

# APPOINTMENT CENTRE

AUGUST 17-23, 2025



## WEEKLY APPOINTMENT BREAKDOWN



## MONTHLY COMPARISON 2024 VS 2025



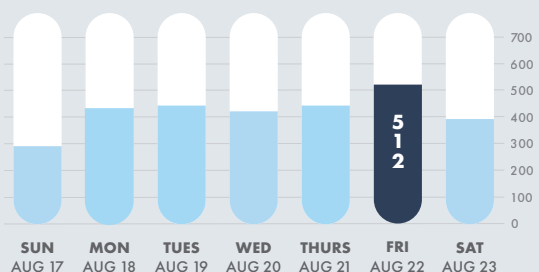
## WEEKLY | SALES TO NEW LISTINGS RATIO REGIONAL\*

65.3%

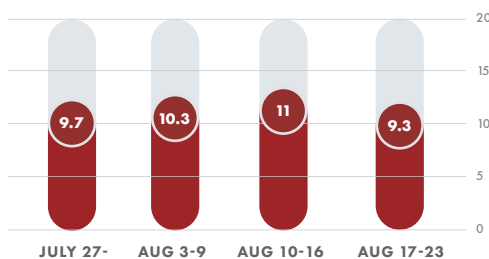
114.3%

\*(Hamilton, Niagara, Halton, Haldimand)

## APPOINTMENTS — A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



10.1  
30 day average

## TOP 5 PRICE RANGES

### HAMILTON REGION

	Previous Week	Current Week
1	\$700K - 799K	\$600K - 699K
2	\$600K - 699K	\$700K - 799K
3	\$800K - 899K	\$500K - 599K
4	\$500K - 599K	\$400K - 499K
5	\$400K - 499K	\$1M - 1.49M

### HALTON REGION

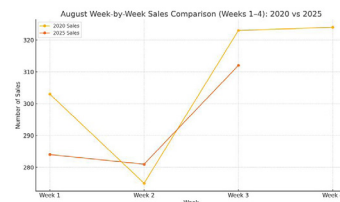
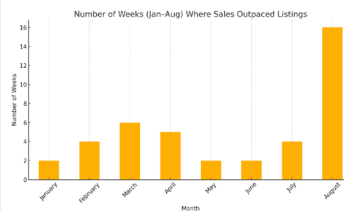
	Previous Week	Current Week
1	\$1M - 1.49M	\$1M - 1.49M
2	\$1.5M - 1.99M	Tie \$900K - 999K and \$2M+
3	\$900K - 999K	\$1.5M - 1.99M
4	\$600K - 699K	\$600K - 699K
5	\$2M+	\$500K - 599K

### HALDIMAND REGION

	Previous Week	Current Week
1	\$700K - 799K	\$500K - 599K
2	Tie \$800K - 899K and \$300 - 399K	\$700K - 799K
3	\$600K - 699K	\$1M - 1.49M
4	\$1M - 1.49M	\$600K - 699K
5	\$500K - 599K	\$400K - 499K

### NIAGARA REGION

	Previous Week	Current Week
1	\$500K - 599K	\$500K - 599K
2	\$600K - 699K	\$600K - 699K
3	\$400K - 499K	\$400K - 499K
4	\$700K - 799K	\$700K - 799K
5	\$1M - 1.49M	\$1.5M - 1.99M



\*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

## August 2020 vs August 2025: A Market Déjà Vu

Historically, August appears to be a bellwether month indicating a market transition. August 2020 and 2025, share similar patterns of intense buyer activity. The first 3 weeks of 2025 are almost a carbon copy of 2020, with totals sitting within 5-10 sales of each other.

In both years, sales outpaced listings, especially in August which is extremely rare. 2020 followed a spring freeze (covid shutdown) followed by a massive summer bounce. 2025 may be echoing that with a late start to the year, followed by a powerful August, which signals buyer confidence is back.

## APPOINTMENTS 4 YEARS AT A GLANCE

2025

2024

2023

2022

