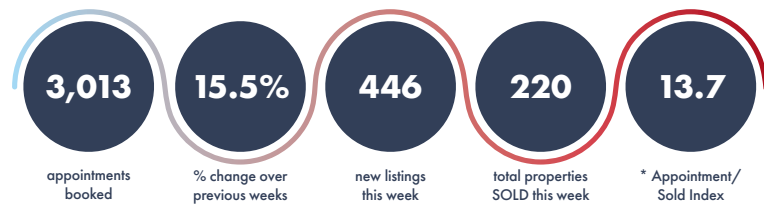


APPOINTMENT CENTRE

SEPTEMBER 7 - 13, 2025



WEEKLY APPOINTMENT BREAKDOWN



MONTHLY COMPARISON 2024 VS 2025

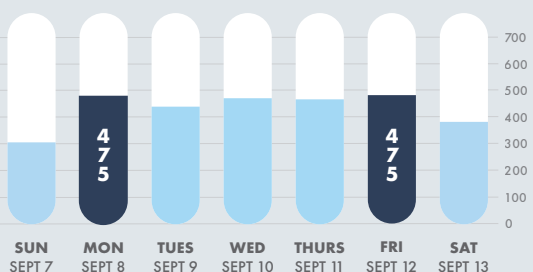


WEEKLY | SALES TO NEW LISTINGS RATIO REGIONAL*

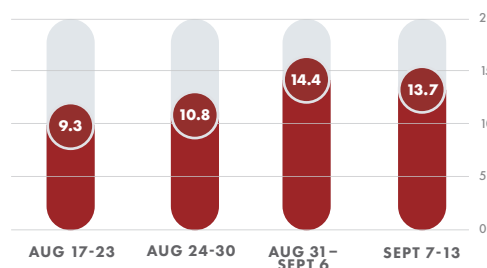


*(Hamilton, Niagara, Halton, Haldimand)

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



12.1
30 day average

TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	\$400K - 499K	\$700K - 799K
2	\$700K - 799K	\$600K - 699K
3	\$600K - 699K	\$1M - 1.49M
4	\$800K - 899K	\$400K - 499K
5	\$500K - 599K	\$500K - 599K

HALTON REGION

	Previous Week	Current Week
1	\$1M - 1.49M	\$1M - 1.49M
2	\$1.5M - 1.99M	\$900K - 999K
3	\$2M+	\$1.5M - 1.99M
4	\$500K - 599K	\$2M+
5	\$600K - 699K	\$700K - 799K

HALDIMAND REGION

	Previous Week	Current Week
1	\$400K - 499K	\$700K - 799K
2	\$700K - 799K	\$400K - 499K
3	\$1M - 1.49M	\$500K - 599K
4	\$600K - 699K	\$800K - 899K
5	\$800K - 899K	\$600K - 699K

NIAGARA REGION

	Previous Week	Current Week
1	\$400K - 499K	\$500K - 599K
2	\$600K - 699K	\$600K - 699K
3	\$500K - 599K	\$400K - 499K
4	\$700K - 799K	\$700K - 799K
5	\$800K - 899K	\$300K - 399K

Week-over-Week % Change: New Listings & Sales (2019-2025)



*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

This Fall Market Is Looking Very Different: From 2021 onward, every September kickoff week has seen a jump in new listings vs the week before. 2021-2023: Huge surges (+47-75%) as sellers flooded in after summer. 2024: More muted (+7%), suggesting supply was already steady going into fall. 2025: Strong again (+22%), but this time buyers kept pace.

Sales Divergence Until 2025: 2021-2023: Sales consistently dropped week-over-week, even while listings jumped. 2024: 2025: First time in at least 5 years where sales rose in step with listings (+22% each). That's a big market health signal.

2025 is a Turning Point: It's the only year where buyer demand kept up with the wave of new listings. That balance suggests buyers are feeling more confident and able to act even as inventory expands, a shift from the "wait and see" mood of the past few Septembers.

APPOINTMENTS 4 YEARS AT A GLANCE

