

6,817
 total appointments: May 1-14 2022

-31.5%
 % change 2021 vs. 2022

Appointments are up +4.7% over last week, with a total of 3,487 appointments booked. Although we are down -31.5% compared to the same time frame last year, if you compare the number of appointments to pre-pandemic 2019 - we are up 13%.

TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$1-2M	\$550-600k
#2	\$950k-1M	\$950k-1M	#2	\$950k-1M	\$2M+	#2	\$950k-1M	\$1-2M
#3	\$650-700k	\$550-600k	#3	\$650-700k	\$350-400k	#3	\$650-700k & 750-800k	\$650-700k & 700-750k
#4	\$750-800k & 550-600k	\$750-800k	#4	\$2M+	\$950k-1M	#4	\$550-600k	\$750-800k
#5	\$850-900k	\$850-900k	#5	\$850-900k	\$550-600k	#5	\$700-750k	\$450-500 & 500-550k

The appointment/sold index has inched up to 16.0 as buyers start re-entering the market and more inventory becomes available.

In Hamilton, we saw a slight shuffle in popular price ranges but remained in the mid-high range. In Halton, we saw a wide variety of price ranges in the top 5 - spanning from \$350k to \$2M+. Niagara saw a slight shuffle as well but remained in the mid-high ranges.

APPOINTMENTS 5 YEARS AT A GLANCE

