

APPOINTMENT CENTRE

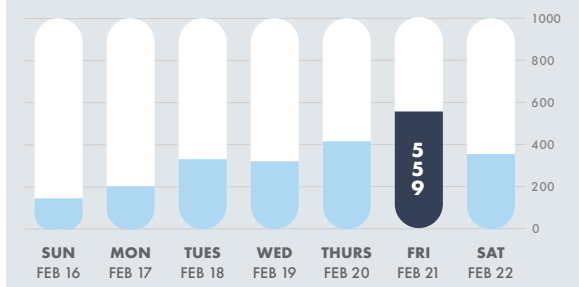
FEBRUARY 16-22 2025



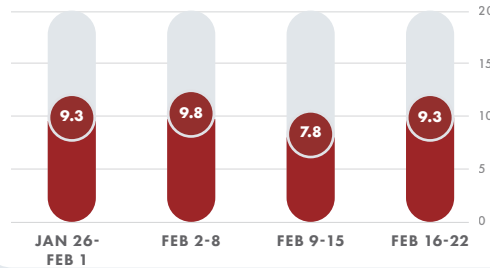
WEEKLY APPOINTMENT BREAKDOWN



APPOINTMENTS — A WEEK AT A GLANCE

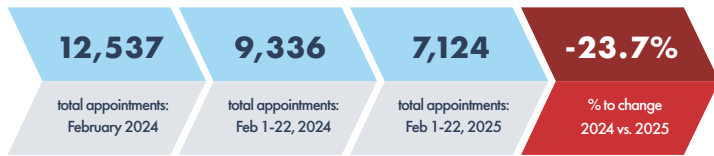


APPOINTMENT/SOLD INDEX PAST 4 WEEKS



The appointment/sold index assesses the relationship between properties that sold this week and the number of appointments made during that same week, thereby measuring buyer motivation.

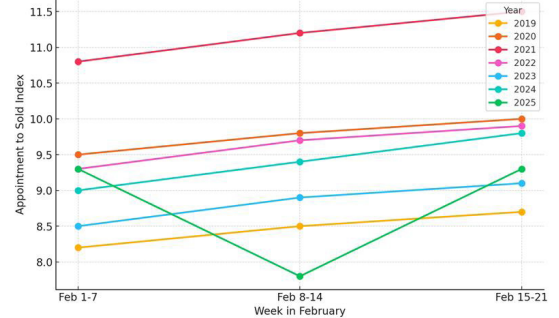
MONTHLY COMPARISON 2024 VS 2025



TOP 5 PRICE RANGES

HAMILTON		HALTON		NIAGARA	
Previous Week	Current Week	Previous Week	Current Week	Previous Week	Current Week
1 \$1-2M	\$1-2M	1 \$1-2M	\$1-2M	1 \$550-600k	\$550-600k
2 \$550-600k	\$600-650k	2 \$2M+	\$2M+	2 \$700-750k	\$1-2M
3 \$700-750k	\$550-600k	3 \$750-800k	\$850-900k	3 TIE \$450-500k and \$1-2M	\$450-500K
4 \$750-800k	TIE \$450-700K AND \$700-750K AND \$750-800K	4 \$850-900k	\$950k-1M	4 \$650-700k	TIE \$400-450K AND \$650-700K
5 \$650-700k	\$650-700k	5 \$950k-1M	\$650-700K	5 \$500-550k	\$600-650k

Appointment to Sold Index (First Three Weeks of February, 2019-2025)



* SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

Appointment-to-Sales Index Stability

The appointment/sold index for the week of Feb 16-22, 2025, was 9.3, similar to the week of Jan 26-Feb 1. This suggests that while appointments are declining, buyer engagement remains stable compared to the same periods over the last 7 years.

APPOINTMENTS 4 YEARS AT A GLANCE

